



# Trellis

*Fine Wines*

*Trellis Fine Wines represents family-owned wineries from around the world. In an age when bigger isn't always better, we strive to find those producers whose passion for wine and life converge, creating the most memorable liquid you can find in a bottle.*

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JEFFREY STABILE  
DIRECTOR OF SALES  
TRELLIS FINE WINES  
HORIZON BEVERAGE COMPANY

Jeff Stabile joined Horizon Beverage Company in 2009 as a sales representative in the Wine Marketing Division. He then became part of the original team in the Signature Division and was promoted to Area Sales Manager in 2018.

During his years as a sales representative, Jeff was awarded Salesperson of the Year back to back in 2015 and 2016. Throughout his time at Horizon he has called on a variety of high profile on premise and off premise accounts with a focus on Boston and the North Shore.

Jeff Graduated from Boston College with degrees in History and Political Science. He began his career in the hospitality industry at Legal Sea Foods in Boston. Studying under Sandy Block, Master of Wine, Jeff found his passion for the wine and beverage business. He earned his Level Four Diploma Award from the WSET while working as the Beverage Manager at Morton's Steakhouse.

Throughout his time in the industry, Jeff has developed a passion for championing brands that bring their own unique styles and stories to the world of wine. With smaller, family producers being the backbone of the Trellis portfolio, Jeff is extremely excited for the future!

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# Trellis

*Fine Wines*



BRITON PHELPS  
PORTFOLIO DIRECTOR  
TRELLIS FINE WINES  
HORIZON BEVERAGE COMPANY

As the Portfolio Director of Trellis Fine Wines, Briton Phelps is committed to bringing attention to the details while highlighting the quality and craftsmanship of the Trellis brands, showcasing the true beauty of wine and all of its power.

With 15+ years of food and beverage experience, Briton cut her teeth in high-end hospitality as a server at Del Frisco's Steakhouse in Manhattan. While

honing her skills at a subsequent role in Chicago as a Captain at RPM Steak, she realized wine is where she wanted to focus her career.

Briton embarked upon the path to become Level II Certified through the Court of Master Sommeliers achieving the top score in her class, followed a few years later by earning a WSET Level 3 Award in Wine with Distinction.

Most recently, Briton lived in Philadelphia working at the flagship restaurant of a James Beard award-winning chef where she was Sommelier and Floor Manager; her role later transitioned to head of the boutique wine shop they opened next door.

Through it all, it is the influence that food and wine has in bringing people together, celebrating the everyday as well as life's milestones, that drives Briton each day.

# Trellis

*Fine Wines*



STEPH THOMAS

SALES SPECIALIST

TRELLIS FINE WINES

HORIZON BEVERAGE COMPANY

Steph joined Horizon in 2023 as a Specialist for the Trellis portfolio. Always on the move, always chasing new obsessions, Steph loves to learn and then amplify the stories that make brands great, which is why you can frequently find her gushing about her new favorite wines.

A graduate of Drexel University in 2017, it was clear that Steph's path would lead her into the world of hospitality and beverages. Her thesis "Back to Basics: Exploring Innovation and Simplicity in French Natural Wine, American

Craft Beer, and The Farm-to-Table Movement" showed her deep curiosity and ability to build and share an engaging narrative. Having worked in beer, wine, and spirits across the restaurant, retail, and supplier sectors, Steph's experience in the industry has run the gamut. In addition, she has also pursued and earned several certifications from the Cicerone Certification Program and WSET (Wine and Spirit Education Trust) including her Level 3 Award in Wine.

Whether it be discussing the intricacies of single-vineyard Pinot Noir or explaining the process of fermentation, Steph is truly in her element in front of people. Her goal is to take some of the snobbery and gatekeeping out of the beverage world and delight people with unexpected flavors. "The best drink is the one that's in your glass, that you enjoy," she loves to say.

Sitting at a bar with Steph Thomas is the feeling of true hospitality. It's more than sharing a glass of wine or a martini (her personal favorite) Steph shares a bit of herself every time she tells the story of a winemaker. So sit back, sip a martini, and let Steph take you on a journey.

# Aftermath

*The Aftermath vineyard is located in the Silverado Bench at an elevation roughly 200 feet above the Napa Valley floor, immediately South and East of the Oak Knoll AVA. It consists of just over fifteen acres, with eight acres planted to Cabernet Sauvignon and a third of an acre of Petit Verdot. Its location means it is subject to the temperature moderating influence of the San Pablo Bay, resulting in a long growing season with good balance between fruit and acid. Prior to 2011 the previous owner sold fruit to several well-known Napa Cabernet producers. Under the supervision of consulting viticulturalist Steve Matthiason (San Francisco Chronicle's 2013 Winemaker of the Year) yield has been slashed from three tons/acre to under two tons/acre. Vineyard management services are provided by John Truchard (of John Anthony Vineyards). Total production for this estate grown wine is less than 400 cases.*

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## **DAVID PHINNY - WINEMAKER**

The history of Orin Swift Cellars dates back to 1995 when on a lark, David Swift Phinney took a friend up on an offer and went to Florence, Italy to spend a semester “studying”. During that time, he was introduced to wine, how it was made, and got hooked. A few more years of university led to graduation and eventually a job at Robert Mondavi Winery in 1997 as a temporary harvest worker. Deciding that if he was going to work this hard it would eventually have to be for himself, in 1998 he founded Orin Swift Cellars; Orin is his father’s middle name and Swift is his mother’s maiden name. With two tons of purchased Zinfandel and not much else, he spent the next decade making wine for others as well as himself and grew the company into a multinational brand that now includes 300 acres of vineyards in the Southwest of France. Orin Swift’s flagship wine was “The Prisoner,” and now includes such brands as Papillon, Mercury Head and Saldo. This international ambition has led to projects in Spain, Italy, Corsica, Argentina and other locations around the globe.

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**2019 Cabernet Sauvignon | 12 pack | \$720 | 93 WE**



# ALPHA OMEGA

*Alpha Omega, a family-owned, boutique winery on the Rutherford Bench in the heart of Napa Valley, began its journey in 2006 to be recognized as one of the great wine estates in the world. Founded by Robin and Michelle Baggett, Alpha Omega handcrafts Bordeaux-style wines from historic and estate-farmed Napa Valley vineyards ranging from valley floor, hillside, mountain and coast to bring complexity and different aromatic profiles to its wines which are neither fined nor filtered. Alpha Omega's winemakers combine the Old World's philosophy of balance with the New World's state-of-the-art techniques and natural fruit opulence. The results are wines that uniquely express the essence of the terroir of this legendary wine region through prized vineyards and masterful blending and will hold up for years to come.*



## WINEMAKER - MATT BRAIN

Alpha Omega Winemaker Matt Brain, possessing a master's degree in biosciences and a background in process engineering, brings naturalist philosophies and highly technical abilities to winemaking at Alpha Omega where he began as Associate Winemaker. Matt earned his Bachelor of Science and Master of Science in biosciences at Sam Houston State University, where he was a scholarship decathlete. He also earned a winemaking degree from UC Davis and held winemaker titles at prominent California wineries and winemaker/lecturer positions with Enology and Viticulture programs at both Cal Poly and Fresno State universities. Matt's passion for the environment benefits Alpha Omega, where the land and winery are both Napa Green certified and the Vineyard Management team practices sustainable farming.

**2021 Chardonnay | 6 pack | \$380 | 91 WA; 95 WE; 92 WS; 93 WI**

**2021 Cabernet Sauvignon | 6 pack | \$580 | 94 WE; 91 WA; 91 WS; 93 WI**

**2018 Proprietary Red | 6 pack | \$580 | 92 WA; 92 JD; 92 Vinous**

**2019 ERA Red | 6 pack | \$1,800 | 96+ WA; 97+ JD; 95 WE**

**2021 ERA Red | 3 pack | \$920 | 95+ WA; 94 JD; 98 WE; 94 WS; 98 WI**



## AMAPOLA CREEK

*by Richard Arrowood*

*Amapola Creek is Richard Arrowood's Estate Winery. He has been making wine exclusively in Sonoma County for 50 years. The winery is located just north of the town of Sonoma, on the Arrowoods' 100-plus-acre estate. Amapola Creek is an ultra-premium winery in a state-of-the-art facility designed to produce just 3,000 handcrafted cases annually. The 20 acres of organically grown (CCOF) vineyards are spread from 350 to 1,000 feet above the valley floor on a western-facing slope at the top of the Mayacamas Mountains. Cabernet Sauvignon is Amapola Creek's largest case production and Richard's main focus. Amapola Creek's neighbor, the historic Monte Rosso Vineyard, is the winery's source of old vine Zinfandel, planted in the 1890s. Starting in 2010 Amapola Creek began producing Chardonnay from Jos. Belli Family Vineyards (CCOF) located in the Russian River Valley, with which Richard has had a working relationship for many years. Amapola Creek is named for the Spanish word for "poppy". When in bloom, the golden poppies line the creek and offer a stunning sight with the vineyards as a backdrop. "Amapola" is also the name of Richard's parents' favorite Jimmy Dorsey "swing song" about love in bloom.*



### **RICHARD ARROWOOD - WINE MAKER**

Richard Arrowood is an iconic winemaker who has been making wine exclusively in Sonoma County for 50 years. From 1974 until 1990, he created the wines for Chateau St. Jean, where he developed some of the first vineyard designates produced in Sonoma County. He and his wife Alis founded Arrowood Winery with the 1985 vintage. Richard was the winemaker at Arrowood Winery until June 2010, when he left to devote himself full-time to making wines for their new estate winery, Amapola Creek. At Amapola Creek, he can focus on the very philosophy that has driven him from day one: quality without compromise and, above all, excellence. Amapola Creek is quite simply Richard's quest to make his greatest wines ever, and is a perfect example of the phrase "saving the best for last."

**2018 Chardonnay | 12 pack | \$400**

**2017 Cabernet Sauvignon | 12 pack | \$600**

**2016 Cuvee Alis Rhone Blend | 12 pack | \$296 | 93 WA**

**NV Proprietary Red | 12 pack | \$240**





# Amuse Bouche

Napa Valley

*Amuse Bouche. Noun - French; "Amusement for the mouth," tantalized by food or wine.*

*Collectible wine and collectible art come together to create Amuse Bouche Napa Valley Merlot, a joint wine venture with Heidi Barrett and John Schwartz. This Pomerol-style Merlot/Cabernet Franc blend is made from some of the best grape sources in the Napa Valley. Amuse Bouche wine aspires to rival its greatest cross-Atlantic counterparts, such as Chateau Petrus and Chateau Le Pin.*

*As winemaker for several of the hottest cult wines in California, and referred to by TIME magazine as "The Wine Diva of Napa", Heidi Barrett is always looking for new challenges. Heidi explains, "We have created Amuse Bouche wine, a limited edition, superb Pomerol style wine with the added value of limited edition art that is available to consumers through a variety of channels."*

*Merging art with our wines was something of a philosophical decision. The former can be enjoyed indefinitely, enduring for many lifetimes. Wine collectors may revel in the subtleties of a vertical collection; but in the end, 'fine wine is the only true art that must be destroyed in order to be fully appreciated.' We strive to offer you the pleasures of both art forms.*



## HEIDI PETERSON BARRETT - WINEMAKER

Heidi Peterson Barrett grew up in the Napa Valley in a winemaking family and was destined to become one of the world's foremost winemakers. It is said that winemaking is a combination of science and art. With her father a scientist-winemaker and her mother an artist, it's no surprise that Heidi's natural born talents led her to the wine industry. With great enthusiasm, a love for what she does, and an abundance of experience, Heidi's instinctive gift of integrating the art and science of winemaking is unparalleled.

As well as her winemaking talents, Heidi is an accomplished artist and helicopter pilot and lives in Calistoga with her husband, Bo (winemaker at Chateau Montelena) and their two daughters, Remi and Chelsea.

**2021 Vin Perdu Red | 6 pack | \$540 | 92 WA; 95 Vinous**

**2018 Amuse Bouche Cuvée | 6 pack | \$1,300 | 98 WA; 94 JD; 95+ Vinous**

**2021 Amuse Bouche Cuvée | 6 pack | \$1,300 | 94 WA; 94 Vinous**



# A N D R E W M U R R A Y V I N E Y A R D S

*Passionately focused on Rhône varieties, Andrew Murray has consistently crafted highly acclaimed red wines and white wines in the Santa Ynez Valley for 20 years. His Viogniers, single-vineyard Syrahs, and blends led Robert Parker, Jr. to refer to AMV as, "...one of the shining stars in the Santa Barbara firmament."*

*Introduced to Rhône Valley varieties during lengthy family travels in France, Andrew Murray traded his UC Berkeley paleontology studies for UC Davis' enology and viticulture program. He pursued his new mistress, Syrah, with an extended internship in Australia. His tryst evolved into a full-fledged love affair with his favorite variety. After selling his vineyard in 2005, Andrew reignited his passion by selecting vineyards throughout the Central Coast to tease out compelling flavors from his flirty temptress. In the words of Robert Parker, Jr., "...Andrew Murray's offerings are a breath of fresh air given their exceptionally high quality and realistic prices."*



## **ANDREW MURRAY - WINEMAKER & OWNER**

Andrew Murray fell in love with the emerging Rhône varieties, Syrah and Viognier, in the late 1980's while traveling through France's Rhône Valley. Leaving his UC Berkeley paleontology and English literature studies behind, he pursued his new mistress, Syrah, with an internship in Australia. His three-month tryst evolved into a 11-month romance with the famed Australian Shiraz. Returning to the states, he earned a bachelor's degree in viticulture and enology from UC Davis' renowned wine program, and concurrently founded his eponymous Santa Ynez Valley winery and vineyard. Andrew's focus and dedication to his craft have culminated in what Robert Parker, Jr. calls, "...one of the shining stars in the Santa Barbara firmament." This perennially youthful perfectionist has been named 'Tastemaker of the Year' by Food and Wine Magazine, as well as, 'One of the most fearsome talents in food and wine.'

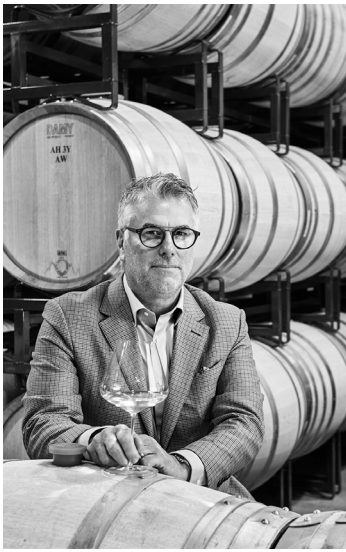
**2022 Tous Les Jours Syrah | 12 pack | \$168 | 92 WE**

# Aubert

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*Aubert Wines focuses on producing 'Grand Cru,' Single Vineyard Chardonnays and Pinot Noirs from Napa and Sonoma County, California. They are limited production wines from a diverse set of gentle sloping vineyards in the rolling countryside of northern California. Aubert is devoted to meticulous attention to detail in the vineyards and minimal intervention in the winery. Since their inception in 2000, their mission has been guided by a shared philosophy of creating singular wines that elegantly reflect a sense of place in every bottle.*

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## **MARK AUBERT - WINEMAKER**

Mark Aubert has loved farming since ... well, since forever. Raised in nearby St. Helena with farming in his blood and returning to the Napa Valley after university graduation, Mark is a career winemaker whose life passions converged when he and his wife, Teresa, founded Aubert Wines in the late 1990s. Combining his love of farming, passion for growing grapes and a relentless obsession for detail, you have the inspiration behind Aubert. Mark crafts the wines of Aubert to speak gently to a variety of wine lovers with one thing in common—selective palates that expect nothing but the best.

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**Please inquire for availability.**



*Au Sommet is a partnership between Heidi Peterson Barrett, John Schwartz and Jim Barbour and is a Cabernet Sauvignon and Petit Verdot blend from our seven acre vineyard on top of Atlas Peak in the acclaimed Napa Valley. When we purchased the 7-acre vineyard on Atlas Peak in the Western Vaca Mountain Range in Napa Valley, we knew that great mountain fruit would come from its volcanic soils.*

*The vineyard, part of the 45-acre property perched atop Atlas Peak, is one of the highest vineyard sites in Napa Valley, rising 2,100 feet above sea level. The eleven year old Cabernet Sauvignon (clones 7 and 337) and Petit Verdot (clone 400) vines are exposed to a unique microclimate and soil.*

*Unlike the Napa Valley floor, which is often covered in morning fog, the mountain vineyard is exposed to more sun during the growing season. Refreshing mountain breezes cool hot summer days, protecting the fruit from overheating. The nights are much cooler than other areas and can sometimes experience a 20-degree drop in temperature. These cool nights allow for slower maturation of the fruit, resulting in well-balanced, complex wine.*

*The shallow volcanic soils limit vine growth, producing small amounts of fruit with exceptional, intense varietal character.*



#### **HEIDI PETERSON BARRETT - WINEMAKER**

Heidi Peterson Barrett grew up in the Napa Valley in a winemaking family and was destined to become one of the world's foremost winemakers. It is said that winemaking is a combination of science and art. With her father a scientist-winemaker and her mother an artist, it's no surprise that Heidi's natural born talents led her to the wine industry. With great enthusiasm, a love for what she does, and an abundance of experience, Heidi's instinctive gift of integrating the art and science of winemaking is unparalleled.

As well as her winemaking talents, Heidi is an accomplished artist and helicopter pilot and lives in Calistoga with her husband, Bo (winemaker at Chateau Montelena) and their two daughters, Remi and Chelsea.

**2021 Cabernet Sauvignon 6 pack | \$1,400 | 93+ WA; 95 Vinous**



*We live where we work, on the sunny and vine-dappled peaks of Napa Valley, overlooking the town of St. Helena. Possessed of naked idealism and fierce, if cloudy, ambitions, we undertook in 1993 to etch out our own signature wine. We envisioned something that, like Sir Lawrence Olivier or Kate Hepburn, could make an impression both immediate and lasting. A wine of unmistakable co-authorship: terroir by Napa Valley, style by cloudy-headed winemaker. And, (because we're really not all that self-serious) a wine with a twinkle in its eye, promising equal parts mystery and mischief. And so we came up with two wines, each a proprietary blend. First and foremost, Bacio Divino, a divine kiss of predominantly Cabernet Sauvignon, with the added dimensions of Sangiovese and Petite Sirah. And then, in 1999, Bacio Divino's vivacious kid sister Pazzo: Sangiovese-centric with undercurrents of Cabernet Sauvignon, Syrah, Zinfandel (on occasion), Merlot and (can you believe) Viognier.*



#### **KIRK VENGE - WINEMAKER**

Master winemaker Kirk Venge comes from a long lineage of winemaking. Kirk is the protégé son of Nils Venge, a legendary Napa Valley winemaker whose wines consistently score above 90 points in Robert Parker's Wine Advocate and other prestigious wine journals. His deep family roots in viticulture and his passion for the industry that ensued led him to be named one of the top twenty young winemakers in the world by Food & Wine magazine.

Kirk's heritage, love for winemaking, and unparalleled paternal tutelage have all provided him with a foundation bound for success in the wine industry.

Kirk graduated from the University of California at Davis with a Bachelor of Science degree in Viticulture and Enology.

**2018 Pazzo Red Blend | 12 pack | \$360 | 91 JD**

**2015 Bacio Divino Cabernet Blend | 6 pack | \$450 | 95 WA**



## BECKMEN VINEYARDS

*Beckmen Vineyards is one of North America's premier producers of Rhône varietal wines since our establishment in 1994. We are a family owned and operated vineyard and winery, crafting premier wines from our two vineyards in Santa Barbara County. Due to the unique soil and microclimates of our vineyards – Purisima Mountain Vineyard, certified biodynamic since 2009, and the Beckmen Estate Vineyard – we are able to draw out the distinct qualities expressed by each grape variety and the unique character of both vineyards. We specialize in Syrah, Grenache, Viognier, Grenache Blanc, Mourvedre, and Counoise. For an optimal diversity of expression, we cultivate seven different clones of Syrah and four selections of Grenache. We also grow Sauvignon Blanc, two clones of Chardonnay, and four clones of Cabernet Sauvignon. Each wine program is given the same meticulous attention to detail that the vineyards receive year round. By making wine in small lots, we are able to capture the individuality of each particular block in both of the vineyards. We blend most of our wines from this collection of small lots, so that each wine has more depth, complexity, and distinct layers of flavor.*



### STEVE BECKMEN - WINEMAKER

As both a winegrower and a winemaker, Steve Beckmen has spent over 20 years overseeing Beckmen Vineyards' acclaimed estate vineyard and wine program. From his work planting and cultivating Purisima Mountain Vineyard, to his focus on Rhône varietal wines and his adoption of biodynamic farming techniques, Steve has earned a reputation as one of Santa Barbara County's most innovative winegrowers. During any given vintage, Steve individually ferments as many as 100 small lots of fruit, often employing techniques such as native yeast fermentation or whole cluster pressing to highlight the personality of a given clone or block. Described by Steve as both "hands-off" and "hands-on," this approach has resulted in an acclaimed portfolio of wines that consistently bridge the divide between power and elegance.

**2023 Sauvignon Blanc | 12 pack | \$216**

**2020 Viognier | 12 pack | \$280 | 91 WE**

**2021 Cuvee Le Bec GSM Blend | 12 pack | \$232 | 92 WE**

**2021 Cabernet Sauvignon | 12 pack | \$280 | 92 Vinous**

**2020 Grenache | 12 pack | \$280**

**2020 | Purisima Mountain Vineyard Syrah | 12 pack | \$344 | 92 Vinous; 92 JD**



*Bien Nacido Vineyards and Solomon Hills Vineyards produces premium, vineyard designate wines from the Miller family's winegrowing estates in the Santa Maria Valley.*

*Bien Nacido Vineyards has earned the respect of both critics and consumers for the exquisite quality and distinct purity of the cool-climate wines it yields. Over the years it has become an iconic American vineyard. The winery's focus is on producing terroir-driven, age-worthy, and pleasurable Chardonnay, Pinot Noir, and Syrah.*



#### **TREY FLETCHER - WINEMAKER**

Trey Fletcher joined Bien Nacido Estate in 2011 as Winemaker and General Manager. Trey studied Enology & Viticulture at California State University Fresno. He has made wine and grown grapes in Europe, New Zealand, Argentina and California. Upon returning to the United States, he has worked several vintages in the Napa Valley, Sonoma Coast, and Central Coast of California. Most recently he was Associate Winemaker at Littorai Wines on the Sonoma Coast.

Trey's seamless integration of viticulture and winemaking at Bien Nacido Vineyards drives his focused and intuitive approach.

**2021 Chardonnay | 6 pack | \$280 | 91 WA; 93 JD; 93 WS; 93 Dec; 94 Vinous**

**2020 Pinot Noir | 6 pack | \$400 | 95 WA; 96 JD; 94 WE**

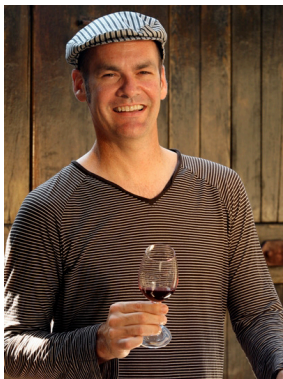
**2020 Syrah | 6 pack | \$320 | 95 WA; 93-95 JD; 95 WE**



## BLACKBIRD VINEYARDS

*Founded in 2003 by Michael Polenske, Blackbird Vineyards is an artisanal producer of Pomerol-inspired wines. In conjunction with the Blackbird estate vineyard - which provides fruit for the foundation of the wine portfolio - Blackbird fosters long-term partnerships with premium vineyard sources throughout Napa Valley where growers are passionate about their approach to farming. These vineyards are hand-selected for their health, superiority and exceptional fruit quality, allowing Winemaker Aaron Pott to produce elegantly styled, appropriately balanced red wines that offer short and long term cellaring potential. Limited quantities are available through an allocated mailing list direct from the winery and in the finer restaurants and hotels around the world.*

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### AARON POTT - WINEMAKER

Aaron Pott's curiosity in wine began at a young age. Studying oenology at the University of California, Davis, Pott delved into all aspects of the theory of winemaking. He completed his education with a master's degree in Viticulture from the Université de Bourgogne in Dijon, France.

Pott worked for nearly six years making wine in France before returning to the States to take a position with Beringer Wine Estates. In 2007, Pott formed "Pott Wines" and is dedicated to consulting for a limited quantity of notable producers including, Blackbird Vineyards, Seven Stones Winery, Bello Family Vineyards, Fisher Vineyards, and Quixote, as well as making wines of his own.

In November 2012, Pott was named "Winemaker of the Year" by the highly-acclaimed, Food & Wine magazine.

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**2022 Dissonance Sauvignon Blanc Blend | 12 pack | \$280 | 91 WA**

**2023 Arriviste Rose | 12 pack | \$200**

**2018 Open Verse Merlot/Syrah Blend | 12 pack | \$400**

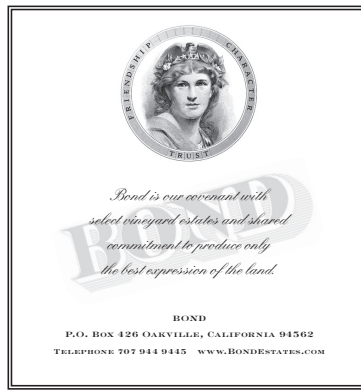
**2019 Arise Red Blend | 12 pack | \$520 | 92 WA**

**2016 Illustration Merlot Blend | 6 pack | \$600 | 92+ WA**

**2016 Contrarian Cabernet Sauvignon Blend | 6 pack | \$600 | 94+ WA**

**2016 Paramour Cabernet Franc Blend | 6 pack | \$600 | 94 WA**





*Our enduring vision at BOND is to create a portfolio of wines that are diverse in their geographic representation and “Grand Cru” in quality, all under the umbrella of one philosophy, one team, one mark. Sourced from select hillside estates, the Cabernet Sauvignon-based wines of BOND vividly demonstrate the range of Napa Valley’s finest terroirs. From the more than sixty vineyards we have worked with over the past quarter century we have slowly and vigilantly selected five sites. BOND became our covenant and shared commitment to produce only the best expression of the land. enterprise and practice meaningful land stewardship.*



### **CORY EMPTING - WINEMAKER**

A native of Napa Valley, Cory Empting was immersed in the tradition and culture of the wine world at an early age. At age 15, working harvest with longtime family friend and esteemed winemaker Ric Forman, Cory began what was to become his chosen profession.

While still a student - in enology & fermentation science - at California Polytechnic State University San Luis Obispo, Cory spent his college summers in Napa Valley as an intern at Harlan Estate and BOND, beginning in 2001. It was this apprenticeship working alongside Bob Levy, that sealed the deal.

Cory also found time to work in South America, Australia and Spain with many additional travels to Europe; always with the intent of learning more and perfecting his craft.

In 2007 Cory was appointed winemaker of Harlan Estate and BOND, as his mentor, Bob Levy, became took on the title of the estates’ Director of Winegrowing. Cory’s passion and creativity continue to bring great acclaim to both of the wineries as the torch is passed to the next generation.

**Please inquire for availability.**



## B U C C E L L A

*At Buccella, we're especially interested in origins. Our own story began over a beautiful bottle of 1990 Gaja. It was our first date. When we met, we were two individuals with distinct dreams, but we soon found our shared passion for wine would unite our paths to create Buccella.*

*We savor wine for its ability to bring people together, initiate new relationships, and celebrate life's most momentous occasions. A well-crafted wine not only creates memories, it nourishes the true enjoyment of life. For these reasons, we have pursued our shared dream of making the best wine we can.*

*Our dream has not been without obstacles. But they have inspired us to work tirelessly, handcrafting wines that reflect our shared commitment to creating memories and enhancing life's celebrations. It is a privilege to create wine that is an important ingredient in shaping your stories, your enjoyment of life. We hope that every bottle of Buccella helps build a memory for you and those with whom you share it. From our dream to your table, your enjoyment is our passion.*

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### **LONDON DONLEY – WINEMAKER**

Landon Donley joined the Buccella team in 2015, bringing a broad range of wine industry expertise with him from winemaking to sales. Growing up in the foothills of Northern California, Landon's passion for wine began at a young age. He acquired his first level Sommelier Certification in 2005 and later, his second level certification, shortly after obtaining a degree in Business Management at California State University, Long Beach. Following graduation, Landon continued to expand his wine knowledge by exploring many international winegrowing regions.

After returning home, he realized he was drawn to the art of winemaking and attained a second bachelor's degree in Enology at California State University, Fresno. Upon graduation, his love for wine and travel guided him to Australia where he interned for Molly Dooker winery. In 2010 he joined Spottswode Estate as a harvest intern and was promptly promoted to assistant winemaker in March 2011. During his time at Spottswode, he directly managed all winemaking operations from harvest to bottling and worked closely with head winemaker, Aron Weinkauff. Landon is a professional member of the Society of Wine Educators and is a certified specialist of wine. He resides in Angwin with his two daughters and wife, Sarah who is assistant winemaker at Colgin Cellars.

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**2019 Mixed Blacks Red Blend | 6 pack | \$720**

**2019 Merlot | 6 pack | \$700**

**2020 Merlot | 6 pack | \$760**

**2020 Cabernet Sauvignon | 6 pack | \$994 | 94+ JS**

**2016 Katrina Eileen Cabernet Sauvignon | 6 pack | \$1,800**

**2018 Katrina Eileen Cabernet Sauvignon | 6 pack | \$1,800**



# CANARD

VINEYARD

*Canard Vineyard has been making hand crafted wines in Napa Valley since 1984. They are well known to enophiles and wine collectors, but have managed to stay a bit of a secret as they are not currently open to public and produce a very limited number of cases each year. All of their single vineyard wines are produced from dry farmed, estate grown grapes which are skillfully transformed into the finest expression of each varietal. In just the last handful of vintages, they have received over thirty five ratings of 90 points or above. They are dedicated to creating wines of distinction with an emphasis on quality over quantity.*

*Canard's 25-acre estate in Calistoga is considered a historic vineyard in Napa Valley. Zinfandel was planted over 135 years ago and remarkably those vines still stand, yielding a small quantity of incredibly elegant fruit which goes into their Reserve Zinfandel. Over the years, Merlot, Cabernet Franc, Petit Verdot and of course the vines for their highly coveted Cabernet Sauvignon were planted and have been meticulously cared for using painstaking but extremely effective vineyard practices. Creating wine at this level demands a great deal of discernment and sacrifice.*



## **BRIAN GRAHAM - WINEMAKER**

Brian Graham's winemaking philosophy is simple; make the best wine possible with what Mother Nature gives you each year. The weather and the soil tell the story. Brian believes it's his job just showcase the characteristics of each varietal and the nuances of the vineyard. Technique, barrel selection and twenty years of winemaking experience have defined his style, but his love for terroir driven wines that truly express a single vineyard is what drives him to create wines of distinction year after year.

Brian first learned to make wine in France where he focused on structure, balance and finish. Once he mastered the varietals of Bordeaux, he moved to Burgundy turning his focus on finesse and the unique qualities of each varietal and vineyard. Brian then moved to Napa Valley and blended his classic Old World training with New World fruit. The result has been a culmination of the best of both worlds resulting in wines of that are both dynamic and elegant.

**2019 Resurgence Cabernet, Paso Robles | 12 pack | \$360**

**2019 Estate Zinfandel | 12 pack | \$440 | 90 WA**

**2021 Reserve Zinfandel | 12 pack | \$800 | 95 WA; 92 JS; 94 WI; 95 JD**

**2019 Estate Cabernet Sauvignon | 12 pack | \$672 | 91 WA; 91 JS; 90 JD**

**2019 Reserve Cabernet Sauvignon | 6 pack | \$680 | 91 WA; 92 JS; 91 JD**

**2018 Throwback Cabernet Sauvignon Blend | 6 pack | \$380 | 91 JS**

**2019 Rescuer Merlot Blend | 12 pack | \$800 | 90 JD**

**2021 Adam's Blend Cabernet Franc | 12 pack | \$800 | 93 WI; 90 JS**

# Capiaux

*Sean Capiaux founded Capiaux Cellars in 1994 with a dedication to single vineyard bottlings of Pinot Noir. The philosophy is to produce wines that express the unique location from which they come, a sense of place or distinctive quality that sets them apart. Only high quality, low yielding, select clonal grapes are used from unique viticultural areas such as Sonoma's Russian River and the Central Coast's Santa Lucia Highlands. Pinot Noir has always been recognized as one of the noblest red wines and also one of the most difficult varieties to produce. Balancing the art and science of fine winemaking has fueled his passion for the pursuit of making great wines. Sean's style has garnered consistently favorable reviews among both professional reviewers and his own cult-like following of restaurateurs and consumers.*



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## **SEAN CAPIAUX - PRESIDENT AND WINEMAKER**

Founding winemaker, Sean Capiaux, has established an impressive and notable career over the past twenty six years at prominent wineries around the globe. He graduated from California State University, Fresno (BS, Enology; minor in Chemistry) in the late-80's and began his career at Jordan Winery in Sonoma County's Alexander Valley. Sean traveled to Perth, Australia to work on the winemaking team at the Houghton Winery and later returned to the United States to become the assistant winemaker at Pine Ridge Winery in the Stags Leap district. Peter Michael Winery tapped him to become their assistant winemaker where he worked for four years. Sean spent several years as a bicoastal winemaker attending to wines both on Long Island and in California before coming to O'Shaughnessy.

Sean serves as president and winemaker for the O'Shaughnessy Estate Winery and consistently creates world class mountain Cabernets. Sean describes his winemaking style as neo-classic in that he employs modern equipment to produce non-interventions wines which are naturally fermented and bottled unfiltered and unfiltered. These techniques allow the varietal character and terroir of the O'Shaughnessy Estate vineyards to be the stars of the show.

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**2021 Chimera Pinot Noir | 12 pack | \$320 | 94 Vinous**

**2014 Wilson Vineyard Pinot Noir | 12 pack | \$480 | 91 WA**

**2015 Starscape Vineyard Pinot Noir | 12 pack | \$480 | 93 Vinous**

**2018 Gary's Vineyard Pinot Noir | 12 pack | \$420 | 94 Vinous**

**2018 Pisoni Vineyard Pinot Noir | 12 pack | \$480 | 91+ Vinous**

# CARTE BLANCHE



*My family has been in the wine business for nearly a century, since my great grandfather, Clarence Dillon, acquired Chateau Haut-Brion in 1935. I gained an early education, appreciation, and interest in wine from my family. I was eventually inspired to produce my own boutique label in Napa Valley--Carte Blanche.*

*Through my constant exposure to wine, and my eagerness to learn more about viticulture, and winemaking, wine production became my professional passion. Devoted to the notion of "terroir," I came to California with a desire to work with a clean slate to forge a unique, world-class wine in Napa Valley--hence the name Carte Blanche.*

*The core of my wine producing philosophy is to respect the terroir in each wine, thus accepting the responsibility to honor what the earth has given us. In early 2014, Carte Blanche continued its commitment to that mantra in welcoming Helen Keplinger as our new winemaker. With each vintage, we celebrate Carte Blanche—the freedom to create wines from singular or multiple vineyards, varietals or appellations. We constantly strive to extract the best out of nature and science. Our art and creative freedom allows us to work with an open canvas and develop exceptional wines that enhance our celebration of life.*



## **HELEN KEPLINGER - WINEMAKER**

Helen Keplinger grew up in Ohio in a family that centered most everything around food, wine, the arts, nature and travel. After graduating from Smith College, she considered a career in medicine before she discovered that UC Davis had a graduate program in Enology, and instead followed her passion for wine to California.

Helen was first recognized as a winemaker to watch by the Wine Spectator in 2011. She was named 2012 Winemaker of the Year by Food & Wine Magazine, and was honored with the cover and feature article of the June 15th 2014 Wine Spectator. She has become known for making distinctive wines. She has a keen understanding of specific vineyard sites, and how to optimize the farming and winemaking to make wines expressive of their place.

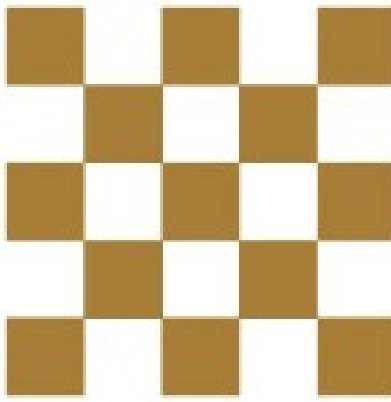
**2022 UV Vineyard Chardonnay | 6 pack | \$420**

**2022 Sun Chase Vineyard Pinot Noir | 6 pack | \$420**

**2019 The Mark Red Blend | 6 pack | \$800 | 92 WA; 94 JD; 95 WS; 97 Vinous**

**2019 Beckstoffer Missouri Hopper Vineyard Cabernet Sauvignon | 6 pack | \$800**

**97 WA; 97 JD; 96 WS; 97 Vinous**



## Checkerboard Vineyards

*Checkerboard Vineyards is a hillside estate nestled in the mountains on the west side of Napa Valley. Our vineyards produce extraordinary wines rooted in a profound feeling for the land that bears our vines and yields our rich fruit. We have taken meticulous care to farm and groom our meadows and woodlands to preserve native growth, protect wildlife and nurture a unique mix of rootstock and classic Bordeaux clones. Devotion to the site and a near perfect combination of climate, exposures and altitudes has allowed us to fulfill our dream of a classic Napa Valley wine coaxed from our stony soils. We are proud to introduce Checkerboard wines: an elegant expression of place and our passionate commitment to the craft of winemaking.*

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### **MARTHA MCCLELLAN - WINEMAKER**

Martha began her wine career in Germany, where she is the only American woman to graduate from the Geisenheim University for Oenologie and Viticulture. Upon graduation, she worked at Weingut Dr. Buerkin Wolff, and then after 10 years in Europe returned to the US to work at Merryvale. While at Merryvale she began making the wine for Harlan Estate, eventually moving up to Harlan to make the wine and finish the caves and winery. She stayed on at Harlan until she left to make the wine for Sloan Estate in 2001. Martha joined Checkerboard in 2006, where she made the first vintage, the 2007. She continues to make the wines for Sloan Estate while serving as Checkerboard's full-time winemaker. Unlike many Napa wineries with high profile winemakers that consult on a myriad of projects, she spends all her time just at Checkerboard & Sloan. In addition, she and her husband Bob Levy, the head of winemaking for Harlan Estate & Bond, produce their own micro-production wine, Levy & McClellan at the Checkerboard estate.

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**2020 King's Row Red | 3 pack | \$480**

**2014 Aurora Red | 3 pack | \$900**

# Coup de Foudre™

## NAPA VALLEY

*One score and three years ago, I met my wife, who was living abroad in France. She was not yet my wife nor did she know she would be. While at a soiree in the French Alps, it was then that I noticed a Frenchman awfully close to my gal, making her eyes flutter and her beret tipsy.*

*I ask my sweetheart what he could possibly have said to make her fall into his arms. Her answer? “He held my hands and asked if I believed in the Coup de Foudre.” After years of thinking he’d called her a cute cauliflower, I consulted a French friend who defined Coup de Foudre as a lightning strike, something unforgettable-”love at first sight”-be it food, wine or someone incredible.*

*For the past 20 years, we have had the great fortune and honor to work with wine, savor it, and witness its impact on consumers as they navigate the wonders of wine and the sheer pleasure that it brings. We have watched many people commemorate special times in their lives with wine. A few years ago, we embarked on our path to create a unique wine with elements worthy of a Coup de Foudre.*



### **KENT JARMAN - WINEMAKER**

Kent Jarman was born in South Louisiana, where his Grandfather owned a wine distribution company. The culinary aspects of the area, and the fine wines introduced by his grandfather inspired him to pursue a winemaking career. He graduated from U.C. Davis with a Viticulture and Enology degree. Interned at J. Wine Company and Spring Mountain Vineyards. He then worked at Duckhorn Wine Company for 5 years.

**2023 Sauvignon Blanc | 6 pack | \$400**

**2020 Les Bouquinistes Red Blend | 6 pack | \$360**

**2017 37.2 Cuvée | 6 pack | \$400 | 91 WA; 93 Vinous**

**2021 37.2 Cuvée | 6 pack | \$440 | 92 WA; 93 Vinous**

**2021 Cabernet Sauvignon | 6 pack | \$600 | 92+ WA; 92 Vinous**

**2017 Lightning Bolt Cabernet Sauvignon | 6 pack | \$740 | 94+ WA; 94 Vinous**

**2021 Lightning Bolt Cabernet Sauvignon | 6 pack | \$740 | 93+ WA; 94 Vinous**

**2021 Les Rougistes Cabernet Franc Blend | 6 pack | \$760 | 93 Vinous**

# Dakota Shy

*It was trust, drive and experience that brought Todd Newman and Tom Garrett to believe that together they could make their own mark on Napa Valley. After years of working under numerous winemaking legends, these two friends set out with a determination to craft wines that would rival the best of what Napa Valley had to offer - and to build their own world-class estate.*

*Todd and Tom share a mutual passion for the history, wines and vineyards of Napa Valley. They craft a collection of wines from the pinnacle of quality and luxury to world-class Cabernet Sauvignon that can proudly be placed on the table and enjoyed every day.*

*Sourcing Cabernet Sauvignon grapes from a range of exceptional vineyards, nurturing a small team of talented individuals and working in a superior winemaking facility to create our wines, we know that every vintage at Dakota Shy will be better than the last.*



## **TODD NEWMAN - FOUNDER**

Todd Newman was raised in a small farming town just outside of Minot, North Dakota. An early understanding of hard work and commitment to getting the job done set the tone early in life for what he wanted and how he was going to get there.

Arriving in Napa Valley in 2002 at just 22 years old, he initially set out to learn the restaurant business. But he soon realized that the farming aspects of Napa paralleled that of his home and with it, a comfort and understanding of the wine industry and community in general. The turning point occurred one night while waiting tables at one of the many Michelin starred restaurants in Napa Valley. "I remember one night, waiting on a grower and a winemaker who were talking vineyards while drinking a super-star bottle of wine - and I realized that is what I wanted to do."



## **TOM GARRETT - WINEMAKER**

Dakota Shy is a combination of business, friendship, family and wine that is electrifying. It gives me the opportunity to use my skills in an industry that I love and to work with partners, employees and growers toward a common goal of making exceptional wines.

I get to work with some of Napa Valley's most outstanding vineyard sources and growers. I collaborate daily with people who motivate and inspire each other toward greater success. All in a culture of respect, hard work and celebration of achievement.

**2018 Cabernet Sauvignon | 12 pack | \$960 | 93 WS**





*Nestled at the base of the Mayacamas Mountains in the Napa Valley, Dana Estates is dedicated to making small lots of truly distinctive world class wines. Dana is a Sanskrit term meaning “the Spirit of Generosity.” Blending history and tradition with cutting edge vineyard management, a new state of the art winery and meticulous winemaking, Dana Estates strives to make the greatest wines possible. In so doing, we hope to provide a link between the past and future generations of vintners, and all those who appreciate the generosity of this special land. Dana Estates produces three single vineyards wines, from sites that are dramatically different from one another as well as a four vineyard, all estate blend named ONDA.*



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### **CHRIS COONEY - WINEMAKER**

Chris Cooney has extensive experience creating some of Napa Valley’s best cabernet. Prior to joining Dana Estates, Cooney served as the Senior Winemaker at Napa’s Provenance Vineyards and Hewitt Vineyards. Prior to moving to the Napa Valley, Cooney traveled the globe working at a number of wineries. From Germany to Australia, he honed his winemaking and viticulture skills before returning to his native northern California.

At Dana Estates, Cooney focuses on creating elegantly balanced, terroir-driven wines, highlighting Dana’s three distinct estate vineyards in Rutherford and on Howell Mountain.

Cooney has a Bachelor of Science degree in Biological Science from Amherst College, as well as a Master of Science degree in Enology and Food Science from the University of California, Davis.

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**2019 VASO Cabernet Sauvignon | 6 pack | \$400 | 95 JD; 93 JS; 92 Vinous, 91 WS**

**2019 ONDA Cabernet Sauvignon | 6 pack | \$1,300 | 96 JD; 96 JS; 93 WS; 93 Vinous**

# DARI OUSH

*Darioush Khaledi's life story has inspired the creation of Darioush and continues to shape it today. Darioush is a man dedicated to wine, freedom and the ideals of the American dream – a deeply rooted belief in individualism and opportunity. Born and raised in Iran, trained as a civil engineer, and a lifelong entrepreneur, his fascination with wine was instilled at an early age by his father's winemaking efforts and the cultural history of winemaking in Shiraz. Darioush immigrated to the US seeking opportunity, reinventing his career by building the largest family-owned grocery business in California through determination, experimentation and a commitment to pursue opportunities others overlooked. Together with his wife Shahpar, he founded Darioush in 1997, and set out to produce wines that celebrate individualism and craftsmanship. The winery is Darioush's realization of his American dream.*

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## HOPE GOLDIE - WINEMAKER

Hope Goldie's passion for wine was sparked early in life, in the laundry room of her childhood home, where she learned the ins and outs of fermentation making Riesling, Gewürztraminer, and Carignan alongside her chemist father.



After exploring a few different paths, Hope eventually returned to her first love, deepening a strong foundation in microbiology, chemistry, sensory evaluation, and enology as a graduate student at the University of California, Davis. Drawn to Napa Valley, the California home of her favored Bordeaux, she soon honed her expertise at respected estates, including Opus One and Stags' Leap Winery, joining the Darioush family in 2005 to work closely with Founding Winemaker Steve Devitt. Since the 2018 vintage, Hope has overseen all winemaking operations,

and as Vice President of Winemaking she relishes the opportunity to shape our wines in a thousand little ways every day. As a farming-first winemaker, Hope firmly believes that wine is made in the vineyard, and ensures the consistency of our wines' exceptional character with a soil-driven, vineyard-specific approach.

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**2020 Caravan Cabernet Sauvignon | 12 pack | \$520 | 92 WE**

**2022 Signature Chardonnay | 6 pack | \$280**

**2023 Signature Viognier | 6 pack | \$300**

**2021 Signature Pinot Noir | 6 pack | \$400 | 92 WE**

**2019 Signature Shiraz | 6 pack | \$360 | 91 WA; 95 WE**

**2021 Signature Shiraz | 6 pack | \$360 | 94 WE**

**2021 Signature Cabernet Franc | 6 pack | \$420**

**2021 Signature Cabernet Sauvignon | 6 pack | \$660 | 93 WS; 92 Dec**

**2021 Darius II Cabernet Sauvignon | 6 pack | \$1,760**

# Davis

— ESTATES —

*Davis Estates is a family owned and operated estate winery located in the northern region of Napa Valley. The Davis Estates wines are crafted by Cary Gott and the exclusive Phase V wines by Philippe Melka, both are creating exceptional wines known for their nuance, complexity, and elegance. Best-known for terroir-driven Cabernet Sauvignons, Davis Estates also produces exceptional Chardonnay, Sauvignon Blanc, Pinot Noir and special Bordeaux blends, along with single varietals of everything grown on the estate. The picturesque winery property covers 155 acres, 11 of which are planted to Cabernet Sauvignon, Cabernet Franc, Merlot, Petite Sirah and Petit Verdot. The estate sweeps from the famous Silverado Trail on the valley floor up into the eastern hills, cresting at 1,100 feet. This change of elevation, exposure and micro-climate, combined with a range of well-drained volcanic soils, creates an ideal place to grow their preeminent grapes.*



## **CARY GOTT - WINEMAKER**

Cary Gott is a fourth generation California grape grower and highly renowned winemaker. For more than 40 years, Gott has mastered his winemaking skills, producing world class vintages for some of California's most acclaimed wineries. Raised on a winery in Escalon, California, Gott became familiar with the intricacies of the wine business at an early age as he watched his father produce wines from many wineries up and down the wine roads of California. Gott started his career in 1970 when he joined Sterling Vineyards in Napa Valley.



## **PHILLIPE MELKA - WINEMAKER**

Philippe Melka is one of the wine world's most distinguished winemakers. He grew up in Bordeaux where he began studying wine his last year at the University of Bordeaux. Because of his lifelong fascination with the interplay of soils and wine quality Philippe pursued a Master's degree in Agronomy and Enology. He has worked at Dominus in Napa Valley, Badia a Coltibuono in Chianti, Chittering Estate in Australia and Chateau Petrus in Bordeaux. Philippe has been based in the Napa Valley for the last fifteen years, and joined Davis Estates in 2011 as our consulting winemaker for our prestigious Phase V.

**2020 Reserve Sauvignon Blanc | 12 pack | \$360**

**2021 Hudson Vineyard Chardonnay | 12 pack | \$520 | 91 WI**

**2018 Cabernet Sauvignon | 12 pack | \$720 | 92+ WA; 93 JD; 92 WE; 91 Vinous**

**2015 Phase V Petite Sirah | 6 pack | \$944 | 94 WA**

**2018 Phase V Cabernet Sauvignon | 6 pack | \$1,100 | 94 JD; 92 Dec; 94 + Vinous**



*Bill Wathen and Dick Doré have been making wine together since 1985 when they founded FOXEN at the historic Rancho Tinaquaic in Northern Santa Barbara County. Since that time, FOXEN has become known for its terroir-driven, sustainably grown wines of elegance and balance. The winery is named for Dick's great-great grandfather and Santa Barbara County pioneer, Benjamin Foxen, who obtained the 9000-acre Rancho Tinaquaic in 1837. Completed in 2009, FOXEN's solar-powered tasting room and winery is the embodiment of Dick and Bill's long-time dream, hard work and commitment to our environment.*



#### **WINEMAKER: DAVID WHITEHAIR**

David was born and raised in the Santa Ynez Valley, a true “local boy.” In 2006 David began his winemaking career at Brander Winery in Santa Ynez, and expanded his experience with Cloudy Bay, New Zealand and then Chalk Hill in Healdsburg, California. David then returned to his beloved Santa Barbara County, and a chance meeting with Bill Wathen led to his immediate hiring at Foxen in the fall of 2007. David became Foxen's assistant winemaker in 2008 and was promoted to winemaker in 2016. David sums up his experience at FOXEN as, “a privilege and an honor to be Billy's apprentice”...and that winemaking “begins with the vines and soil and ends in the glass. It's a fine balance between science and art.”

**2021 Bien Nacido Vineyard Block UU Chardonnay | 12 pack | \$320 | 91 JD; 93 WE; 93 Dec; 95 Vinous**

**2019 Santa Maria Valley Pinot Noir | 12 pack | \$344 | 92 JD; 91 WE; 90 Vinous**

**2020 Bien Nacido Vineyard Block 8 Pinot Noir | 6 pack | \$300 | 90 JD; 93 WE; 93 WS; 93 Vinous**



## GANDONA

*The 116 acre parcel on Pritchard Hill, southeast of St. Helena was purchased by the Bob Long family in 1965. They along with Chappellet were the first two modern day wine families to take root on Pritchard Hill. The vineyard, which was originally planted in 1967, with Chardonnay, Cabernet and Riesling produced fruit that was ultimately sold to other wineries. In 1977, Bob Jr. and then wife, Zelma, established Long Vineyards and used the fruit to produce wine as Long Vineyards. In 2004, 116 acres (18 planted), the 6,000-gallon Long Vineyards winery were put up for sale and in 2006 sold to Manuel and Cristina Pires.*

*At Gandona we are single minded in our approach to ensuring quality. We have custom built a winery to control every stage of the grape growing and winemaking process. The winery was completed in 2010 and was designed to embrace the best of both old and new world winemaking techniques. Adopting old world practice used by legendary Chateaus of France, concrete fermentation tanks were incorporated into the winery's design. Wines are barrel aged in a cave carved out of Pritchard Hill's rocky interior, providing consistently cool temperatures and an ideal degree of humidity.*



### **PHILIPPE MELKA - WINEMAKER**

Philippe spent much of his youth in Bordeaux, France, earning a geology degree from the University of Bordeaux. Philippe's journey in winemaking started at Chateau Haut-Brion, where his passion for Cabernet-based blends and Sauvignon Blanc was born. He completed a master's program in Agronomy and Enology under the direction of Professor Sequin, the renowned terroir specialist.

Philippe honed his craft as winemaker by studying under such names as Jean Delmas and Jean Philippe Masclef from Haut-Brion, Christian Moueix and Jean Claude Berrouet from Petrus, and Paul Draper from Ridge. Philippe has been named one of the top nine wine consultants in the world by Robert Parker. Using the knowledge he gained from his experiences around the world, Philippe has been with Gandona Estate since 2006.

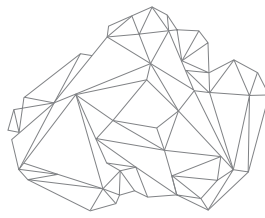
**2018 Encosta Cabernet Sauvignon | 6 pack | \$480 | 93 WA; 91 JD; 92 Vinous**

**2019 Encosta Cabernet Sauvignon | 6 pack | \$480 | 93 WA; 90 JD; 92 Vinous**

**2018 Estate Cabernet Sauvignon | 3 pack | \$600 | 95 WA; 96 JD; 97 Vinous**

**2019 Estate Cabernet Sauvignon | 3 pack | \$600 | 96 WA; 95 JD; 98 Vinous**

**2019 Meia Cabernet Franc | 12 pack | \$1,520 | 96 Vinous**



## GEMSTONE VINEYARD

*The 16-acre Gemstone vineyard is truly a study in terroir. Situated on a gradual, west-facing slope along the Silverado Trail near the town of Yountville in the Napa Valle, the vineyard has gravelly alluvial soil over sandstone bedrock, avoiding the vigor of deep, rich soil. 18 different blocks within the vineyard are planted to five Cabernet Sauvignon clones, two Merlot clones, two Cabernet Franc clones and two Petit Verdot clones. All the vines are densely planted on a variety of rootstocks carefully matched to the soil; each clonal block is farmed separately. The blocks are fermented individually as well, yielding a distinctive palette of fruit and flavors from which Gemstone wines are born.*

*Meticulous farming of our exceptional vineyard gives us the potential to make great wines. Under the direction of winemaker Philippe Melka, grapes are hand picked and placed in small bins in the vineyard. Once they reach the winery, the grapes are hand sorted to make sure that only the best grapes get pressed. The juice is fermented in many small lots using native yeasts, which best preserves the unique character of each vineyard block. The wines are then aged for a minimum of 20 months in French oak barrels from some of the finest coopers in France including: Ermitage, Taransaud, Francois Freres, and Baron. During the aging process, Philippe constantly evaluates the wines, ultimately selecting only the lots that best reflect the character of vineyard.*



### **PHILIPPE MELKA - WINEMAKER**

Philippe Melka's wine journey started at Chateau Haut Brion where he completed a masters program in Agronomy and Enology. In the following years he gained experience in the Napa Valley (Dominus Estate), Chianti (Badia a Coltibuono) and Bordeaux (Chateau Petrus), diving his time between soil study and winemaking. For the past 15 years he has served as consultant to several of the most highly regarded estate wineries in California – Bryant Family, Dalle Valle, Quintessa, Dana Estate, Hundred-Acre and Vineyard 29 – in addition to producing his own label, Melka Wines. As a winemaker, Philippe's philosophy is simple: grow exceptional grapes and preserve the purity of the fruit in the wine.

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**2016 Heritage Cabernet Sauvignon | 12 pack | \$1,320 | 93 WA**

**2016 Alluvial Cabernet Sauvignon | 12 pack | \$1,320 | 93 WA**

# HARLAN ESTATE

*For nearly three decades, Harlan Estate has been committed to creating a California “First Growth.”*

*Founded in 1984, Harlan Estate is a winegrowing estate – consisting of 240 acres, 40 of which are planted to vines – in the western hills of Napa Valley, set above the fabled Oakville benchlands.*



## **CORY EMPTING - WINEMAKER**

A native of Napa Valley, Cory Empting was immersed in the tradition and culture of the wine world at an early age. At age 15, working harvest with longtime family friend and esteemed winemaker Ric Forman, Cory began what was to become his chosen profession.

While still a student - in enology & fermentation science - at California Polytechnic State University San Luis Obispo, Cory spent his college summers in Napa Valley as an intern at Harlan Estate and BOND, beginning in 2001. It was this apprenticeship working alongside Bob Levy, that sealed the deal.

Cory also found time to work in South America, Australia and Spain with many additional travels to Europe; always with the intent of learning more and perfecting his craft.

In 2007 Cory was appointed winemaker of Harlan Estate and BOND, as his mentor, Bob Levy, became took on the title of the estates' Director of Winegrowing. Cory's passion and creativity continue to bring great acclaim to both of the wineries as the torch is passed to the next generation.

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**Please inquire for availability.**

# HERTELENDY

## NAPA VALLEY

*Hertelendy Vineyards has been revered as one of Napa Valley's best hidden gems — consistently topping the ratings for over a decade now. Hertelendy Vineyards is a boutique winery (750 case annual production) that sells primarily by allocation, and most recently received their first 100 point score from both Robert Parker and The Wine Independent. With Hungarian roots, Ralph is continuing a 300+ year old volcanic winemaking tradition with a commitment towards excellence. He specializes in creating luxurious Bordeaux blends from top tier vineyard sources: Crystal Springs (where the estate vineyard is located just 35 feet below the Howell Mountain AVA), Pritchard Hill, Oakville, Howell Mountain, and Atlas Peak. Hertelendy also produces an exquisite Russian River Valley Chardonnay and Pinot Noir.*



### WINEMAKER- RALPH HERTELENDY

After his family emigrated from Hungary and settled down in the San Francisco Bay area, Ralph Hertelendy fell in love with wine at a very early age. When Ralph was 5 years old in France, he tasted one of the best French Grand Crus, and remembered liking it not just for the flavor, but also because it united friends and family. When he was 15, he made his first beer (not very good), and when he was 25, he made his first wine in his basement; over the years he has refined his craft towards creating only top quality style wines. After getting his business degree from USF, Ralph became a sommelier and worked for several wineries in the Napa Valley as a winemaker's assistant and in sales. Being multilingual, he's further honed his craft and broadened his horizons internationally. Quirky and interesting, Ralph is also a bit of a zealot when it comes to converting people's preconceived notions about wine. He likes to throw curveballs about certain varietals, and entice people with intriguing labels and tasting notes that turn conventional wisdom on its head. "I like to make wines that people don't expect. To do the opposite of what something should be."

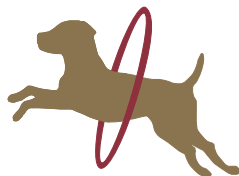
**2020 Woolsey Road Vineyard Chardonnay | 12 pack | \$760 | 92 WE**

**2018 Cabernet Sauvignon | 12 pack | \$1,280 | 95+ WA; 95 JD; 93 WE; 93 Dec; 96 WI**

**2018 Signature Mountain Blend | 6 pack | \$640 | 96+ WA; 94 JD; 96 WE; 93 Dec; 96 WI**

**2018 Audere Red Blend | 12 pack | \$680 | 93 JD; 92 WE**





# HOOPES

*Hoop's family vineyards is a small, boutique vineyard located in the Oakville subappellation of Napa. Home of some of the oldest, pre-phyllloxera vineyards, farming, fruit, and respect for the vines is the core inspiration for our wine and production. Spencer Hoopes started in the business as a farmer, and made the leap to winemaking once his wines were well-received, under other labels, in the market.*

*Specialists in cabernet sauvignon, Hoopes Vineyard crafts wines that bring fruit to the forefront, but maintain a delicate balance through subtle oak choices. The wines are terroir driven, and classically embedded in the vineyards' unique locations, age, and farming styles; often a glimpse into Napa of a former era. Now in the second generation of winery management and winemaking, Lindsay Hoopes continues to build upon her father's farming expertise to bring truly Napa wines, with an old-world influence, to the market.*



## **AARON POTT - WINEMAKER**

Pott was destined to become a winemaker when, at a young age, he accepted watered-down wine in lieu of milk during a visit to France.

Pott studied oenology at the University of California at Davis while working part-time in the research laboratory at Robert Mondavi Winery. Eventually, Pott returned to France to complete a Master's Degree in Viticulture from the Université de Bourgogne in Dijon, France.

While working under John Kongsgaard at Newton vineyard, he was offered the position of winemaker at Château Troplong Mondot, Premier Grand Cru Classé St. Emilion, where he remained for 6 years. He then worked internationally with Beringer Wine Estates all over France, Italy, and South America.

His rise to grand acclaim in Napa was cemented when becoming Winemaker at St. Clement in St. Helena in 2001, and in 2004, Winemaker and General Manager at Quintessa.

Ultimately inspired to work with a limited quantity of small, noble producers, Pott formed Huis Clos Consulting and started Pott Wines.

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**2020 Hoopla Chardonnay | 12 pack | \$184**

**2021 Hoopla Cabernet Sauvignon | 12 pack | \$192**

**2021 Chardonnay | 12 pack | \$304 | 91 JD**

**2018 Cabernet Sauvignon | 12 pack | \$440 | 92 WA; 90 JD; 93 WI**

**2018 Oakville Cabernet Sauvignon | 12 pack | \$1,020 | 94+ WA; 94 JD; 95 WI**



*We live where we work, on the sunny and vine-dappled peaks of Napa Valley, overlooking the town of St. Helena. Possessed of naked idealism and fierce, if cloudy, ambitions, we undertook in 1993 to etch out our own signature wine. We envisioned something that, like Sir Lawrence Olivier or Kate Hepburn, could make an impression both immediate and lasting. A wine of unmistakable co-authorship: terroir by Napa Valley, style by cloudy-headed winemaker. And, (because we're really not all that self-serious) a wine with a twinkle in its eye, promising equal parts mystery and mischief. And so we came up with two wines, each a proprietary blend. First and foremost, Bacio Divino, a divine kiss of predominantly Cabernet Sauvignon, with the added dimensions of Sangiovese and Petite Sirah. And then, in 1999, Bacio Divino's vivacious kid sister Pazzo: Sangiovese-centric with undercurrents of Cabernet Sauvignon, Syrah, Zinfandel (on occasion), Merlot and (can you believe) Viognier.*

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### **CLAUS AND DIANE JANZEN - WINEMAKERS & OWNERS**

Working winter seasons at an upscale hotel/restaurant in Switzerland's Berner Oberland set young Claus on a collision course with fine wines from which he never recovered. After transplanting his family from Winnipeg, Canada to Napa, he spent 12 years at Caymus, developing for that winery the most enviable international marketing operation in the Napa Valley. But Claus had viniculture ambitions of his own. A chance acquisition of some practically-discarded Sangiovese grapes in 1993 led to the first vintage of Bacio Divino.

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**2013 Napa Valley Cabernet Sauvignon | 12 pack | \$560**

**2018 Cloudy's Vineyard Cabernet Sauvignon | 6 pack | \$800 | 95 WE; 95 JD**

**2018 Beckstoffer Missouri Hopper Vineyard Cabernet Sauvignon | 6 pack | \$800 | 95 WE; 97+ JD**

**2018 Beckstoffer To Kalon Vineyard Cabernet Sauvignon | 6 pack | \$1,080 | 95 WE; 98 JD**

# Jeff Cohn

CELLARS



## **JEFF COHN - OWNER/WINEMAKER**

Jeff Cohn is a trailblazer. His knowledge and passion show through in each wine we produce. Jeff's relationships with some of the finest growers in California offer us the ability to source fruit from up to 20 vineyards including Stagecoach, Cassata, Alta Colina, El Diablo, and Rockpile Vineyards.

His ultimate goal is to coax the minerality and full expression from the fruit to give each wine a defined character that is expressive of the vineyard from which it originates. There are no shortcuts. From alternative fermentation techniques to isolating an indigenous yeast from Rockpile Vineyard that is now used commercially all over the world, Jeff is always pushing the envelope and giving back to the wine world.

**2017 Smoke and Mirrors Red Blend | 12 pack | \$280 | 92 JD; 91 WE**

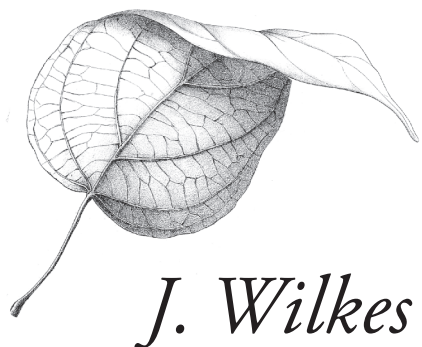
**2015 Impostor Red Blend | 12 pack | \$320 | 92 WS**

**2018 Sweetwater Vineyard Zinfandel | 12 pack | \$424 | 93 JD; 92 WA; 94 WE**

**2018 Rossi Vineyard Zinfandel | 12 pack | \$480 | 94 JD; 94+ WA; 94 WE; 93 WS**

**2015 Haley Syrah, Rockpile Vineyard | 12 pack | \$720 | 95 WA; 92 JD**

**2016 Domaine des Chirats Syrah, Rockpile Vineyard | 12 pack | \$720 | 96+ JD; 92 WE; 94 WS**



## *J. Wilkes*

*J. Wilkes Wines offers small lots of hand-crafted wines from the Santa Maria Valley. Jeff Wilkes began making these wines in 2001 with grapes from Bien Nacido and Solomon Hills Vineyards. Since his passing, the winery has continued his legacy by producing Pinot Blanc, Chardonnay, and Pinot Noir wines that capture the essence of the Santa Maria Valley. They reflect balance, varietal character, and natural purity.*



### **WES HAGEN - WINEMAKER**

- Michael Cervin (Wall Street Journal, Decanter) rated Wes as one of the 100 Most Influential Winemakers in the United States (#68). -2013
- Was Vineyard Manager and Winemaker at Clos Pepe Vineyards and Estate Wines.
- Served on the Board of Directors for Santa Barbara County Vintners and Santa Rita Hills Winegrowers Alliance.
- Researched, wrote, and had approved three AVA's in Santa Barbara County: Sta. Rita Hills, Happy Canyon, and Ballard Canyon.
- Has written for the L.A. Times Magazine, Sommelier Journal, Burgundy Report. Been featured and quoted in the Wine Spectator, Wine Advocate, and Wine Enthusiast.
- Taught the Food and Wine Pairing program at Allan Hancock College. Lectured on the History of Wine and Santa Barbara Wine at Cornell University, and Caltech.
- Nominated for a TED-talk on the History of Wine.

**2021 Chardonnay | 12 pack | \$200**

**2021 Pinot Noir | 12 pack | \$240**

**2020 Cabernet Sauvignon | 12 pack | \$240**



*Spectacular wines are borne of spectacular terrain. Kenefick Ranch sits on some of the most remarkable land in the Napa Valley – a contiguous 125-acre piece of land in the Calistoga AVA “removed bench” that’s unique in its varied soil profiles and microclimates. Within this single property are small elevation changes, bookended by two canyons creating alluvial fans on each side, and well-drained volcanic soils in the middle of the estate.*

*Tom’s deep understanding of chemistry and biology is evident in his meticulous approach to the vines. “I like to have as clean a vineyard as possible, with no viruses,” he says. “I like to figure out what the disease or mineral deficiency is, which becomes evident in how the leaves turn. I’m very focused on head-pruning, and on healthy rootstock and cultivars.” Whether diagnosing the plants or riding his tractor, he has found his passion in cultivating this land. “Unlike working with people, the vines don’t talk back,” he says. “Until you make the wine!”*

*Kenefick Ranch is planted primarily to Bordeaux varietals – Cabernet Sauvignon, Cabernet Franc, Merlot, Petit Verdot, Malbec and Sauvignon Blanc. Rhone varietals – Viognier, Marsanne, Grenache Blanc and Petite Sirah completes the portfolio. Ten percent of our production is used in Kenefick Ranch wines, while the remaining fruit is sourced out to Caymus, Eisele, Nickle and Nickle, Cade, B Cellars, Elizabeth Spencer, Venge, and several other small producers.*

*Dr. Kenefick continues to meticulously supervise its vineyard operations. His nearly four decades of dedication can be tasted in every glass of Kenefick Ranch wines.*

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#### **KENT JARMAN - WINE MAKER**



Raised in Louisiana by a family who valued good food and wine, Kent Jarman developed an early interest in viticulture. His grandfather headed a distribution company that offered wine education classes, which exposed him to high quality wines at a very young age. Fresh from a degree in enology and viticulture from U.C. Davis, Kent worked his first harvest as an intern in 2000 and by 2002 had joined Duckhorn Vineyards as assistant winemaker. Five years later, he left to become consulting winemaker at Kenefick Ranch Vineyards and several other small boutique wineries including 4088 on Atlas Peak. He is winemaker/partner with Coup de Foudre and also produces under his own label.

Kent was immediately drawn to the opportunity to make wine with Kenefick Ranch. “It’s very enticing to work with estate-owned vineyards,” he says. “It allows flexibility, to have total control the farming, and to be extremely committed to the highest quality.” He also loves the diversity of the property’s terroir. “Small vineyards can be very one-dimensional,” he explains. “Here we have a rich variety of soil profiles and microclimates. It enables us to create an overall complex product with many different characteristics from unique sites on the estate.”

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**2018 Merlot | 12 pack | \$440 | 90 JD**

**2018 Caitlin's Select Cabernet Franc | 12 pack | \$444 | 90+ JD**

**2015/2018 Pickett Road Red Blend | 12 pack | \$600 | 2018 - 93 JD**

**2018 Chris' Cuvee Cabernet Sauvignon | 12 pack | \$600 | 92 JD**



*Kinsella Estates is an organically farmed vineyard situated in a private valley in the foothills of the western edge of Sonoma's Dry Creek Valley. Elevated 500 feet above the Russian River, the valley enjoys a warm climate that virtually never sees winter frost. The East-West running valley is planted with 12 acres of cabernet sauvignon vines on the steep eastern hillsides composed of loamy, metamorphic soil. The Kinsella Estates vineyard is composed of three blocs: The Heirloom Vineyard, a steep-sloping two acre, 17 year old parcel, wedged in between an arroyo and a knoll of Spanish oaks; the six acre Jersey Boys Vineyard and the four acre vineyard road, Spencer Vineyard. The arroyo that runs between Jersey Boys and Spencer vineyards feeds the lake. In the summer of 2008, the latter two blocs were ripped out and replanted with four different clones of cabernet sauvignon, handpicked by our legendary winemaker, Thomas Rivers Brown. Also, two thirds of an acre of Wente clone zinfandel was planted, as well as eight rows of petit verdot. Since the inaugural vintage, our wines have consistently received stellar reviews year after year from The Wine Advocate, Wine Spectator and Vinous Media.*



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#### **THOMAS RIVERS BROWN - WINEMAKER**

Thomas Rivers Brown is one of the most exciting young talents in Napa Valley. Born in Sumter, South Carolina, Thomas developed an interest in wine while studying History and English at the University of Virginia. Later, he expanded his knowledge of wines from all the world's great regions while working at All Seasons Wine Shop in Calistoga. Beginning at Turley Estate in the late 1990s, and continuing today at Kinsella, Schrader, Maybach, Seaver Vineyards, and his own project, Rivers-Marie, among others, Thomas crafts beautiful wines that speak of the land and the conditions that created them. As testament to this, in October 2008, Thomas made history as the youngest winemaker to score not just one, but two perfect "100 point" scores from Robert M. Parker, The Wine Advocate. When asked how he defines great wine, Thomas responds, "I can't really define it, but I know it when I taste it".

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**2018 Jersey Boys Vineyard Cabernet Sauvignon | 6 pack | \$540**

**2019 Heirloom Vineyard Cabernet Sauvignon | 6 pack | \$660**



*La Sirena is world-renowned winemaker Heidi Barrett's own label, founded in 1994 in Calistoga, Napa Valley. La Sirena ("the mermaid" in Spanish and Italian) is an expression of Heidi's greatest passions - wine, art, and the ocean; she is a lifelong scuba diver and visual artist as well as a winemaker. Specializing in Cabernet Sauvignon, Heidi's favorite varietal to make, La Sirena also offers a variety of small-production, artisanal wines that express Heidi's noted style of elegant, balanced wines with a touch of whimsy.*



### **HEIDI BARRETT - WINE MAKER**

Heidi Barrett has made many of the Napa Valley's most sought-after and cult classic wines. Known as the "First Lady of Wine," she is best known for her perfectly balanced, elegant, and age-worthy Cabernets (including Screaming Eagle from 1992-2006 and Dalla Valle from 1989-1995), and has gained an international following for her winemaking skill and artistry across many different varietals. Her own label, La Sirena, was started in 1994, and she is currently the winemaker at Amuse Bouche, Fantesca, Kenzo Estate, Paradigm, and Lamborn. She also founded Barrett & Barrett winery in 2008 with her husband, winemaker Bo Barrett of Chateau Montelena.

**2018 Pirate TreasuRed Blend | 6 pack | \$300 | 90 WA; 91 WI**

**2018 Studio Series Red Blend | 12 pack | \$1,160 | 93+ WA; 93 JD**

**2018 Cabernet Sauvignon | 12 pack | \$1,520 | 94 JD; 94 WI**

# SALVESTRIN



*It began when Italian immigrants John and Emma Salvestrin fell in love with St. Helena while visiting friends in the early 1920s. In 1932 they purchased a portion of the historic Crane Ranch, including the Victorian home of Dr. Crane. With the repeal of prohibition in 1933, they started selling grapes as the wine industry began to grow again. Ed Salvestrin, who grew up on the family vineyard, continued to grow quality grapes through the 60s, 70s, and 80s preserving the family legacy for future generations. He still lives on site and frequently tends to his fruit trees (apples, pomegranates, grapefruit, persimmon) when he's not helping out in the vineyard. In 1987, Rich Salvestrin completed his degree in viticulture from Fresno State University. He returned to the family vineyard to help farm and also to expand the family's grape-growing business to include winemaking. 1994 was the inaugural vintage of Salvestrin Cabernet Sauvignon and in 2001 the estate winery was constructed amongst the family vines. Today, the fourth-generation Salvestrin girls are growing up on the family vineyard.*

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## **RICH SALVESTRIN - WINE MAKER**

A third-generation grapegrower, Rich learned the art of farming on the family ranch from his father and grandfather. He completed his degree in viticulture from Fresno State University in 1987 and has diverse experience in the wine industry over a 35 year career. While in college he interned at Louis Martini Winery and then held positions at Mumm Napa Valley, S. Anderson Winery and was vineyard Supervisor at Jaeger Vineyards for eight years. Rich finished his outside employment career as VP/COO of California Grapevine Nursery, a position he held for nine years until 2006.

During that time he continued to help farm the family vineyards and expanded the family's grape growing business to include winemaking. Rich and his wife Shannon established Salvestrin Wine Co in 1994 and constructed the family estate winery in 2001. Since 2006 Rich has been focused on the family vineyard and winery's growth and success.

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**2022 Napa Sauvignon Blanc | 12 pack | \$320 | 90-92 WA**

**2020 Napa Cabernet Sauvignon | 12 pack | \$520 | 91 WA; 93 WS**

**2020 Dr. Crane Vineyard Cabernet Sauvignon | 6 pack | \$440 | 94 WA; 92 WS**

**2020 3D Dr. Crane Vineyard Cabernet Sauvignon | 6 pack | \$880 | 94 WA; 93 WS**





## Lail Vineyards

Robin Daniel Lail's heritage began in 1879 with the founding of Inglenook Vineyards by her great-grand uncle, the iconic Captain Gustav Niebaum. By the early 1890s, this brilliant man's obsession for achieving the pinnacle of excellence earned Inglenook wines the status of being considered by many as the finest produced in the country.

The determination to achieve excellence was carried forward through the decades following Niebaum's death in 1908, with a crescendo in the thirty years following the repeal of Prohibition under the meticulous, passionate stewardship of John Daniel, Jr., Robin's father. The collection of Cabernets coming from his years of ownership is still celebrated today as some of the finest red wines on earth.

Although Inglenook was sold in 1964, the passion for winemaking did not fade. Robin inherited her father's respect for tradition. Today her family honors his legacy with their relentless pursuit to produce wines second to none.



### ROBIN DANIEL LAIL - OWNER / WINEMAKER

Robin was born in Napa Valley and grew up among the vineyards of Inglenook which was founded by her great-granduncle, Gustav Niebaum. Her father, John Daniel, Jr. was the owner and manager of Inglenook, and a legendary figure in the wine business. While Robin was not carried to work in the wine business in her youth, she was surrounded by it, and touched by the passion and focus of her father. Robin attended Stanford University, and returned to the valley after graduation. It was not until 1970 and her father's death that she began shepherding the remaining estate vineyards. Seven years later she joined Robert Mondavi who became her mentor in the business. While at Robert Mondavi Winery, she mounted the first Auction Napa Valley in 1981. In 1982, Robin co-founded Dominus and in 1983, co-founded Merryvale Vineyards where she served as President for ten years. In the mid-nineties, Robin sold out of her partnerships and brought her family's exciting legacy to the 21st century. In 1995, she connected fully with her passion with the founding of Lail Vineyards.



### PHILLIPE MELKA - WINEMAKER

On a whim, Philippe took a wine course in his final year of study at the University of Bordeaux while completing a geology degree - a moment that changed the trajectory of his life. He began his journey at Château Haut Brion where his passion for Cabernet-based blends and Sauvignon Blanc began and completed a Masters program in Agronomy and Enology. He was intrigued by the relationship between soil and wine quality, a fascination which continues today. Yearning to learn more, he set out for Napa Valley (Dominus Estate), Western Australia (Chittering Estate), Chianti in Italy (Badia a Coltibuono) and Bordeaux (Chateau Petrus) where he divided his time between soil study and winemaking.

**2023 Blueprint Sauvignon Blanc | 12 pack | \$520**

**2021 Blueprint Cabernet Sauvignon | 6 pack | \$440 | 94 WA; 93 JD; 92 WI; 93 Vinous**

**2022 Georgia Sauvignon Blanc | 6 pack | \$780**

**2021 J Daniel Cuvee | 6 pack | \$1,400 | 100 WA; 98+ JD; 98+ WI; 97 Vinous**



## LERNER PROJECT

*It takes a combination of talents and passions to make a great wine. What ends up in the glass is never a solo effort. At Lerner Project, the team is small, but they share a huge passion for translating the authentic characteristics of vine, soil and climate - the terroir of Napa Valley - into wines that bear the Lerner Project label. They accomplish this with mutual dedication and patience, one bottle at a time.*

*Proprietor Stu Lerner has spent the last four decades nurturing his deep appreciation for the great vineyards and wines of Napa Valley. He has shared his journey over the years with his wife, Karen, along with their friends and family. More recently, alongside winemaker and business partner Russell Bevan, the Lerner's have turned their dream of their own Napa Valley winery into reality.*

*"I've had a passion for Napa Valley wines for such a long time that if I was ever to make my own, I wanted to try to make the best wine in the world." - Stu Lerner*



### **WINEMAKER- RUSSELL BEVAN**

Russell Bevan The last decade has been very good to Russell Bevan. Having collected 100-point scores from Robert Parker and being chosen Wine Spectator's Wine Maker of the Year in 2015, it's no surprise that he caught Stu and Karen's attention over the years. Russell's winemaking story began with a single ton of high-quality Oakville Cabernet Sauvignon grapes, gifted by a grower friend during the 2004 harvest. Russell made the most of the opportunity. With another friends' help, he crushed 200 cases worth of wine for his debut vintage of Bevan Cellars. The Parker scores and attendant notoriety followed several years later, but only after a lot of effort and focused dedication to the craft of fine winemaking. Russell hasn't forgotten the excitement of that first grape crush in '04. "I knew it was going to captivate me, but I wasn't prepared for exactly how overwhelmed I was by different clusters of Oakville Cabernet grapes. It blew my mind, and here I am to this day at each and every harvest, just like I was during that first one."his craft and broadened his horizons internationally. Quirky and interesting, Ralph is also a bit of a zealot when it comes to converting people's preconceived notions about wine. He likes to throw curveballs about certain varietals, and entice people with intriguing labels and tasting notes that turn conventional wisdom on its head. "I like to make wines that people don't expect. To do the opposite of what something should be."

**2019 Project 18 Cabernet Sauvignon | 12 pack | \$840 | 93 WA; 96 JD**

**2019 Oakville Cabernet Sauvignon | 12 pack | \$1,600 | 94 WA; 96 JD**

**2017 RMS Cabernet Sauvignon | 12 pack | \$1,600 | 94+ JD**

# LOLA

*LOLA is a family-owned winery producing fresh, bright and unique wines from Napa and Sonoma. Specializing in sustainably grown Pinot Noir, Chardonnay and Cabernet Sauvignon at an excellent value, in addition to unique and esoteric varietals and styles including Chenin Blanc, Malvasia Bianca, Muscat, Riesling and Charbono all made in a pure, minimal intervention style. LOLA Founder/Proprietor Seth Cripe and family pride themselves on being hands-on in the vineyard, connecting to nature throughout the growing season and winemaking process, in an effort to produce wines of purity and purpose. LOLA sustainably farms over 60 acres in Napa, Sonoma and Mendocino.*

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## **WINEMAKER: SETH CRIPE**

Seth Cripe founded LOLA in 2008, focused on farming grapes and producing wines with integrity and purity at affordable prices. After a decade working for some great wineries around the world, Seth planted LOLA's first Pinot Noir vineyard in Sonoma Coast in 2004. "A winemaker is a caretaker of what nature does on its own." Seth says. "We assist and attempt to guide nature each step of the way, from farming through fermentation to ensure that all of the LOLA wines showcase purity, natural balance and freshness - as nature intended them to be." The upcoming 2023 vintage will be Seth's 28th vintage growing grapes and making wine...and it will be the 16th vintage of LOLA.

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**2021 Sonoma Coast Chardonnay | 12 pack | \$200**

**2021 California Pinot Noir | 12 pack | \$200**

**2019 Russian River Valley Pinot Noir | 12 pack | \$264**

**2020 Napa Valley Cabernet Sauvignon | 12 pack | \$360**



# MARCIANO E STATE

*Marciano Estate revitalizes a proud winegrowing history that dates back to the mid-19th century. The property upon which our vineyards are planted was part of the Bourn family estate, a country residence for one of San Francisco's most successful and influential families during the time of California's Gold Rush. Marciano Estate represents, quite simply, the best wine that we produce each vintage. Letting the vineyard mature and allowing the site to express itself through the land, geology, and the soils creating a perfect balance. Produced in quantities dictated solely by quality, Marciano Estate showcases years of striving for what can only be called a beautiful expression of a singular vineyard. This tiny, ten-acre site has been owned since 2006 by Maurice Marciano, the famous name behind the Guess jeans empire. The property is located in the southwestern foothills of St. Helena, across from Hayne vineyard. With Benoit Touquette from Realm and Michel Rolland on board as consultants, the wines continue to improve toward our exacting standards and dreams.*



## **WINEMAKER: MORGAN MAUREZE**

Morgan Maurèze, who is our Winemaker & Director at Marciano Estate, is a fifth-generation winemaker who grew up working at Dominus alongside his father. After completing his BS in Viticulture and Enology from UC Davis he worked in France for Petrus, Chateau Haut-Brion & La Mission Haut Brion in Bordeaux and DRC or Domaine de la Romanée Conti in Burgundy.

After graduating with his Master from the University of Bordeaux, he returned back to the Napa Valley, and worked with Andy Erickson at prestigious wineries such as Screaming Eagle Ovid, Arietta, Dancing Hares, and Dalla Valle. He is now the full-time winemaker for Marciano Estate, working alongside our consulting team, Benoit Touquette & Mr. Michel Rolland and Mr. David Abreu as the Vineyard Manager.

**2019 M by Marciano | 3 pack | \$340 | 97 WA; 97 JD**

**2019 Estate Cabernet Sauvignon | 3 pack | \$660 | 98+ WA; 98 JD**

# MARK HEROLD WINES



## MARK HEROLD - WINEMAKER

Mark found his curiosity for wine through his love for food and cooking during his teenage years. Initially planning to study culinary arts in Paris, Mark eventually decided on a domestic education. Having many interests and many declared majors, it took him eight years to complete his under-graduate studies- yet collecting wine all along. Deciding to advance his education, he completed his academic career at the University of Davis with a Ph.D. in Ecology emphasizing nutritional bio-chemistry.

While at UC Davis, his curiosity for wine was nurtured by a fellow wine enthusiast, who happened to be his bio-chemistry professor and owned his own winery in the Sierra Foothills. It took one volunteer harvest for Mark to become completely enthralled with the process. Mark's ever-present thirst for knowledge led him down a career path as a winemaker; combining both his love of science and art.

Mark started his first venture into the wine world at Joseph Phelps Vineyards as the Research Enologist. Here Mark was able to bridge the scientific method with practices in winemaking in order to determine which procedures really make the best expressions of wine quality and seamless oak integration.

Mark's enthusiasm for making wine took on a life of its own leading to the creation of Merus in 1998; his personal Cabernet label. Being made in his home garage in downtown Napa, this project was a labor of love. After selling Merus, Mark continues his quest for making delicious, balanced, age-worthy wines here at MHW.

Mark is a Taurus and his favorite food is Sushi. You will find him most often in his kitchen at home, cooking for family and friends, drinking cider.

**2016 Uproar Cabernet Sauvignon | 12 pack | \$584**

**2019 Uproar Cabernet Sauvignon | 12 pack | \$584 | 92 Vinous**

**2019 Coombsville Cabernet Sauvignon | 12 pack | \$1,040 | 96 Vinous**



## MARSTON FAMILY VINEYARD

*Marston Family Vineyard, with a legacy of over forty five years of growing grapes on Spring Mountain above the Napa Valley, and an annual production of only 500 cases a year, the Marston Family is dedicated to producing the finest 100% Cabernet that showcases our special mountain location, unique history of the property and the family's commitment to excellence.*



### MARABUE MARKE - WINEMAKER

Marbue Marke is one of the leading winemaking minds of our generation, seamlessly blending his artistic expression with the science of fermentation. Growing up in Freetown, Sierra Leone on the west coast of Africa, Marbue believed he would follow in the footsteps of his mother and uncles and become a physician. He was introduced to wine by his grandparents during their traditional Sunday family dinners, which opened his eyes to a new frontier and awakened a passion inside him that led him to UC Davis. He graduated with a degree in Enology, and set his sights on working in the Napa Valley. Since 2010, Marbue has brought his unique and thoughtful approach to our estate, and his approach effortlessly captures the essence of our terroir and elevates the wines to the height of their expression. He continues to redefine our approach to oak, style, ageability, continually finding ways to enhance the precision of our wines with every vintage. We are thrilled he has been a core member of our team for the last decade, and we are honored to have him spearhead our offerings continuing the tradition of excellence at Marston Family Vineyard.

**2018 Albion Blanc | 12 pack | \$560**

**2014 Petite Sirah | 12 pack | \$780**

**2014 Estate Cabernet Sauvignon | 12 pack | \$1,320**

**2016 Estate Cabernet Sauvignon | 12 pack | \$1,320**

# THE MASCOT

*The Mascot is a Napa Valley cabernet sauvignon made from distinct hillside vineyards; specifically the younger vines of Harlan Estate, BOND, and Promontory. It started out as a small project championed by Will Harlan and shared among the family, winemaking team, and close friends. Drawing fruit from blocks of recently replanted vineyards (7-15 years of age) The Mascot shares a glimpse into the evolution of its parent estates: a youthful snapshot of their future. With the 2008 vintage Will had enough wine - 500 cases - to introduce the endeavor to the outside world; releasing the first bottles in 2013. A hedonistic blend of power and balance, The Mascot is expressive and approachable early in its life with potential to evolve well into the future.*

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## **CORY EMPTING - WINEMAKER**

A native of Napa Valley, Cory Empting was immersed in the tradition and culture of the wine world at an early age. At age 15, working harvest with longtime family friend and esteemed winemaker Ric Forman, Cory began what was to become his chosen profession.

While still a student - in enology & fermentation science - at California Polytechnic State University San Luis Obispo, Cory spent his college summers in Napa Valley as an intern at Harlan Estate and BOND, beginning in 2001. It was this apprenticeship working alongside Bob Levy, that sealed the deal.

Cory also found time to work in South America, Australia and Spain with many additional travels to Europe; always with the intent of learning more and perfecting his craft.

In 2007 Cory was appointed winemaker of Harlan Estate and BOND, as his mentor, Bob Levy, became took on the title of the estates' Director of Winegrowing. Cory's passion and creativity continue to bring great acclaim to both of the wineries as the torch is passed to the next generation.

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**2019 Cabernet Sauvignon | 6 pack | \$860**



# MAURITSON

*Since 1868 the Mauritsen family has been growing grapes in the Dry Creek Valley. Our great-great-great grandfather S.P. Hallengren, a grape growing pioneer in the Rockpile region, first planted vines in 1884, shipping every ounce of his wine back to Sweden. Our family's Rockpile homestead and ranch grew to 4,000 acres by the early 1960s when all but 700 ridge top acres was taken by the Army Corps of Engineers in order to develop Lake Sonoma.*

*Our family farming operation moved first to Alexander Valley then expanded into the bench land of Dry Creek Valley, where we delivered superior fruit for regional winemakers to work with year after year. Still do! Our family currently manages 310 vineyards acres spread across Dry Creek Valley, Alexander Valley and Rockpile Appellations.*



## **EMMA KUDRITZKI HALL - WINEMAKER**

Emma was introduced to the wine industry while working on her uncle's California pear and grape orchard during her summers off from U.C. San Diego. While at school, Emma became an All-American Water Polo player and earned her B.S. in Biology. After some encouragement from her uncle, she worked her first harvest at a boutique winery in the Sonoma Mayacama Mountains, where her passion for winemaking quickly grew.

Following the 2001 harvest, the Marin County, CA, native chose to work for a handful of wineries locally and overseas to gather a range of winemaking and grape-growing philosophies. To complement her hands-on experience, Emma returned to school in 2005 to obtain her winemaking degree from Fresno State. In 2007, she joined MacRostie Winery and Vineyards as Assistant Winemaker and Viticulturist. Four years later, Emma became the Assistant Winemaker for Mauritsen Wines in Sonoma County. After eight years in that position, becoming a critical part of Mauritsen's success, Emma was promoted to Winemaker in January of 2019.

**2021 Dry Creek Valley Sauvignon Blanc | 12 pack | \$200 | 90 WE**

**2021 Dry Creek Valley Zinfandel | 12 pack | \$304 | 94 WS; 92 JD; 92 WE**

**2021 Rockpile Vineyard Zinfandel | 12 pack | \$440 | 92 JD; 94 WS**

**2021 Rockpile Vineyard Cabernet Sauvignon | 12 pack | \$640 | 92 JD; 92 WE**

**2018 Loam Cabernet Sauvignon | 6 pack | \$360 | 94 WA; 91 JD**





# METEOR

## VINEYARD

*Meteor Vineyard is the confluence of an extraordinary Cabernet vineyard in the southeast corner of Napa Valley, the entrepreneurial vision of internet pioneer Barry Schuler and wife Tracy, the viticulture history and expertise of Mike Wolf and the consummate winemaking talents of Bill and Dawnine Dyer.*

*Barry and Tracy bought the property that is now Meteor Vineyard in 1998 and hired legendary viticulturalist Mike Wolf to assess the potential of the property. Located on a knoll in Napa Valley's Coombsville region, Mike quickly recognized that Meteor Vineyard's unique combination of elevation, aspect and stony, rich volcanic soil was an optimal site for 100% Cabernet Sauvignon. Planted in 1999 to 3 distinct clone and rootstock combinations, it was immediately clear that the Schuler's had found something special.*

*By the time the vineyard was ready for its first harvest, prestigious names such as Etude, Vineyard 29, Arietta, Favia and Lail Vineyards were clamoring to work in the vineyard. In addition to the above, Mike introduced the Schuler's to Bill and Dawnine Dyer. The rest, as the cliché says, is history.*



### **DAWNINE DYER - WINEMAKER**

The hallmarks of Dawnine Dyer's quarter-century winemaking career are excellence and innovation. One of the first American woman in charge of winemaking at a major winery (Chandon), she later extended her expertise beyond Napa Valley to Australia and Latin America, where she has helped develop wineries. She is the co-owner of Dyer Vineyard with her husband and Meteor partner, Bill Dyer. In 2002, Dawnine served as president of the Napa Valley Vintners Association (NVVA). She is a member of the founding board of Women for Winesense and a recognized voice for the importance of Geographic Indications and Appellations of Origin at conferences around the world. An avid opera fan and inveterate traveler, Dawnine lends her active voice to community groups as well as the local choir.

**2013 Perseid Cabernet Sauvignon | 3 pack | \$430 | 97 WA; 94 Vinous**

**2017 Perseid Cabernet Sauvignon | 3 pack | \$380 | 92 WA**



## O'SHAUGHNESSY

ESTATE WINERY

*In Napa, Betty O'Shaughnessy Woolls fell in love with the beauty of the land, the vineyards, and the climate. In 1990 she landed in Oakville with a parcel of land, including vineyards and a home site. Betty reconnected with her deep rooted appreciation of the soil and the bounties it brings. Over the next few years, additional vineyards on Howell Mountain and Mount Veeder added to the source available for varieties of grapes. The new century brought a cave, grapes crushed into wine and a design for a winery structure. The project completed in time for the harvest of 2003.*

*The Estate Vineyards for O'Shaughnessy include Rancho del Oso - Howell Mountain, Betty Vineyard, Woolls Ranch - Mount Veeder and the Oakville Vineyard where they reside.*



### SEAN CAPIAUX - PRESIDENT AND WINEMAKER

Founding winemaker, Sean Capioux, has established an impressive and notable career over the past twenty six years at prominent wineries around the globe. He graduated from California State University, Fresno (BS, Enology; minor in Chemistry) in the late-80's and began his career at Jordan Winery in Sonoma County's Alexander Valley. Sean traveled to Perth, Australia to work on the winemaking team at the Houghton Winery and later returned to the United States to become the assistant winemaker at Pine Ridge Winery in the Stags Leap district. Peter Michael Winery tapped him to become their assistant winemaker where he worked for four years. Sean spent several years as a bicoastal winemaker attending to wines both on Long Island and in California before coming to O'Shaughnessy.

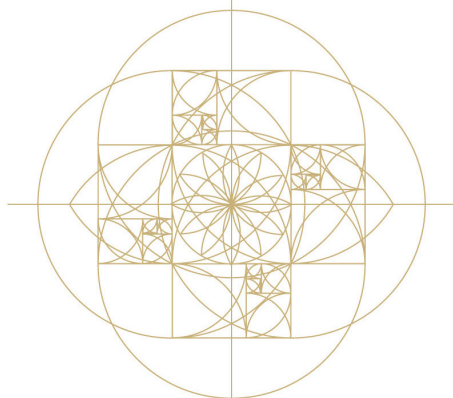
Sean serves as president and winemaker for the O'Shaughnessy Estate Winery and consistently creates world class mountain Cabernets. Sean describes his winemaking style as neo-classic in that he employs modern equipment to produce non-interventions wines which are naturally fermented and bottled unfiltered and unfiltered. These techniques allow the varietal character and terroir of the O'Shaughnessy Estate vineyards to be the stars of the show.

**2022 Oakville Chardonnay | 12 pack | \$680**

**2018 Napa Valley Cabernet Sauvignon | 12 pack | \$680 | 97 WE; 93 Vinous**

**2019 Howell Mountain Cabernet Sauvignon | 12 pack | \$1,000 | 97 Dec; 94 WA; 98+ JD; 94 Vinous**

**2019 Mt. Veeder Cabernet Sauvignon | 12 pack | \$1,320 | 95+ WA; 96+ JD; 97+ Vinous**



PEAKE RANCH

*Peake Ranch winery, located in Santa Barbara County, California, produces exceptional Pinot Noir, Chardonnay, Syrah and Grenache from its three vineyards (Peake Ranch Vineyard, John Sebastiano Vineyard, and Sierra Madre Vineyard). In addition to producing grapes for our own winery, our vineyards also supply many other highly regarded wine producers including: Duckhorn, Kosta Brown, Ken Brown, Foxen, and Dragonette. Our winemaker, Wynne Solomon, is a graduate of Cal Poly, San Luis Obispo and joined Peake Ranch in 2018. She combines her passion and talent with the unique attributes of our region to produce extraordinary wines. Our wines are matured in French Oak for 16-18 months and are bottle aged for up to 6 months before their release.*



#### **WINEMAKER - WYNNE SOLOMON**

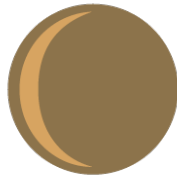
Wynne Solomon grew up in Sonoma County, in the town of Windsor, and fell in love with the wine culture there. Being raised by a teacher and counselor, her pursuit of winemaking was her own path, stemming from a passion for chemistry and cooking. She moved down to the entral Coast to study Wine and Viticulture at Cal Poly in San Luis Obispo in 2010. She began making wine with Stephen Ross Winery in the Edna Valley and moved down to the Sta.Rita Hills to continue pursuing cool climate winemaking with Melville Winery. Her vision for Peake Ranch is to focus on the unique attributes of this area while emphasizing balance in Californian wines.

**2019 Santa Barbara County Chardonnay | 12 pack | \$360 | 95 WA; 95 JD**

**2019 Sierra Madre Vineyard Chardonnay | 12 pack | \$520 | 96+ WA; 96 JD**

**2019 Sta. Rita Hills Pinot Noir | 12 pack | \$360 | 95 WA; 94 JD**

**2019 Bellis Noir Rhône Blend | 12 pack | \$360 | 94 WA; 96 JD**



# P L E I A D E S

*In 2019, the Pleiades Wine Company was created to support the decades of work by Sean and his team. Thackrey produces wines using largely self-taught methods, many of which rely on his intuitions and senses rather than the dogmatic adherence to formulas, protocols, and classroom-taught wine-making. His overall philosophy on viticulture and vinification can be best described as simple, natural, and non-interventionist.*

*Our responsibility is to continue this 38-year experiment and keep that magic alive. Sean's wines have often provided an enlightened doorway through which many have entered into life and love of wine. In an increasingly commercialized and homogenized world, they shine brighter than ever as beacons of taste and pleasure.*



## **SEAN THACKREY - WINEMAKER**

Sean is one of California's most influential, eccentric, and game-changing winemakers you might never have heard of. Alongside legends like Alice Waters, Jeremiah Tower, and Kermit Lynch, Sean had a guiding hand in a remarkable moment in history – the explosion of food and wine culture in the San Francisco Bay Area in the early 1970s. Working in isolation in the tiny town of Bolinas on the Pacific coast, this artist and former gallerist turned his attention to winemaking. Sean created unique blends and varietal wines that quickly became part of the culinary (or gastronomic) landscape of the Bay Area.

**Pleiades Red XXVIII | 12 pack | \$240 | 90 WS**

**2016 Orion Syrah | 12 pack | \$1,500 | 96 JD**

# PROMONTORY

*In the early 1980s while hiking along Oakville's southwestern ridge, H. William Harlan discovered an isolated territory. The hidden expanse — ancient and untamed — moved him deeply, but remained elusive until the Harlan family finally captured it in 2008. As the second generation explored and worked with the land, they began to make discoveries of their own. At the core of this wild terrain they found a powerful geologic convergence, which had shaped its steep, rugged topography, and created the conditions for an altogether exotic winegrowing environment. Over time they found that the dramatic landscape — just beyond the edge of the known — would slowly change them, and ultimately inspire a new endeavor: Promontory.*

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## **CORY EMPTING - WINEMAKER**

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In 2007 Cory was appointed winemaker of Harlan Estate and BOND, as his mentor, Bob Levy, became took on the title of the estates' Director of Winegrowing. Cory's passion and creativity continue to bring great acclaim to both of the wineries as the torch is passed to the next generation.

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**Please inquire for availability.**

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# REALM CELLARS

— M M I I —

*Making wine at the very highest level has always been at the foundation of Realm. Through “these blessed plots” – vineyard sites that we carefully curate and care for – our aim is nothing less than to illuminate and reflect the pinnacle of Napa Valley winemaking. But there’s something more that makes us tick, that makes us come to work each day with unflagging energy and commitment.*

*Juan Mercado laid the groundwork for Realm. He had the dream, and he risked everything to achieve it. But today a new Realm beckons. A Realm that combines the characteristics of a great start-up – the restless enthusiasm and life-affirming passion that have defined us from the beginning – with the polish, professionalism and attention to detail of a more seasoned, focused enterprise.*

*Ten, twenty, thirty years from now, the people at Realm may very well be different. But our vision, our quest, is that Realm stand for something beyond a bottle of great wine, beyond an individual person. Realm stands for following dreams and taking risks, establishing community and sharing good fortune. If we delight people with our wines, we will have done our job. But if we inspire them with our story – to pursue their own paths, realize their own dreams, we will have truly succeeded.*

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## BENOIT TOUQUETTE – WINEMAKER



When his dream of being a fighter pilot in the French army fizzled, Benoit Touquette tried his hand working at an auto body shop, in road construction and even in banking alongside his father. When he got a job with a mobile bottling line in Bordeaux, he was introduced to the wine business and his career choice started to crystallize. While working toward his Masters diplomas in both Chemistry and Oenology, Benoit worked at several French wineries in a production capacity. His experience made two things clear: he wanted to be involved with making high end, limited production wines, and he wanted to venture beyond Bordeaux. With the help of his friend and mentor Michel Rolland, Benoit got a job with winemaking consultant Andy Erickson in California. When Realm’s first winemaker left in 2010, Benoit offered to help his friend – and Realm’s founder -- Juan Mercado with blending the 2009 vintage wines. That offer turned into a full-time gig, and Benoit joined Realm in 2011.

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**2021 The Bard Red | 6 pack | \$780 | 98 JD; 97 Dec; 97 WI**

**2021 Farella Vineyard Cabernet Sauvignon | 6 pack | \$1,300 | 96 JD; 97+ WI**

**2021 Houyi Vineyard Cabernet Sauvignon | 6 pack | \$1,700 | 97 JD; 98 Dec; 98 WI**



*The Revana Estate vineyard is located in St. Helena, an ideal spot for growing Cabernet Sauvignon. This northern part of Napa is a narrow stretch of the valley framed by the Mayacamas and Vaca mountains. Each year, hillside erosion from the surrounding mountains provides a constant supply of gravel and soil resulting in the deep, well-drained soils that make up the Revana Estate.*

*This section of the upper valley also benefits from more moderate temperatures, a combination of warm days and cool nights, without the foggy mornings found in the lower valley or the extreme heat of Calistoga to the north. The balanced climate provides perfect growing conditions for Cabernet Sauvignon.*

*The Revana Estate vineyard was planted by our vineyard manager, Jim Barbour in 1998. It is comprised of nine separate blocks totaling nine acres. The vineyard blocks have different soil characteristics and are planted with a carefully selected array of rootstocks matched to each block's soil type. To preserve the unique qualities of the blocks, they are farmed and vinified separately. A combination of close spacing, deep gravelly soils and exacting farming, guarantees low yields and rich, concentrated grapes.*



#### **THOMAS BROWN - WINEMAKER**

In 2011, Thomas Rivers Brown joined Revana Family Vineyard as consulting winemaker. A native of South Carolina, Thomas followed his interest in wine to the Napa Valley after completing college. His early days in the valley took him through a number of small wineries but his winemaking career began at Turley Wine Cellars where he was the assistant winemaker through 2001.

Best known for the Cabernet Sauvignons that he has crafted for Schrader Cellars, Thomas has also received numerous accolades from the press. In 2010, Food & Wine Magazine named him Winemaker of the Year. Both Wine Spectator and The Wine Advocate have bestowed multiple 100 point scores on Cabernets made by Thomas.

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**2020 Terroir Series Cabernet Sauvignon | 12 pack | \$800**

**2016 Rutherford Cabernet Sauvignon | 12 pack | \$1,320 | 92+ WA**

**2011 Estate Cabernet Sauvignon | 6 pack | \$800**

**2019 Estate Cabernet Sauvignon | 12 pack | \$1,800**

# RICHARD G. PETERSON

*As history and legend purport, the Wrotham clone was discovered near Wrotham Village in southeast England; the cuttings were introduced there by the Romans some 2,000 years ago. The Wrotham clone produces a uniquely rich color and a spicy character not often found in other Pinot Noir wines. In 1980, Dick Peterson brought the first and only Wrotham cuttings back to California and planted them in the Santa Lucia Highlands AVA just south of Monterey Bay. This region boasts a cool climate and one of the longest growing seasons in California.*

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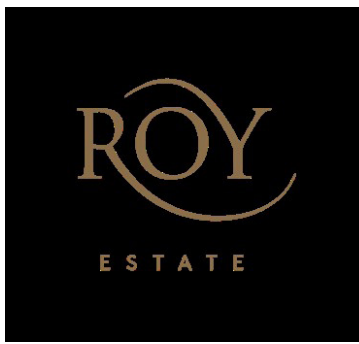
## **RICHARD PETERSON - WINEMAKER**

Dick Peterson has been an innovator in the California wine industry since the 1960s. As a young man, he produced novel products such as the first wine cooler for Seagrams and Gallo's Hearty Burgundy. He was pivotal to the success of a portfolio of wineries, including Beaulieu Vineyards with Andre Tchelistcheff, the Monterey Vineyard, Atlas Peak Vineyards and Folie à Deux Winery. Dick invented many techniques still in use today, such as the "bung-and-roll," the practice of rolling a barrel to prevent the wood bung from drying. Scientist Peterson proved that winemakers do not need to "top off" barrels of wine, because the space between the wine and the barrel is, in fact, a vacuum rather than air, so the wine cannot oxidize as feared. Perhaps his greatest invention was the steel barrel pallet, which allowed barrels to be stacked higher and more securely. In response to a relatively recent threat to our vineyards, Dick developed the "DP Screw," which delivers antibiotics to vines stricken with Pierce's disease. It's no wonder that Dick Peterson's hero is Ben Franklin: "I've read everything about him!" On top of it all, he is famed Napa winemaker Heidi Peterson Barrett's father!

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**2021 Pinot Noir | 6 pack | \$360 | 92 Vinous**





*Roy Estate was established in 1999 by founding vintners Shirley and Charles Roy. The couple sought to produce world-class wines, working tirelessly to identify the ideal site and engaging Napa Valley's most respected vineyard and winemaking consultants to plant vines and craft wines fully worthy of the Grands Crus de Napa Valley designation. Today, proprietors Stephany Maillery and Stephan Crétier serve as stewards of the sprawling, singular site. Together they usher in the next chapter of peerless winegrowing at Roy Estate*

*Our scenic 17-acre vineyard, a unique property blessed by its geography, topography, and terroir is situated immediately south of the renowned Stags Leap District at the cooler southern end of the Napa Valley. Our gentle slopes are planted with Cabernet Sauvignon, Merlot and Petit Verdot. A creek divides the parcel roughly in half, producing two noticeably distinct sites on one small estate "akin to the Right Bank and the Left Bank in Bordeaux," says our winemaker Philippe Melka.*



#### **PHILIPPE MELKA - WINEMAKER**

Philippe Melka began working at Roy Estate in April 2005. He is one of the world's most respected winemakers, who is best known for "finding the voice of the vineyard through its terroir," as Philippe puts it. He began his career working at wineries in France (Château Haut-Brion and Château Petrus), Italy (Badia a Coltibuono), Australia (Chittering Estate) and California (Dominus and Ridge) before settling in the Napa Valley in the '90s.

**2018 Mr. Evans Red Blend | 6 pack | \$1,100 | 94+ WA; 95 JD; 94 Vinous**

**2019 Mr. Evans Red Blend | 6 pack | \$1,000 | 93 WA; 94 JD; 97 Dec; 94 Vinous**

**2017 Cabernet Sauvignon | 6 pack | \$1,200 | 94 WA; 96 JD; 95 Vinous**

**2018 Cabernet Sauvignon | 6 pack | \$1,400 | 93 WA; 94 JD; 94 Vinous**

**2019 Cabernet Sauvignon | 6 pack | \$1,400 | 94 WA; 94-97 JD; 98 Dec**



# SIGNORELLO

## E S T A T E

*Signorello is a one-of-a-kind reflection of a wholly unique Napa Valley hillside vineyard and terroir. Planted and cultivated by the Signorello Family since 1977, these grapes are the foundation of our richly structured, intensely flavored Estate wines. Ray Signorello, Jr. has left no stone unturned, no philosophy unexplored, no ancient or modern viticulture and winemaking ideas untried in his decades-long quest to produce the perfect Napa Valley Chardonnay and Cabernet Sauvignon.*

*S BY RAY SIGNORELLO - S is a modern Napa Valley Cabernet Sauvignon created by Ray Signorello and his renowned winemaking team. This distinctively rich and delicious wine derived from a selection of acclaimed vineyard sites boasts layered aromas, generous ripe flavors, a plush mouthfeel and complexity in its youth for immediate enjoyment.*

*EDGE WINE – Our EDGE Cabernet Sauvignon delivers a premium, hand-crafted experience, enjoyed by wine novices and aficionados alike. We serve as stewards to some of the finest vineyard sites in the Alexander Valley and we pride ourselves on our hand selection of grapes, harvesting for their superior quality and complex flavor. Ray Signorello and his winemaking team have crafted a rich and luscious age-worthy Cabernet Sauvignon that will drink beautifully for the next 5-8 years.*

*TRIM WINES – With more than 10,000 wine grape varieties globally, it's easy to get distracted when deciding which wines to produce. At TRIM, we believe that more doesn't mean better. This is why we dedicate 100% of our attention to produce a single Cabernet Sauvignon and a single Chardonnay. By trimming down our offering, we maximize our winemaking to create the best product possible, without additives, compromise, or distraction. It's Ray Signorello's focus, discipline, and authenticity that make these wines incomparable.*



### **MICHAEL COSTLEY- WINEMAKER**

In June 2024, Michael Costley assumed the position of winemaker at Signorello Estate. His previous winemaking experiences include Gandona Estate on Prithcard Hill, where he worked with Graeme McDonald, and Far Niente Family of Wineries, where he worked with Thomas Rivers Brown. The early part of Costley's career in Napa was Viticulturist at Merryvale, where he farmed Bordeaux varieties at their St. Helena estate.

#### *Trim*

2022 California Chardonnay | 12 pack | \$120 | **91 WE**

2021 California Cabernet Sauvignon | 12 pack | \$120 | **91 WE**

#### *Edge*

2019 Alexander Valley Cabernet Sauvignon | 12 pack | \$240

#### *S by Signorello*

2019 Napa Valley Cabernet Sauvignon | 6 pack | \$340 | **92 WA; 90 JD; 92 Dec; 90 Vinous**

#### *Signorello Estate*

2021 Hope's Cuvee Chardonnay | 6 pack | \$440 | **93 WA; 98 JD; 94 Dec; 94 Vinous**

2019 Padrone Cabernet Sauvignon | 6 pack | \$1,000 | **95 WA; 94 JD; 94 Dec; 96 Vinous**



# SOJOURN

## C E L L A R S

*Sojourn Cellars produces highly acclaimed Pinot noir, Chardonnay and Cabernet Sauvignon wines. We source fruit from celebrated vineyards in both Sonoma and Napa counties, where we work closely with vineyard owners who use world-class growing methods for cultivating grapes of the highest quality. Our hands-off winemaking style allows the character and personality of these special vineyard sites to shine through in the finished wines.*

*At Sojourn, every single decision we make, every vineyard we work with, every person on our small team, and every hour spent in the winery is done to deliver an extraordinary experience to our customers. There's little in life that surpasses a shared experience with others over a very special glass of wine. In everything we do, our goal is to deliver uniquely memorable wine sojourns.*



### **ERICH BRADLEY - FOUNDER & DIRECTOR OF WINEMAKING**

Erich describes his winemaking style as “New World with Old World sensibilities.” He focuses on employing meticulous farming methods and believes in minimalist winemaking. Erich spends much of his time and energy in the vineyards, working closely with Sojourn’s exceptional growers to produce distinctive wines that express vineyard and vintage in the bottle.

A native of Palo Alto, California, Erich became interested in wine while helping his family develop their vineyard on a small ranch in Sonoma Valley. Prior to that, Erich studied Bio-chemistry at the University of Chicago and Philosophy and Modern European Intellectual History at the University of California at Irvine. This led him to an initial career as high school teacher and tennis coach. Since moving to Sonoma in 1998, he has studied winemaking at the University of California at Davis and viticulture at Santa Rosa College. He has also benefited greatly from the mentoring of winemakers Richard Arrowood and David Ramey.

When Erich takes time away from winemaking and the vineyards, you can usually find him on the golf course or in his kitchen cooking up French and Italian country classics for his friends and family. Erich is also on the board of directors as Vice President for Sonoma Valley Vintners & Growers Association.

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**2020 Sonoma Coast Chardonnay | 12 pack | \$360 | 92 JD; 90 WS**

**2018 Sonoma Coast Pinot Noir | 12 pack | \$440 | 93 JD; 91 WS**

**2021 Rodgers Creek Vineyard Pinot Noir | 12 pack | \$520**

**2022 Gap's Crown Vineyard Pinot Noir | 12 pack | \$696 | 92 JD; 95 WE; 95 WS**

**2020 Oakville Cabernet Sauvignon | 12 pack | \$840**



*Solomon Hills Vineyard is the western-most vineyard in the Santa Maria Valley appellation, which makes both its soils and climate heavily influenced by the Pacific Ocean. Wines from this vineyard reflect crisp acidity, bright fruit, and inherent balance. The 2011 Solomon Hills Vineyard Pinot Noir recently earned 91 points from Steven Tanzer's International Wine Cellar and 91 points from Robert Parker's Wine Advocate. Solomon Hills Vineyard gets its name from Salomon Pico, a bandit who spent time in the area and who is believed to have inspired the legend of Zorro.*

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### **TREY FLETCHER - WINEMAKER**

Trey Fletcher joined Bien Nacido Estate in 2011 as Winemaker and General Manager. Trey studied Enology & Viticulture at California State University Fresno. He has made wine and grown grapes in Europe, New Zealand, Argentina and California. Upon returning to the United States, he has worked several vintages in the Napa Valley, Sonoma Coast, and Central Coast of California. Most recently he was Associate Winemaker at Littorai Wines on the Sonoma Coast.

Trey's seamless integration of viticulture and winemaking at Bien Nacido Vineyards drives his focused and intuitive approach.

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**2020 Chardonnay | 6 pack | \$280 | 95 WA; 92+ JD; 95 WE; 95 Dec; 93 Vinous**

**2022 Pinot Noir | 6 pack | \$400 | 95 JD; 94 Vinous**

# Somnium

SOM - NI - UM



*“Three things that I love in life are cooking, food and wine, so what better place to dine than French Laundry when visiting the Napa Valley. However, I wasn’t sure how thirsty for wine I would be at a 10 a.m. tasting the next day.*

*It was a cool morning and the fog that sits at the bottom of the valley at this time of day was just about gone. The tasting started on top of a hill that sits in the middle of the vineyard, looking south. The view was spectacular!*

*After an hour or so of having breakfast and tasting what is still to this day one of my favorite white wines, I fell in love—with Napa Valley, and even more with wine! I thought to myself, “Wouldn’t it be so cool if I could have something like this someday!”*

*That magic moment on the hill in 2006 was something that would affect everything about the Napa Valley for me, as did a chance encounter with Aaron Pott that came later that same day. He was a young and talented winemaker who opened up some amazing older wines that I couldn’t wait to learn about. I quickly discovered that he was a gear head and only wanted to talk about racing, so that’s what we did. He became a friend and offered to help with recommendations on where to go in the valley if I ever came back. So, I called when I did.*

*He knew my love for wine and the area and went on to play a huge part in picking the property that Somnium sits on today. The criteria included A++ soil and a beautiful view—a tall order. Yet the perfect property, far up the switchbacks of Howell Mountain, was purchased in the spring of 2009. Vineyard development began in 2011 and continued until 2016 when my latest love, Cabernet Franc, was planted.*

*I named the vineyard Somnium, which means dream in Latin, because I thought owning my own winery was something that would just be a dream, but, it became a reality. I can’t tell you how many times I have signed an autograph for a child and added the note — dream big! It is a life motto—it’s how I think, how I live and what I preach! My dreams never stop, and they continue to evolve. Now that Somnium is a reality, my next dream is to create an environment and experience where it is easy for others to fall in love with Napa Valley, just like I did so many years ago.”— Danica Patrick - Proprietor*



## AARON POTT - WINEMAKER

Aaron Pott’s curiosity in wine began at the young age when he ordered a glass of milk in a venerable Parisian bistro. When the waiter responded—in halting perfect English—that “milk is for babies” and promptly produced a glass of watered down red, Pott realized that wine was a beverage of choice for adults and immersed himself in the world of wine trivia. Studying oenology at the University of California, Davis, Pott delved into all aspects of the theory of winemaking, including practical application by working part-time in the research laboratory at Robert Mondavi Winery. He completed his education with a master’s degree in Viticulture from the Université de Bourgogne in Dijon, France.

**2021 Sauvignon Blanc | 12 pack | \$520 | 93 JD; 93 WI**

**2019 Napa Valley Cabernet Sauvignon | 6 pack | \$400 | 92 WA; 94 JD; 92 WE; 92 WI; 92 Vinous**

**2016 Estate Cabernet Sauvignon | 6 pack | \$870 | 94 WA; 94 JD**



# TALISMAN

*Talisman's goal is very simple: the creation of exquisite Pinot Noirs that are true to their roots and accurately reflect their places of origin. Each of Talisman's vineyards in both Napa and Sonoma have been selected for their unique site characteristics and potential to convey compelling, distinctive and singular terroirs. Emphasis is placed on achieving perfection in the vineyard and preserving the essence of place. Each individual vineyard dictates the wine's style. Each bottling is typically a diminutive 100 to 400 cases.*

**"ALL PINOT ALL THE TIME"**



## **SCOTT RICH - OWNER AND WINEMAKER**

Scott's approach to winemaking is minimal. He likes to say "It's hard work to do as little as possible!" Our Pinots are made virtually identically, so we are truly tasting the vineyard site: elevation, soil type, age of vines, aspect, etc...

We still focus exclusively on Pinot Noir; tiny production, lovingly crafted wines of tremendous richness, depth, structure, texture and soul. Thirty years since our founding we've grown from 200 cases in 1993 to just 3600 cases today, and enjoy crafting super tiny bottlings of special wines in addition to our consistent offerings; these tiny lots might be a single block, single clone or 100% whole cluster. Our current offerings include 17 wines from 11 unique vineyard sites which make for fascinating comparative tasting opportunities.

**2017 Starscape Vineyard Pinot Noir | 12 pack | \$520 | 91 WE**

**2017 Gus' Vineyard Pinot Noir | 12 pack | \$584**

**2017 Weir Vineyard Pinot Noir | 12 pack | \$600**

**2018 Gunsalus Vineyard Pinot Noir | 12 pack | \$560 | 93 WE**

**2019 Sadie's Vineyard Pinot Noir | 12 pack | \$520 | 93 WE**



# TOLOSA

*Tolosa, established in San Luis Obispo in 1998, is an artisanal producer of Pinot Noir and Chardonnay wines. Helmed by vintner Robin Baggett, Tolosa epitomizes the special terroir that is Edna Valley, nestled amongst the northwest to southeast running volcanic hills of San Luis Obispo County and the frontier for the most complex cool-climate varietals in California. Its Pinot Noirs and Chardonnays reflect the cold Pacific wind that sweeps down the coast and funnels into the valley, as well as the remarkable diversity of soil types: ingredients for nuanced and balanced wines of distinctive character. Tolosa combines traditional methods, such as hand punch down and whole berry uncrushed fermentations, with state-of-the-art equipment in the cellar and cutting-edge technology in the vineyard to handcraft exceptional wines that are the purest expressions of Edna Valley.*

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## **WINEMAKER - FREDERIC DELIVERT**

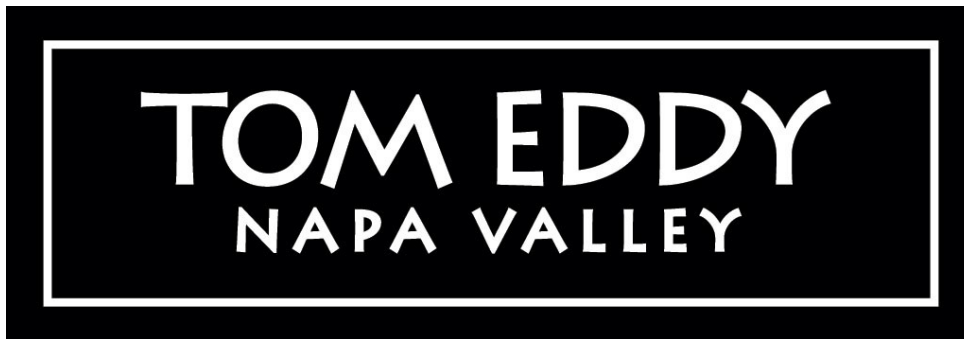
Winemaker Frederic Delivert hails from Toulouse, France, where he received his master's degree in agricultural sciences in 1995 from the Ecole Supérieure d'agriculture de Purpan (ESAP) in Toulouse. His career path has allowed him to make wines for distinguished wineries in many of the subappellations of Napa Valley, including Rutherford, Oakville, Yountville, Howell Mountain, and Mt. Veeder, as well as in the Sonoma Coast and Red Hills Lake County AVAs. Frederic began collaborating with Robin Baggett on wine projects in 2009. He was introduced to Tolosa and San Luis Obispo just in time for the 2017 harvest. He is passionate about crafting balanced, complex, and nuanced Pinot Noirs and Chardonnays which express the vividness of the places from whence they come.

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**2019 Heritage Pinot Noir | 6 pack | \$120 | 91 WE**

**2018 Pacific Wind Pinot Noir | 6 pack | \$320 | 91 WA; 92 JD; 94 WE**

**2018 Primera Pinot Noir | 3 pack | \$340 | 92 WA; 92 JD; 97 WE; 95 Vinous**



*Tom and Kerry Eddy purchased Parcel 001 in Napa Valley in 1999. It is the most northern property in Napa Valley, situated 4 miles north of Calistoga, at over 1,000 feet above sea level. The winery office, home, cave and winery is nestled among gigantic redwoods and oaks with more than a bounty of wild animals, grapes, a vegetable garden and an art studio.*

*The Eddys designed their small winery and finished the caves, ready for occupancy, before the harvest of 2014. Most of the winery hangs over the edge of the world, with Mt. St. Helena in the background, with all the French oak barrels full of Cabernet Sauvignon resting inside the volcanic-rock studded Caves. Visiting the winery caves is an interesting contrast of winemaking acumen and rugged mountainous serenity.*



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### **TOM EDDY - WINEMAKER & OWNER**

For Tom Eddy, winemaking is about elegance and longevity, not arrogance and alcohol. Tom developed that philosophy after spending more than 40 years in the California wine industry.

Tom and his wife Kerry purchased their Calistoga property in 1999, but Tom's history and experience in the wine business goes back much farther, to the upturn in the California wine industry that began in the 1970s.

Tom earned his degree in fermentation science from the renown University of California at Davis. Tom's first job was with Wente Bros. winery in Livermore. He got his big winery education at companies like Heublein, which owned venerable brands like Inglenook and

Beaulieu Vineyards at the time.

After a stint as general manager and winemaker of the Souverain Winery in Sonoma County, Tom helped revitalize winemaking at a major winery in the Napa Valley and stole a page from the book of modern-day winemaking, and is credited for turning the stodgy wineries into cutting-edge success stories in the trade.

Tom founded the Tom Eddy Cabernet brand in 1991, the Eddy Family wines like Elodian in 2000, and started the New Zealand project "TENZ" in 2004. His winery was completed on the most Northern parcel in Napa Valley in 2014.

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**2018 Purrington Vineyard Chardonnay | 12 pack | \$680**

**2014 Manchester Ridge Pinot Noir | 12 pack | \$400**

**2018 Elodian Cabernet Sauvignon | 6 pack | \$560**

**2016 Napa Valley Cabernet Sauvignon | 6 pack | \$680**





# TRUJILLO

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## **WINEMAKER - MICHAEL TRUJILLO**

Michael discovered his passion for winemaking in the early 1980s during a spring break from his college studies as an engineer. On a road trip to California, he stayed with a family friend who had a small winery in Napa Valley. It was a life-changing visit, as Michael began to work alongside Jim Allen and his brother Steve in the planting of Sequoia Grove's vineyard on the Rutherford Bench. For his namesake wine, Michael blends grapes from several of the finest vineyards in Napa Valley and works closely with the growers in developing cultivation practices that yield notable fruit year after year. Trujillo Cabernet Sauvignon is the realization of Michael's history, knowledge and experience, bringing his keen love of the vineyard together with more than 34 years of winemaking proficiency.

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**2023 Madelyn Cuvee White | 12 pack | \$224**

**2021 Madelyn Cuvee Red | 12 pack | \$560**

**2021 Napa Valley Cabernet Sauvignon | 6 pack | \$440**

**2021 Lamoreaux Vineyard Reserve Cabernet Sauvignon | 6 pack | \$740**

**2021 Gary Morisoli Vineyard Reserve Cabernet Sauvignon | 6 pack | \$740**

# VICE VERSA

*Vice Versa was founded in 2003 by Montreal-native Patrice Breton. Vice Versa was born from the best blocks in Napa Valley's Grand Cru vineyards. We source grapes from vineyards recognized for their exclusivity and excellence, including: Beckstoffer To Kalon, Beckstoffer Dr. Crane, Beckstoffer Las Piedras, Beckstoffer George III, Ecotone & Platt. Our winemaking team is led by our Head Winemaker, Spencer Kelly. Spencer works in conjunction with our Team at Atelier Melka led by Philippe Melka.*



## **WINEMAKER - SPENCER KELLY**

Landing just in time for the 2024 harvest at our pristine new winery in Calistoga, Spencer Kelly's arrival at Vice Versa couldn't be more timely or auspicious. A native of British Columbia's Okanagan Valley, Spencer brings to Vice Versa a reputation for excellence gained at an impressive constellation of icons. Not only was he winemaker for Eisele Vineyard for eight years, he staged at luminaries such as Burgundy's Grand Cru Clos de Tart, first-growth Château Latour, and also made wine for a year at Colgin Cellars on Pritchard Hill. Winemaking at this elite level requires an exacting attention to detail both in the vineyard and in the cellar, which aligns perfectly with the methods of our consultants, Philippe Melka and Maayan Koschitzky. Spencer works hand in hand with Atelier Melka and our production team, which includes several growers, farmers, cellar and harvest workers, and of course Patrice Breton. His appointment is proof of our commitment to push quality ever-higher with each harvest

**2021 Platt Vineyard Pinot Noir | 12 pack | \$1,320 | 93+ WA**

**2021 Spinning Plates Cabernet Sauvignon | 12 pack | \$1,440 | 93 WA; 93 JD**

**2021 Mysterons Cabernet Sauvignon | 3 pack | \$900 | 96 WA; 98+ JD**

# VHR



## VINE HILL RANCH

### NAPA VALLEY

*Lush, aromatic Cabernet Sauvignon grapes thrive in the well drained soil and temperate climate of our seven-block vineyard—the perfect alignment of a place and its product.*

*Tucked along the wooded hills of the Mayacamas Mountain Range in Oakville, fruit from our higher vineyard blocks exude an earthy, forest floor chaparral quality—the sloping grade, gravelly soil and most mature vines produce intense, concentrated and expressive black fruit. Blocks on the lower benchland, with its deep, loamy soils and younger vines, yield bright fruit flavors and fine tannins full of verve and energy.*

*VHR Cabernet is an estate-grown wine of place, the culmination of the Phillips family’s evolution from grapegrowing to winemaking over three generations. Years of traversing vineyard rows and caring for each of Vine Hill Ranch’s seven blocks have imbued a deep understanding of our estate vineyard’s unique characteristics.*

*To produce a true wine of place, we take a minimal touch approach to winemaking: harvesting at optimal ripeness, meticulous sorting of fruit, cold-soaking, extended maceration, use of native yeast and new French oak barrels. We vinify each lot separately to promote the full expression of the vineyard.*



#### FRANÇOISE PESCHON - WINEMAKER

Raised in California’s wine country with family roots in Luxembourg, Françoise received an enology degree from UC Davis. After post-graduate work at the University of Bordeaux and an apprenticeship at Château Haut-Brion, Françoise returned to the Napa Valley.

In 1993, Françoise joined Araujo Estate, soon stepping into the role of winemaker. The reputation of the Phillips family’s determination to craft a wine of place from the estate vineyard drew Françoise to VHR in 2008. She collaborates closely in the field with vineyard manager, Michael Wolf, to cultivate a wine that is dynamic, powerful and elegant—a soulful expression of the site.

*“Creating a wine of place has as much to do with the human element as it does the site – the integrity to keep out of the way and let the land speak for itself. VHR is all about the vineyard.” -- Françoise Peschon*

**2020 Cabernet Sauvignon | 3 pack | \$620 | 93+ WA; 93 JD; 97 WE; 93 WS; 95 Dec; 95+ WI**

**2021 Cabernet Sauvignon | 3 pack | \$700 | 100 WI; 98 WA; 98 WS; 98+ Vinous; 98+ JD**



*The Vineyard House is a boutique wine estate located in Halter Valley, a small corner of western Oakville bounded by other renowned wineries. Here at the top of the alluvial fan that is home to To Kalon, owner Jeremy Nickel set out to honor his father Gil Nickel's legacy by establishing a world-class wine estate of his own in 2005. Today, with the help of vineyard manager Jim Barbour and the winemaking expertise of Atelier Melka, The Vineyard House is poised to enter a new era: one where the winery is recognized as one of the most elite producers in the Napa Valley.*

*The property comprises 43 acres, of which 26 acres were planted. Production is approximately 1,000 cases per year, with substantial amounts of fruit sold to prestigious Oakville producers.*



#### **WINEMAKER: ATELIER MELKA**

Philippe Melka brings over 30 years of winemaking experience from renowned Chateaux and wineries mostly located in Bordeaux, France and Napa Valley, United States.

Maayan Koschitzky was born and raised in Israel and moved to Napa in 2011. He was named one of the "40 under 40" by Wine Enthusiast in 2019. In addition to making wine for some of the finest wineries in Israel, Maayan has an impressive list in Napa Valley, including Screaming Eagle and Dalla Valle.



Atelier Melka finished The Vineyard House's 2018 wines and made the 2019 wines, which were received to resounding critical acclaim. Maayan Koschitzky tells us the key to the new level of quality achieved here is in the practice of "micro-fermentation": namely, farming sections of blocks attentively, picking them individually, and then vinifying every lot separately in 3-5 ton lots. Then after 12 months of careful observation, Nickel, Melka, and Koschitzky can decide on the optimal blend for each bottling.

**2020 Chardonnay | 6 pack | \$420 | 92 JD**

**2018 Cabernet Franc | 3 pack | \$350 | 93 JD**

**2018 Cabernet Sauvignon | 3 pack | \$550 | 94+ JD**

**2018 Block 8 "The Boss" Cabernet Sauvignon | 3 pack | \$800 | 95+ JD**



*The Revana Vineyard is located just 28 miles southwest of Portland, nestled in the Red Hills of Dundee. This unique appellation is marked by distinct geographic elements that effectively insulate this region from the dramatic weather variations experienced in other nearby growing areas. The topography is defined by ridges that run north and south, with small valleys on the east, south and west sides. Because of the slopes and elevations, vineyards in the Dundee Hills benefit from warmer nights and less frost and fog than the adjacent valley floors. True to the appellation, our 80-acre property possesses an incredibly diverse and complex series of soils and exposures. Located between 360 and 640 feet above sea level, the site has eighteen soil types spread over a combination of rolling hills, steep slopes and rugged terrain.*

*The soils are primarily sedimentary silt and stone as well as volcanic stone with clay, and the bedrock beneath is predominantly sedimentary and basalt. In 2003 the previous property owner planted 13 acres of Pinot Noir and three acres of Pinot Gris. Over the next five years, Dr. Revana has continued to develop another 39 acres, including Riesling, Chardonnay and additional Pinot Noir. To take advantage of the property's tremendous soil variations, 31 microblocks were established within the vineyard to pair ideal clonal and rootstock selections with individual soil types. Today, the L.I.V.E. Certified vineyard has grown to over 55 acres. Using sustainable farming methods, cover crops provide soil, nutrients, erosion control, and water competition.*



#### **TRESIDER BURNS – WINEMAKER**

A native Oregonian, Tresider Burns took a circuitous route to winemaking with stops at the University of Virginia and eleven years in the tech industry between New York and San Francisco along the way. After returning to Oregon in 2008, and after some serious culture shock reentering the bucolic world of the Willamette Valley, he turned his focus to winemaking during his studies in the Oregon State University Fermentation Sciences Program.

His first harvest job landed him at Lemelson Vineyards under the tutelage of winemaker Anthony King—a place he would spend the next four years learning organic winegrowing. In 2015, he took the role of Associate Winemaker under industry veteran Robert Brittan which led to a four-year apprenticeship learning the finer arts of winemaking across almost thirty vineyards and five wine labels. Burns joined White Rose Estate in 2019 to continue the tradition of whole cluster winemaking developed by the late Jesus Guillen. For three years he managed winemaking and tasting room operations at the little winery at the top of the Dundee Hills.

**2021 Terroir Series Pinot Gris | 12 pack | \$264 | 90 WE**

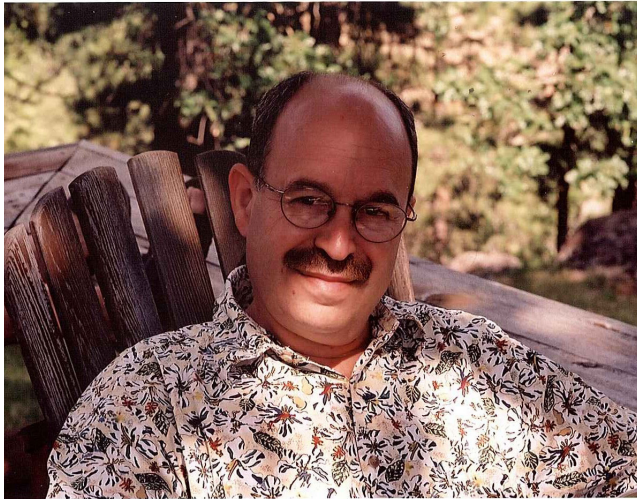
**2019 Terroir Series Chardonnay | 12 pack | \$360 | 92 WE; 91 WS**

**2020 Signature Chardonnay | 12 pack | \$440**

**2021 Terroir Series Pinot Noir | 12 pack | \$360 | 91 WE; 93 WS; 91 Dec; 92 Vinous**

**2019 Estate Pinot Noir | 6 pack | \$252 | 93 WS**

**2021 Estate Pinot Noir | 12 pack | \$480 | 93 WS; 91 Dec**



**HOWARD ROSSBACH  
OWNER & WINE MAKER**

The Erratic Oaks Vineyard sits in the heart of Oregon's Willamette Valley, just across the road from Freedom Hill Vineyard and in the center of the soon to be approved Mount Pisgah Sub-AVA. This 202 acre vineyard is sustainably farmed under the L.I.V.E. program.

Centerstone wines are entirely sourced from Erratic Oaks, yet these estate wines are amazingly affordable. Citation wines are the finest expressions that Howard and his team can produce from Oregon.

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*Centerstone*

**2017 Unoaked Chardonnay | 12 pack | \$168**

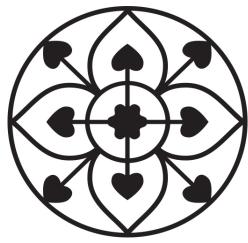
**2017 Willamette Valley Pinot Noir | 12 pack | \$168**

*Citation*

**2015 Chardonnay | 6 pack | \$160**

**2015 Willamette Valley Pinot Noir | 6 pack | \$160**

**2006 Pinot Noir | 6 pack | \$320**



# CRISTOM VINEYARDS

*Cristom Vineyards began over a quarter of a century ago as a collaboration between an engineer and a biochemist who each possessed a deep-rooted respect for the land, the natural winemaking process, and Pinot Noir. 26 years later, second-generation owner and co-winemaker Tom Gerrie leads co-winemaker Steve Doerner and our tenured viticulture team in tending our biodynamically-farmed Estate vineyards, and producing elegant, dynamic wines, recognizable by our hallmark style of whole-cluster fermentation by native yeasts.*

*The four estate Pinot Noir vineyards - Eileen, Jessie, Louise and Marjorie, named for Gerrie family matriarchs - each possess natural variances in soil, elevation and exposition. With minimal intervention during the winemaking process, Tom, Steve and team strive to craft wines that are an honest recording of both the vineyard and the vintage, producing the ultimate expressions of the stellar fruit we're fortunate enough to work with. Recognized globally as a leading producer in our beloved Willamette Valley, our wines continue to be a unique blend of tradition, modernity and finesse.*



## **TOM GERRIE - WINEMAKER**

Tom Gerrie is the second-generation owner, winegrower, and co-winemaker of Cristom Vineyards. Originally hailing from Pittsburgh, Pennsylvania, Tom's parents, Paul and Eileen Gerrie, founded Cristom Vineyards in 1992, and moved the family west to the Willamette Valley.

Through the generosity of his parents, Tom was fortunate to travel and learn about the culture of wine and food from a young age, and eventually also learning the old-world winemaking methods and traditions of Europe. After graduating from the University of Washington, Tom went on to work harvests at a number of

wineries that have inspired and influenced him, including: Bethel Heights Vineyard in the Willamette Valley; Domaine François Mikulski in Meursault in Burgundy's Côte de Beaune; and Australia's Tappanappa Wines in the Adelaide Hills, and Medhurst Wines in the Yarra Valley.

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**2022 Viognier | 12 pack | \$280 | 92 WA**

**2021 Chardonnay | 12 pack | \$360 | 93 JS; 93 Dec; 91 WE, 91 Vinous, 91 JD**

**2022 Mt. Jefferson Pinot Noir | 12 pack | \$400 | 94 JS; 93 Vinous; 91 WA**

**2021 Eileen Vineyard Pinot Noir | 6 pack | \$380 | 92 WA; 95 Dec**

**2021 Jessie Vineyard Pinot Noir | 6 pack | \$380 | 95 Dec; 95 WA**

**2021 Louise Vineyard Pinot Noir | 6 pack | \$380 | 93 WA; 95 Dec**

**2021 Marjorie Vineyard Pinot Noir | 6 pack | \$380 | 94+ WA; 94 Dec**

**2021 Paul Gerrie Vineyard Pinot Noir | 6 pack | \$380 | 95 WA; 93 Dec**



# LANGE

ESTATE WINERY AND VINEYARDS

*Driven by a passion for Pinot noir, Don and Wendy Lange founded their winery in the Dundee Hills of Oregon's northern Willamette Valley. The year 1987 marked the Langes' first vintage and consisted of the three varietals they embrace today: Pinot Noir, Pinot Gris, and Chardonnay.*

*A new-world pioneer in the production of Pinot Gris, Lange Estate was the first to release a barrel-fermented reserve--an effort Matt Kramer of the Wine Spectator calls "a bench-mark bottling." Don Lange's work as a winemaker has been termed "brilliant" by Hugh Johnson, and Wine Enthusiast proclaimed Lange Estate to be "one of the great Pinot Noir producers in the United States."*

*Lange Estate is known for crafting beautifully balanced wines from fruit grown on the winery Estate, and to further supplement their case production, the Langes' purchase additional fruit from the best vineyards in the surrounding area. Long-standing relationships with these blue-ribbon sites have helped the winery establish a well-deserved reputation for consistency and complexity in the wines.*

*Jesse Lange, Don's son, joined the winemaking team in 2004, continuing the legacy of Lange Estate. Currently, the father/son duo bottles six different Pinot noirs, focusing on terroir through small lot, artisanal winemaking philosophies.*



## **JESSE LANGE - WINEMAKER**

Jesse has been farming and winemaking since he was 3 feet tall, assisting his parents in Santa Barbara County. Jesse's formal winemaking training occurred at New Zealand's Lincoln University while on a student exchange scholarship from Oregon State in 1999. A two-year stint as cellar rat for winemaker Bruce McGuire at Santa Barbara Winery rounded out his experience outside of Oregon.

At Lange Estate, Jesse joined the winemaking team in 2004, continuing the family legacy. His duties at the winery include winemaking, vineyard oversight, distribution, and general management. Jesse has also serves on several industry boards including: President of Oregon Pinot Camp, President of the Dundee Hills Winegrowers Association, and the Willamette Valley Wineries Association. He enjoys fly-fishing, scuba diving, running, and just about everything else halfway athletic and fully outdoors, and of course tossing a well-worn tennis ball for his personable Golden Retriever, Magnum "Maggie" Lange.

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**2022 Classique Pinot Gris | 12 pack | \$216**

**2019 Classique Chardonnay | 12 pack | \$216 | 92 JS; 91 WE**

**2021 Classique Pinot Noir | 12 pack | \$280 | 92 WE**

**2021 Reserve Pinot Noir | 12 pack | \$336 | 91 JD; 92 WS**

**2019 Freedom Hill Vineyard Pinot Noir | 6 pack | \$360 | 95 JS; 92 WE**



# Stoller

FAMILY ESTATE

*Stoller Family Estate is one of Oregon's most highly-regarded vineyards and wineries. Pioneering Oregonian and founder Bill Stoller purchased his family's second-generation farm in 1993, guided by the vision of cultivating an enduring legacy for his family's land. Over the last 20+ years, he has transformed the 373-acre property into the largest contiguous vineyard in the Dundee Hills, and established his vineyard as a premier source of high-quality fruit.*

*Winemaker, Melissa Burr, works in concert with vineyard manager Robert Schultz to oversee the site's continued refinement. Together, they steward Bill Stoller's legacy by growing exceptional Pinot Noir and Chardonnay. Stoller Family Estate is the first LEED® Gold certified winery in the world. It features three guest houses, as well as a state-of-the-art tasting room with panoramic views of the vineyard.*



## **MELISSA BURR - WINEMAKER**

Melissa was raised in the Willamette Valley. After completing her Bachelor of Science degree, Melissa studied winemaking and fermentation science at OSU. She joined Stoller in 2003 after working as a harvest hand at several local wineries, as well as a production winemaker at Cooper Mountain for three harvests. Melissa enjoys the creative and natural process of winemaking and appreciates that Oregon's wine industry is constantly evolving, pushing her to learn more about her craft.

**2022 Estate Chardonnay | 12 pack | \$160 | 91 Dec**

**2023 Willamette Valley Rose | 12 pack | \$160 | 92 Dec**

**2022 Willamette Valley Pinot Noir | 12 pack | \$240 | 90 Vinous**

**2021 Estate Pinot Noir | 12 pack | \$296 | 92 WE; 93 WS**

**2018 Reserve Pinot Noir | 6 pack | \$200 | 93 WS; 91 Vinous**

# BIONIC WINES



## OWNER AND VIGNERON - CHRISTOPHE BARON

Christophe grew up among the vineyards and cellars of his family's Champagne house, Baron Albert. Educated and trained in Champagne and Burgundy, he first came to Washington State and the Walla Walla Valley in his 20's as an intern. During a return visit in 1996, he discovered an area littered with cobblestones and the idea for a domaine focused on creating world-class Rhône wines was born.

From the very beginning, Christophe farmed organically. In 2002, he became the first in the Walla Walla Valley to implement biodynamic farming. Christophe crushed his first biodynamic fruit in the 2005 vintage and has been using biodynamic farming techniques ever since.



## RESIDENT VIGNERON - ELIZABETH BOURCIER

As a teenager she set a course to become a winemaker. Two decades later, she's one of the most accomplished people in her field. Elizabeth Bourcier grew up in Seattle. Her dad was a wine enthusiast and acquainted his daughter with wine through sips at the dinner table. The hook was set, she wanted to make wine. Elizabeth joined the inaugural class at Walla Walla Community College in 2002. A highlight of her two years there, and a precursor to her future endeavors, was a tour of Cayuse Vineyards with vigneron Christophe Baron. She then matriculated at Cal Poly-San Luis Obispo to finish her wine studies. Those few years on the Central Coast broadened her perspective. She was

exposed to new terroir and grape varieties. Elizabeth boomeranged back to Walla Walla after graduation, and landed her first full-time wine job as the oenologist at Cayuse.

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**Cayuse** - One of the most celebrated producers in America, Cayuse produces old-world inspired wines in the Stones of the Walla Walla Valley. Since 1997, French vigneron Christophe Baron has farmed nearly 45 acres using biodynamic farming methods, all in the service creating world-class wines with harmony and balance. Focusing on Syrah, Christophe also explores Grenache, Tempranillo, Cabernet Franc, Cabernet Sauvignon, Merlot, and Viognier. With extremely limited production, these wines have become collectors' items, sought over the whole world and have received multiple 100 point scores.

**Horsepower** - Horsepower marries the ancient ways with the modern, using agricultural wisdom to create the highest quality wines possible. An homage to craft and family, Horsepower celebrates Cayuse vigneron Christophe Baron's family farming history, examining the timeless connection between plant, animal, and man in the incomparable terroir found in the Stones of the Walla Walla Valley. Horsepower's Syrah and Grenache-based wines exclusively use biodynamic farming methods and draft horses for vineyard cultivation.

**No Girls** - No girls, only women. Why? Because empowered women, create empowered wine. The vision of No Girls is to elevate the history of women in wine world to new heights. No Girls is an homage to the signs stating "No Girls" painted on the walls of the colorful & historic brothels of the Walla Walla Valley. The phrase signified their closure, as well as a larger cultural shift towards women's rights and modern progressive thought. With this local spirit taken to heart, No Girls wines was founded to be a wine made by female leadership. Resident Vigneronne Elizabeth Bourcier crafts these unique wines from the La Paciencia vineyard, planted in the Stones of Walla Walla Valley. They represent not only great wine from a great terroir, but also the great women behind it.

**Hors Categoric** - Exclusively Syrah, Hors Categoric developed from a previously unplanted, vertiginous 60% slope of fractured basalt in the Walla Walla Valley. Farmed using biodynamic methods and planted in a dense meter-by-meter spacing, the vineyard possesses all the attributes of the world's other superlative Syrah vineyards. The result is show-stopper Syrah: a delectably savory wine, with an intricate balance between power and weightless delicacy possessed by all the world's greatest red wines.

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## LONG SHADOWS

DISTINGUISHED WINERIES & VINEYARDS

*Long Shadows Vintners is a collection of seven premium Columbia Valley wines showcasing the viticultural excellence of the growing region and honoring the internationally acclaimed winemakers who inspired them.*

*Founded in 2003 by Washington State wine visionary Allen Shoup, the Long Shadows proposition was as simple as it was complex: recruit a cadre of the finest winemakers in the world; give each vintner access to Washington State's best grapes; and outfit a winery to accommodate a diverse group of winemakers' exacting cellar specifications.*

*All of the Long Shadows' wines are made in Walla Walla, Washington*



### GILLES NICAULT - WINEMAKER

Since the beginning, Gilles Nicault, Long Shadows' director of winemaking and viticulture has overseen the operations of the winery in addition to crafting Chester-Kidder, a Cabernet Sauvignon/Syrah blend. Randy Dunn (Feather Cabernet Sauvignon); John Duval (Sequel Syrah); Agustin Huneeus, Sr. and Philippe Melka (Pirouette Red Wine); and Michel Rolland (Pedestal Merlot) are active partners in their respective wines. Poet's Leap Riesling and Saggi (Sangiovese/Cabernet Sauvignon) are produced by Gilles Nicault, but remain true to the signature style of their original winemakers (Armin Diel & Giovanni Folonari, respectively).

2022 Poet's Leap Riesling | 6 pack | \$102 | **92 WE; 93 Dec; 91 Vinous**

*Nine Hats*

2021 Cymbal Sauvignon Blanc | 6 pack | \$160 | **91 WS; 90 WA; 93 Vinous**

2020 Riesling | 12 pack | \$144

2019 Dance Chardonnay | 6 pack | \$180 | **92 WS; 91 + WA; 92 JD; 93 Vinous**

2020 Pinot Gris | 12 pack | \$144

2017 Saggi Red Blend | 6 pack | \$280 | **93 JS; 90 WA; 92 JD**

2019 Red Blend | 12 pack | \$184

2015 Chester Kidder Red Blend | 6 pack | \$300 | **93 WA; 94 JD**

2019 Pirouette Red Blend | 6 pack | \$320 | **95 WA; 94+ JD; 94 Vinous**

2021 Cabernet Sauvignon | 12 pack | \$184 | **90 WE; 90 WS; 91 JS**

2019 Sequel Syrah | 6 pack | \$320 | **95+ WA; 95 JD**

2018 Pedestal Merlot | 6 pack | \$320 | **96 Dec; 93+ WA; 95 JD; 96 Vinous**

2020 Feather Cabernet Sauvignon | 6 pack | \$340 | **98 WA; 96 JD**

# TOP SOURCE

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## **MEREDITH HYSLOP - OWNER AND WINEMAKER**

Top Source is the culmination of all Meredith's life experiences in the wine business: from starting as a student in the 3rd graduating class at the Walla Walla Wine Institute to living and working in the Languedoc-Roussillon in France, contributing to making blends, selling and marketing wines in international markets, back to Walla Walla again and receiving the opportunity to craft her own wines! What an incredible adventure it has been and so it's with immense pride that she presents wines crafted from her native Washington State with a French touch of "savoir-faire"!

All those years ago, as a young person in the Walla Walla Valley, Meredith partied with, shared dinners, attended wine events, waited on, and worked at various wineries leading her to cultivate and maintain many important relationships with winemakers, winery and vineyard owners. As those various people have progressed in their businesses, they are happy to see her back in town and sell her grapes to bring a new vision to the valley as Walla Walla continues to prove itself as a top, world-class, wine-growing region with its own personality, pedigree. As the valley is still quite small, yet growing, she signed an NDA with the different sources involved in the project in order to be able to produce these wines. Rest assured, the provenance and pedigree is spectacular--all she can say is the wine is a beautiful blend from distinctive parts of Walla Walla and she is absolutely tickled to share something so special with her fellow wine lovers.

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**2023 Sauvignon Blanc | 12 pack | \$ 184 | 94 WE**

**2019 Syrah-Grenache | 12 pack | \$208 | 90 JD; 93 WE; 92 Vinous**

**2019 Walla Walla Valley Syrah | 12 pack | \$440 | 93+ JD; 92 WE; 93 Vinous**



# Hermann J. Wiemer

VINEYARD

*Founded in 1979, Hermann J. Wiemer Vineyard is a pioneer of viticulture and winemaking in the Finger Lakes. Located on the western slopes of Seneca Lake, our estate vineyards showcase the diverse soils and moderating lake effect that make the region an ideal location for classic Riesling production. Dedicated to showcasing honest expressions of our estate, we have led the way in Reserve and Single-Vineyard bottling and are constantly experimenting with new varietals and viticultural techniques.*

*Our nursery operation provides a unique advantage in a young and growing region. It serves as a repository for decades of expertise and as a platform for tailoring robust vines that can harness the full potential of our challenging climate. With a focus on sustainability, we have eliminated herbicides, introduced cover crops and organic fertilizers, and greatly reduced the use of sulfur in our fields and in the winery. The result is wine of complexity and balance that demonstrates the meticulous care we take in every aspect of production.*



## **FRED MERWARTH – WINEMAKER**

Mr. Frederick T. Merwarth is currently the winemaker, vineyard manager, and grafting manager of New York's premier winery and vineyard Hermann J. Wiemer Vineyard. Frederick comes from a strong agricultural background and attended Cornell University to pursue his deep rooted interests in Agriculture and German Studies. Since starting as an intern in March 2001 under the watchful eye of Hermann J. Wiemer, he quickly became the key decision maker in every aspect of the winery, vineyard, and nursery operations. In August 2007, Merwarth took over the management of Hermann J. Wiemer Vineyard, which continues to produce the top Rieslings in the country.

**NV White Field Blend | 12 pack | \$144**

**2021 Dry Riesling | 12 pack | \$200 | 90 WE**

**2021 Semi Dry Riesling | 12 pack | \$176**

**2021 Reserve Dry Riesling | 12 pack | \$280 | 90 WA; 92 WE**

**2019 Gewurztraminer | 12 pack | \$224**

**2020 Late Harvest Riesling | 12 pack | \$240 | 90 WA; 90 WE**

**2018 Cabernet Franc | 12 pack | \$256 | 92 Dec**



*One visit to Valle de Guadalupe was all it took to fall in love with the region. It was apparent that the region was on the verge of something special. The wines were unique and interesting while the Baja-Med inspired cuisine was breathtakingly delicious. Yet, the region's "secret ingredient" is its people and the vast array of cultures that have evolved into what is today's Mexican wine community.*

*Proudly, in less than 8 years La Competencia Imports has orchestrated the broadest and deepest penetration of Mexican wines into the U.S. market. The focus is to help position Mexico as a world-class wine region, contribute to the development of strong brands and establish a platform from which Mexican wine producers can succeed in the ultra-competitive U.S. market.*

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**2021 Casa Magioni Manaz Blanco | Valle de Guadalupe, Baja California | 12 pack | \$192**

**2021 Casa Magoni Sangiovese-Cabernet | Valle de Guadalupe, Baja California | 12 pack | \$192**

**2021 Casa Magioni Origen 43 Red | Valle de Guadalupe, Baja California | 12 pack | \$240**

**2021 Casa Jipi Sauvignon Blanc | Valle de San Vicente, Baja California | 12 pack | \$200**

**2023 Casa Jipi Rose | Valle de San Vicente, Baja California | 12 pack | \$200**

**2020 Casa Jipi Nebbiolo | Valle de San Vicente, Baja California | 12 pack | \$216**

**2020 Vin Sur Reflejo | Baja California | 12 pack | \$264**

**2020 Bruma El Bastardo | Baja California | 12 pack | \$400**

**2020 Bruma Ocho Reserva Mezcla | Baja California | 12 pack | \$560**

**NV El Bajio Sparkling Brut | Queretaro | 12 pack | \$160**

**2019 El Bajio Marselan | Queretaro | 12 pack | \$184**

**2019 Cava Quintanilla Labertinto Red Blend | San Luis Potosi | 12 pack | \$216**

**2021 Tres Raices "Tre" Sangiovese | Guanajuato | 12 pack | \$200**

**2021 Tres Raices Nebbiolo-Sangiovese | Guanajuato | 12 pack | \$320**

**2019 Bodega Los Cedros Tuma Red Blend | Guanajuato | 12 pack | \$360**

**2020 Parvada Tinto | Coahuila | 12 pack | \$520**

# CORAZON DEL SOL



*Corazon del Sol crafts captivating Malbec and Grenache-based wines that capture the best of Argentina's unique, high altitude terroir. Cultivated in the Uco Valley, which is situated in Mendoza on the eastern side of the Andes Mountains, our vines enjoy over 300 days of sunshine a year.*

*The 17 acres of estate vineyard are planted at the base of the Andes at an elevation of 3,000 feet. A visually stunning background, the Andes are also responsible for the incredibly deep, alluvial soils which define our estate vineyard. Made up of rock and sand which has eroded from the Andes Mountains over millennia, these soils are extremely deep and well drained, resulting in wines of great complexity, power and finesse.*

*Famed winemaker Santiago Achaval crafts our vineyard-driven wines from our estate plantings of Malbec, Cabernet Franc, Merlot, Grenache, Syrah and Mourvedre.*



## **LUCIANO BASTIAS – WINEMAKER**

Luciano Bastias has emerged as one of the great young winemakers in the world with an impressive resume working in some of the world's legendary cellars, from Bordeaux to Napa Valley and the Dundee Hills of the Willamette Valley.

Luciano joined Corazón del Sol as Assistant Winemaker in 2016 and in his first two vintages produced back-to-back Top 100 wines of the world (2016 and 2017 'Gran Reserva' Estate Malbec).

Luciano is thoughtful and intuitive in his winemaking approach and his relentless pursuit of knowledge has led to unique winemaking opportunities across the globe. His winemaking experience has led him to Bordeaux Grand Cru Classé, Château Ducru-Beaucaillou, Pinot Noir powerhouse, Alexana Estate in Oregon, and five harvests alongside superstar Napa Valley Winemaker, Thomas Rivers-Brown at Revana Estate and Mending Wall.

Luciano has developed a reputation as the "Rhône Whisperer" of Argentina, having produced many of the top-rated Rhône variety wines in all of Argentina and having the unique experience managing the oldest vineyards of Grenache, Mourvedre, Grenache Blanc, Roussanne and Marasanne in Los Chacayes.

**2018 Block 13 | Grenache | Los Chacayes | 6 pack | \$180 | 94 WA; 91 WS; 93 Vinous**

**2019 Malbec | Los Chacayes | 12 pack | \$264 | 90 WA**

**2019 | Grand Reserve | Malbec | Los Chacayes | 6 pack | \$340 | 91 WS**

# Storm Wines

*After 12 vintages in the Hemel-en-Aarde Valley, focussing on producing world class Pinot Noirs and Chardonnays, Hannes Storm discovered two vineyards with particularly exceptional terroirs planted with the tiny bunched red grape variety that he loves intimately. With these two sites – one with low vigour, stony, clay-rich shale soils in the Hemel-en-Aarde Valley and the other, a small vineyard in the Upper Hemel-en-Aarde Valley with granite soils – Storm Wines strives to steer the purest characteristics of each site towards bottle and cork.*

*Meticulous viticulture, minimal intervention in the cellar and a constant nod to the Old World present the wines with a warm personality and character. With the maiden vintage for both vineyards in 2012, Storm Wines continues to handcraft, perfect and shepherd Pinot Noir from their unique terroirs into very distinctive site specific wines.*



## **HANNES STORM - WINEMAKER**

Hannes Storm studied B.Sc. Viticulture and Oenology at the University of Stellenbosch. His first vintage stint was at Hamilton Russell Vineyards in 2000 during his final year. After the 2000 vintage, he was offered a permanent position at Hamilton Russell vineyards that he filled from January 2001 until November 2002. During that time he was part of the winemaking team that reaped numerous national and international awards and claim.

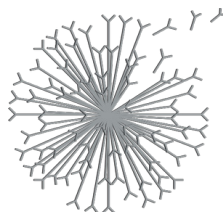
Hannes joined the Hamilton Russell Vineyards team as winemaker in September 2004. He was also winemaker for Southern Right Cellars, specializing in Pinotage and Sauvignon Blanc. He has traveled extensively in the past few years to California, Oregon and Burgundy to pursue his Pinot Noir passion. He is now focused on making his own single vineyard Pinots under his own Storm Wines label.

**2021 Ridge | Chardonnay | 6 pack | \$240 | 93 WE; 94 Vinous**

**2022 Vrede | Chardonnay | 6 pack | \$280 | 94+ WA; 92 Vinous**

**2021 Ignis | Pinot Noir | 6 pack | \$280 | 94+ WA**





Dandelion Vineyards  
wish you were here...

*As a young girl in Bulgaria, winemaker Elena Brooks' mother worked in a winery. The demise of the Soviet Republic opened the door to an influx of westerners interested in the age-old history of wine making in these former states. Many Australians visited and stayed at the winery and as the only one able to speak English, Elena started helping translate after school. By the age of 12, she was interpreting barrel tastings with the winemakers. By the age of 15, she had the wine knowledge and vocabulary of a veteran, and by 16 she was making her first batches of Chardonnay. After study she ventured and worked in many amazing wine regions of the world, and has now settled with husband and two children in McLaren Vale.*

## 2022 Wishing Clock | Sauvignon Blanc | 12 pack | \$144

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*Shinas Estate is situated in the northwest region of Victoria. This region is known for its Mediterranean-like climate, classic wines and great food. With eight generations of grape growing and wine producing experience, as well as George Shinas' passion for perfection, he draws on time honored traditions to produce premium hand crafted wine.*

*Who is this George Shinas character? None other than your standard night court judge by evening and winemaker turned partying rockstar by day/weekend. The honorable George Shinas is truly the international man of mystery especially when partnered with his dynamic duo brethren and de facto winemaker, Stephen Black of Small Gully. The vines here are gnarly and struggle to stay alive with what seems to be limitless drought and testy soils. George tends to them with the utmost care and love. His wines are smartly named after varying legalese terms...*

## 2019 The Verdict | Cabernet Sauvignon | 12 pack | \$160

## 2019 The Guilty | Shiraz | 12 pack | \$160

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*Matt 'Gantos' Gant and John 'JR' Retsas are two mates with a lifelong commitment to making kick-arse booze. These are wines with flavour, texture and a splash of funk, made with the best fruit from unique patches of the Barossa, Adelaide Hills and McLaren Vale. Arneis, Nebbiolo, Trincadeira, Montepulciano – it's an eclectic bunch of varietals and blends, but that's what we're all about. This is booze crafted with a flair for creativity, a twist of innovation – and a sensitivity for tradition. That's right, it's not all. Touriga/Cabernet blends, we're just as mad about making the best Shiraz in the Barossa Valley. Through years of dedicated truffle-snuffling around the region we've picked out the best bits of dirt for this noble variety: these are the gems in our vault. First Drop is about life, flavour, and fun – wines to drink! You might have noticed that we have a pretty artistic approach to our packaging too. Whether it's the Hogarth-inspired Mother's Ruin illustration or the funky-up street art on the 2% Shiraz, this is booze that looks as good as it tastes.*

## 2019 Mother's Ruin | Cabernet | 12 pack | \$200 | 90 WA; 92 WS

## 2021 Mother's Milk | Shiraz | 12 pack | \$200 | 91 WA; 92 WS

Vintage and pricing subject to change. Please contact a Trellis or Horizon Beverage Salesperson for updated information.

# TYRRELL'S WINES



Established in 1858 by English immigrant Edward Tyrrell, Tyrrell's Wines is one of Australia's pre-eminent family owned wine companies with vineyards extending from their historic home in the Hunter Valley to the Limestone Coast (SA) and Heathcote (VIC). Headed up by fourth generation family member Bruce Tyrrell, Tyrrell's is home to some of Australia's most awarded wines including the iconic Vat 1 Semillon. Since 1971, Tyrrell's has been awarded over 5,000 trophies and medals and in 2010 was named "Winery of the Year" in James Halliday's Australian Wine Companion.



## ANDREW SPINAZE - WINEMAKER

Chief Winemaker, Andrew Spinaze, has been at the front line of Tyrrell's move from a small family winery to a serious industry player. When he joined in 1980, after completing his studies at Roseworthy Agricultural College in Adelaide, a massive growth phase was underway. Under Murray Tyrrell's direction in 1981, Andrew was placed in control of all Chardonnay production for the Company and in 1985 he became the Assistant Winemaker, with emphasis still on Chardonnay winemaking.

In 1987, Andrew travelled to France to fine-tune his winemaking skills. He became Chief Winemaker in 1989 overseeing all winemaking operations at both Tyrrell's lower and upper Hunter wineries with an overall crush of 4,000 tonnes.

2022 Semillon | Hunter Valley | 12 pack | \$184 | **92 WE; 95 Dec**

2017 Chardonnay | Hunter Valley | 12 pack | \$176 | **90 Vinous**

2018 Shiraz | Hunter Valley | 12 pack | \$184 | **92 WE; 91 Vinous**

2016 HVD | Semillon | 6 pack | \$178

2020 Rufus Stone | Cabernet Sauvignon | 12 pack | \$184 | **92 WE**

2018 Lunatiq | Shiraz | 12 pack | \$178

2017 Vat 1 | Semillon | 6 pack | \$258 | **97 WA; 95 WE**

2015 Vat 47 | Chardonnay | 6 pack | \$260 | **90 WE; 94 Dec**

2018 Vat 9 | Shiraz | 6 pack | \$258 | **94 WE**

2018 Johnnos | Semillon | 6 pack | \$608



CHAMPAGNE  
**HENRI GIRAUD**

*The origins of Champagne Henri Giraud go back to 1625. The Hémart family settled permanently in Aÿ at the beginning of the 17th century. At the beginning of the 20th century, Léon Giraud, cuirassier of the Marne Battle, married a young lady Hémart. He rebuilt the magnificent vineyard of the family that had just been devastated by phylloxera and the First World War. Claude Giraud, 12th generation of the Giraud-Hémart family, today presides over the destiny of the Champagne House.*

*Since 1990, Claude has returned to the family's historical roots of aging in oak barrels from the Argonne Forest. The famous oaks of this forest have for more than ten centuries raised the great wines of Champagne. "Argonne" is the name of Henri Giraud's iconic cuvee. Each year, Sebastien Le Golvet, the cellar master of the house, mobilizes his merrandiers and coopers. Together, they select the most beautiful oaks of the Argonne forest. This delicate work will be the last precious touch of the grande cuvees.*

*With its unique expertise in the vinification of great Champagne cuvees in new oak barrels, the Henri Giraud is now working on new winemaking in small containers, either of terracotta or ovoid sandstone to optimize the exchange between the wine and its lees.*

*The saltiness, intensity and aromatic complexity of Champagne Henri Giraud make it one of the jewels of the region. With only 250,000 bottles of which only a few thousand bottles for its grande cuvees, these champagnes are sought-after by collectors and lovers of great wines from around the world.*

*"The Henri Giraud Experience" is the commitment to return to the excellence of the great wines of Champagne.*

*- A great terroir, Aÿ Grand Cru, historical and qualitative cradle of Champagne.*

*- A great grape variety, Pinot Noir, reference grape of Champagne.*

*- A great forest, Argonne, home-made cradle of Champagne.*

*"Let nothing be banned and nothing be obligatory – just make good wine naturally" – Henri Giraud*

*The whole vineyard is worked in sustainable viticulture and undercertification of high environmental value (HVE).*

*The winery is named Champagne Jeeper in tribute to the Willys Jeep the original acquired from the American military at the end of the Second World War, which allowed him to tour the vineyards in total tranquillity. The Jeep was a gift in recognition of his dedicated service to the Allied cause that left him with a limited ability to work his land due to a leg injury. The winery is located in Faverolles et Coëmy, a commune near Reims in the north-west of the Champagne region.*

**NV Brut Esprit | 6 pack | \$300 | 92 WA; 91 WI**

**NV Blanc de Craie | 6 pack | \$400 | 90 WA; 92 WS**

**NV Dame Jane Rose | 6 pack | \$500 | 92 WA; 92 WS; 93 WI**

**NV Hommage au Pinot Noir | 6 pack | \$480 | 93 WS; 93 WI**

**NV Multi Vintage Grand Cru | 6 pack | \$1,000 | 94 WS**



*The Autréau story began in 1670 in the village of Champillon, where the family began to grow grapes on their estate while rising to prominence in the art world. Until the beginning of the 1950s, these grapes were sold nearby major houses and negociants. In 1953, Gerald Autréau decided to keep the grapes to produce Champagne on his own. After being run by Eric, Gerald's son, for 40 years, the winery is now led by grandson Laurent Autréau. The three generations still collaborate to create Grands Crus and 1er Crus. Aware of the stakes of climate change, they have transitioned towards sustainable viticulture. Autréau is currently a member of the Magister Network, a viticultural monitoring network that limits the maximum number of interventions and mandates the use of only environmentally-friendly products.*

*The vineyard is situated in the heart of the Champagne appellation, with its hillsides overlooking the city of Epernay.*

**NV Grand Assemblage Brut | 6 pack | \$300 | 91 WE; 91 WS**

**NV Rose | 6 pack | \$360 | 91 WE; 92 WS**

**NV Blanc de Blancs | 6 pack | \$360 | 90 JD; 93 WS**



*The winery is named Champagne Jeeper in tribute to the Willys Jeep the original acquired from the American military at the end of the Second World War, which allowed him to tour the vineyards in total tranquillity. The Jeep was a gift in recognition of his dedicated service to the Allied cause that left him with a limited ability to work his land due to a leg injury. The winery is located in Faverolles et Coëmy, a commune near Reims in the north-west of the Champagne region.*

**NV Extra Brut 1er Cru | 12 pack | \$440**

**NV Brut Rose 1er Cru | 12 pack | \$480**

**NV Blanc de Blancs Grand Cru | 12 pack | \$520**

# René Briand®

FRENCH SPARKLING WINE

*René Briand is a French Sparkling Wine from Boisset Effervescence in Burgundy, France. Pure, natural fruit expression and less sugar than both Prosecco and Champagne, it's the ideal food wine. Cocktail-friendly and versatile with all types of flavors and spirits, it's also the perfect match for bespoke cocktails.*

*Tasted and crafted by a team of Boisset sparkling wine experts throughout the vinification process. Quality and consistency are maintained through their collective effort while using vegan-friendly processes during production.*

**NV Blanc de Blancs Brut | Burgundy | 12 pack | \$184**

**NV | Rose Brut | \$184 | Burgundy | 12 pack | 92 WE**

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## Domaine du Roujou

*With parents that own an organic winery in Le Puy Notre Dame near Saumur, Guillaume and Amandine have learned with the best. They wanted to produce their own wines with varieties found in the Anjou region. The goal is to produce wines that live, evolve, and procure enjoyment while showcasing the beautiful terroir of Saumur. The grapes are certified organic and vinified with wild yeasts and extremely minimal intervention. The result is two "pétillant naturel" wines, the Blanc en Bulles (a blend of Chardonnay and Chenin) and Rose en Bulles (a blend of Cabernet Franc, Chenin Blanc, and Chardonnay).*

**2021 Pet Nat Blanc en Bulles | Loire Valley | 12 pack | \$264**

**2022 | Pet Nat Rose en Bulles | Loire Valley | 12 pack | \$264**



Owned by Bertrand and Christiane Devillard and their children Amaury and Aurore since 1996, Domaine des Perdrix has 15 hectares located exclusively in Côte de Nuits, with 6 hectares classified in Premier Cru and Grand Cru. There are 18 different plots of vines for 9 appellations, with the oldest vines planted in 1922. The quality of the vineyards, their rigorous management and vinification have established Domaine des Perdrix as a renowned Domaine, one of the best among the “Grands Vins de Bourgogne.” While not historically known as a top Domaine, the Devillard family has greatly enhanced its reputation and the quality of the wines is now widely recognized by sommeliers and critics throughout the world.

**2019 Blanc | Cotes des Nuits | 12 pack | \$456**

**2020 Rouge | Bourgogne | 12 pack | \$440 | 90 WS**

**2020 Vosne Romanee | 12 pack | \$1,032 | 92 WS**

**2020 "Aux Perdrix" 1er Cru | Nuits St. Georges | 12 pack | \$1,440 | 93 WS**

**2019 Echezeaux Grand Cru | 12 pack | \$3,060 | 95 WS**



**CHÂTEAU de POMMARD**

MAISON FONDÉE EN 1728

FAMILLE CARABELLO-BAUM

As of 2021, Chateau de Pommard is Demeter Certified Biodynamic. The vineyard of Clos Marey-Monge has produced fine wine for three centuries. In 2014 the Carabello-Baum family became the new guardians of Chateau de Pommard. The philosophy is to always maintain a hands-off approach and allow nature to remain in control and encourage the vintage to do the talking. In Burgundy it is often said that every single vine sends its roots into a different soil. Nowhere is that more true than Clos Marey-Monge—the largest monopole in Burgundy. Protected by a two-meter high stone wall built at the beginning of the 19th century, Clos Marey Monge is a collection of different soil types. Each of the unique cuvées – Simone, Nicolas-Joseph, Grands Esprits, Chantrerie, 75 Rangs, Micault, and Émilie – is born from soils with different compositions of limestone, iron-rich clay, alluvium and other minerals essential to Pinot Noir.

**2019 Clos Marey-Monge "Micault" | Pommard | 6 pack | \$440 | 90 Dec**

**2019 Clos Marey-Monge "Nicholas Joseph" | Pommard | 6 pack | \$560 | 94 WE**

**2019 Clos Marey-Monge Monopole | Pommard | 6 pack | \$880 | 97 WE**



## Château de Chamirey

Built in the 17th century, the historic winery at Château de Chamirey has recently been meticulously renovated in a traditional style, using high-quality, locally sourced materials such as Corton stone, Burgundy oak, and aged glass and metal. This attention to detail preserves the château's rich heritage while enhancing its functionality. In 1934, Marquis de Jouennes produced the first bottle of red Mercurey under the Château de Chamirey label, marking the beginning of a distinguished winemaking legacy. The estate spans 37 hectares, including 15 hectares designated as Premier Cru, showcasing the diverse soils and microclimates of the Mercurey appellation. The property is owned and operated by the esteemed Devillard family- proprietors of various estates throughout Burgundy.

**2020 Mercurey Blanc | 12 pack | \$384**

**2019 "La Mission" 1er Cru | Mercurey Blanc | 12 pack | \$612 | 91 WA; 92 WE**

**2020 Mercurey Rouge | 12 pack | \$384 | 92 WS**

**2018 "Les Ruelles" 1er Cru | Mercurey Rouge | 12 pack | \$516 | 91 WA; 91 WE; 92 WS; 92 Dec**

**2019 "Le Cinq" 1er Cru | Mercurey Rouge | 6 pack | \$600 | 93 WA**



## CHÂTEAU DES TOURS

The Chateau originated in 1331, when Guichard VI le Grand, Lord and Baron of Beaujolais, who is the first recorded owner of the land. It was inhabited by several different noble families over the coming centuries before being purchased by its current owners in 1986. Corinne Richards renovated the property and transformed it into a modern vineyard. Some of the vines currently in use date back over 80 years, and the region itself has been cultivated for wine-growing since Roman times. The exceptional terroir of Mount Brouilly, which contains pink granite soil, gives these wines a unique heartiness that is greatly sought after by specialists.

**2022 Brouilly | Beaujolais | 12 pack | \$184**



## FRANÇOIS THIENPONT

*These wines are the personal project of Francois Thienpont, the Bordeaux luminary whose family owns such legendary Right Bank estates as Vieux Chateau Certan and Le Pin, as well as rising Saint Emilion star L'IF and other top properties. The range is fruit driven and represents the best qualities of the appellations and vintage. Stephane Derencourt, who consults for many Bordeaux wineries including Beausejour Duffau- Lagarrosse, Pavie-Macquin, La Mondotte and Clos Fourtet, is the consulting enologist.*

**2021 Bordeaux Blanc | 12 pack | \$120**

**2018 Bordeaux Rouge | 12 pack | \$144**

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*The Château Haut Selve was a daring project that was created from scratch by the Lesgourgues family. Their mission: to create a vineyard on the land of an estate that was infamous for being ravaged by phylloxera, land which had been abandoned for 120 years because it was too difficult to cultivate. Since 1993, they've created everything, including planting the vines, constructing the winery, designing the landscaping, and installing the trellises.*

*The Château Haut Selve motto, "Non Nova Sed Nove," or, "With the Present, Make and Build for the Future," illustrates this passion for innovation.*

**2020 Graves Blanc | 12 pack | \$224**

**2019 Graves Rouge | 12 pack | \$224**

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*Château La Branne is situated in the wine city Begadan, in the Medoc peninsula, 70 kms from Bordeaux. Philippe Videau had only one goal: be a winemaker. In 1986, he took back the little family domaine (only 2 ha at the beginning). Now the Estate spreads over 30 ha with different and complementary terroirs. In 1999, with the will to improve the potential of the vineyard, Fabienne and Philippe Videau decided to make their wines within the domaine: here is the beginning of Château La Branne. Since July 2016, their work in harmony with the environment has allowed them to obtain HVE certification (high environmental value).*

**2018 Medoc Cru Bourgeois Superieur | 12 pack | \$200**

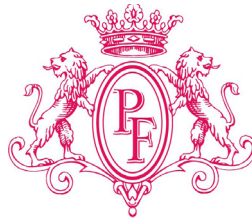
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*Château Haut-Barrail, and its windmill, was constructed in 1362. The oldest parts of the current house were built at the beginning of the 17th century. Nowadays, it represents the typical architecture of the 18th century. Two symbols are engraved on the front stones: "Vines and Wheat". The Cyril Gillet Domains are situated in the center of Medoc area in the Begadan district--spread over 37 acres. Owners since 1987, the Gillet family has done a lot to restore the estate. The vines grow on gentle hillsides facing the Gironde, with good natural drainage.*

**2019 Medoc Cru Bourgeois | 12 pack | \$216**





*In the late 18th century, Peyrat-Fourthon was a well-known hunting lodge. The mayor of 1834 was the first to start grape cultivation on the estate. Hervé Godin acquired the Château in 1998 and renovated the cellar to combine modern winemaking techniques with age-old traditions. Since June 2004, owner Pierre Narboni has grown the vineyards from 12 to 20 hectares and it has quickly become one of the most advanced vineyards in the Haut-Médoc.*

*A unique aspect of the collection is the kosher wine selection. The grapes are treated only by rabbinical staff – under the control of Beth Din of Paris – ensuring only strictly kosher products are used during all phases of the winemaking process.*

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## 2015 "La Demoisselle" Haut Medoc | 12 pack | \$320

### FAMILLE J-M CAZES

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*Situated on the outskirts of Pauillac, overlooking the Gironde estuary, the Lynch-Bages vineyard (1855 Grand Cru Classé) stretches over a beautiful gravelly hilltop. Formerly owned by the illustrious Lynch family, of Irish descent, the estate was acquired by the Cazes family in 1939.*

*A result of the refining of the domaine's selection of young plants and plots, JM Cazes Pauillac, the 3rd wine of Chateau of Lynch-Bages, was created in 2009. The wine, which has benefitted from the same cultivation practices as those employed across the vineyard and the same level of care during the winemaking process, is defined by its resounding Pauillac character, typical of its terroir and marked by the predominance of Cabernet Sauvignon and the famous Garonne gravel soils.*

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## 2017 Pauillac de Lynch-Bages | 12 pack | \$440



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### COMPAGNIE VINICOLE BARON EDMOND DE ROTHSCHILD

*In the French branch of the Rothschild family, the tradition of wine dates back to 1868 with the purchase of Château Lafite by James de Rothschild. Following in the family tradition, Benjamin de Rothschild purchased two superb properties in 2003: the Château des Laurets and the Château de Malengin. Malengin is an old middle age fortress built on a limestone plateau located on the Montagne Saint Emilion appellation. The 45-hectare vineyard is planted on south facing slopes and showing in places big rocks of limestone. This excellent clay and limestone soil gives the Saint-Emilion Merlot its distinctive taste. Particular attention is given to vineyard management in order to achieve low yield and get quality grapes at optimum ripeness.*

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## 2018 Croix de Malengin | Montagne Saint-Emilion | 12 pack | \$264

## DOMAINE DE L'AURIÈRE

*The Domaine de l'Aurière is located at the Chapelle Heulin in the heart of the Muscadet Sèvre et Maine vineyards. L'Aurière is the historical name of the place, meaning the place where gold was extracted or the old oratory. This wine-growing area has been recognized for generations--the Cassini map, which predates phylloxera, already shows a large vineyard at Aurière around 1850.*

**2021 Melon de Bourgogne | Muscadet Sevre-et-Maine | 12 pack | \$112**

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## DOMAINE DES ORMES

*The name of the domaine is linked to the village, Les Ulmes, which comes from the Latin word ulmus meaning elm tree. Domaine des Ormes combines two passions: viticulture and family. Winemakers for 6 generations, Pascal and François are devoted to perpetuating the family tradition. The vines are on average 30 years old with the oldest dating back more than a century when there planted in curved rows to make it easier for horses to plough.*

**2020 Cabernet Franc | Saumur | 12 pack | \$120**

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## Les Rosettes

*First planted in 1989, the estate now cultivates 35 hectares of AOC Chinon. The vineyards are situated on a silty, clay plateau on the top of the left bank of the Vienne Valley. The soil provides a perfect blend of nourishment while the microclimate allows for a slow maturation period. The wines are rich, robust, and generous on both the nose and palate. The vinification process is done without the addition of any sulfur.*

**2020 Cabernet Franc | Chinon | 12 pack | \$152**

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*The Raffault family owns and manages 28 hectares of vineyards spread across 25 plots in Savigny en Véron et Avoine, Beaumont en Véron and the Chinon regions. The wine grower, Julien Raffault is very careful with his stock of 20-year-old vines. At Domaine du Raifault, each wine reflects the climate of the year and highlights wine grower's personality. Every vintage of the domain is unique, offering a large choice of colors and aromas.*

**2020 Cabernet Franc | Chinon | 12 pack | \$200**

# Les Roches

Since 1957, the winery has gathered about twenty winegrowers spread over the neighboring communes of Saint Romain, in the Touraine appellation. They produce and age the wines with tradition (conservation cellar dug in the tufa) and modernity (pneumatic pressing, tangential filtration...Committed to ever more rigorous plot selection procedures, the winemakers strive to improve the quality of the wines each year while continuing to deliver an amazing value!

## 2022 Sauvignon Blanc | Touraine | 12 pack | \$108

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The Millet family founded the Domaine of "La Gemière" in 1981 on the slopes of Sancerre. Since 2000, the heirs Sebastian and Nicolas Millet have carried on the tradition of working their 19 hectares with a profound respect to the terroir's appellation.

On the bank of the Loire River, the area consists of 3 main types of soil: La Caillotes, Terre Blanche, and Terre Rouge. La Caillotes is composed of chalky and soft-surfaced limestone on a compact bedrock. Terre Blanche is clay and limestone soil locally called thick soil because of the difficulty to cultivate when soaked, due to its high clay content and hilly location. Terre Rouge is a characteristic soil of Crézancy in Sancerre, the red color signifies its richness in iron. Pinot Noir particularly appreciates this soil, giving a fruity red Sancerre with silky tannins.

## 2020 "La Pointe" Sauvignon Blanc | Menetou-Salon | 12 pack | \$240

## 2021 Pinot Noir | Sancerre Rouge | 12 pack | \$280

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"When authentic wines get personal"

Xavier Flouret Wines is a carefully curated collection of some of the world's finest boutique vintages. Flouret conducts a rigorous selection process, choosing only expertly made, wines that highlight their terroir for his premium portfolio. Respecting the tradition of craftsmanship, Xavier Flouret reveals unique wines with a beautiful heritage. The Sancerre is crafted by Domaine de La Gemiere.

## 2022 Sauvignon Blanc | Sancerre | 12 pack | \$360

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Domaine Marcel Langoux is a family vineyard situated on approximately 18 hectares in the commune of Saint-Andelain, in Pouilly-Fumé. It was established in 1895 and contains 17.5 hectares of Sauvignon Blanc and .5 hectares of Chasselas—overall the estate produces less than 6,000 cases annually. The Pouilly-Fumé region is characterized by the flint deposits in its terroir, which lend a distinctive smokiness to the wines grown there. The soil also contains limestone, marlstone, and various clays, which further contribute to the mineral qualities of Pouilly-Fumé wines

## 2021 Sauvignon Blanc | Pouilly-Fume | 12 pack | \$216

Vintage and pricing subject to change. Please contact a Trellis or Horizon Beverage Salesperson for updated information.

# UBY

WINERY • DISTILLERIE  
FAMILIALE



*Over the past decade, François Morel has worked to expand his family's estate, Domaine d'Uby, through his straightforward approach and dynamism. He is a descendant of Swiss wine growers who arrived in France in 1920, and hails from generations of winemakers from the Armagnac region. François expresses his passion through his wines: pleasing wines of high quality and convivial wines for sharing, which perfectly match the traditions of wines in the region of Gascony. The entire Uby vineyard is sustainable and has been certified Viticulture Raisonnée Contrôlée since 2009. Uby subscribes, through an agri-environmental charter, to the preservation of a natural area around its lake, where the last European pond terrapins (tortues Cistude d'Europe) live and breed. This is a protected species in danger of extinction.*

## 2022 Sauvignon Blanc | Cotes de Gascogne | 12 pack | \$120

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*The history of Saint Martin de la Garrigue is like that of many of the wine estates in the Languedoc: over the last twenty years or so, they have equipped themselves with a structure and facilities capable of producing quality wines with genuine character. From 1992 until the end of 2011, Saint Martin de la Garrigue belonged to the Guida family who, with Jean-Claude Zabalia as estate manager, carried out a massive plan for renovating all the estate holdings, including both winery and vineyards. Jean-Luc Parret is now the estate manager and director, along with winemaker Gilles Habit. Together their goal is to take the quality of the estate's wines to yet a higher level.*

## 2023 Picpoul de Pinet | 12 pack | \$184



During World War I, while her husband, Louis, was fighting on the Eastern Front, pioneering matriarch Louise Sipp acquired the first plots to build her family's Alsace vineyard. The land she purchased, part of Kirchberg Hill, is today recognized as one of three Grand Cru near the town of Ribeauvillé. Due to a combination of the ample sunlight on the mountainside and the rich clay and mineral composition of the alpine soil, Kirchberg wines are renowned for their exceptional richness and ripeness. Today, a team of 20 people—led by Etienne Sipp, grandson of Louis and Louise—continues the tradition and works daily to create wines that capture the true nature of Ribeauvillé vineyards.

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**2019 Organic Pinot Noir | Alsace | 12 pack | \$240**



*Pierre Amadieu*  
**GIGONDAS**

The Amadieu family settled in Gigondas in 1929. Pierre Amadieu, grandfather of the current winemaker, whose name is also Pierre, started the business with a small estate in Gigondas. In 1954, he had the opportunity to buy 280 acres that was not planted with vines. He gradually turned it into a vineyard, starting at the top of the hill at a place called Domaine Grand Romane. Later he also planted vines halfway down the hill at a place named Domaine La Machotte. With these two domains, Pierre Amadieu is now known as a leading AOC Gigondas producer both in quality and quantity. As vice president of the interprofessional section of the AOP Gigondas as well as by his collaboration with the technical and research department of the Rhône Valley producers organization, Pierre continues to lead the way in showcasing what Gigondas and the whole Rhone Valley have to offer.

**2022 Roulepierre | Cotes du Rhone | 12 pack | \$128**

**2022 La Grangeliere | Vacqueyras | 12 pack | \$216**

**2020 Romane Machotte | Gigondas | 12 pack | \$240**

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**DOMAINE  
DE  
PARIS**

The Domaine de Paris rosé wine is produced and blended at a modern winery with a state-of-the-art temperature control system. Production specifications have been developed and established by the House of Bréban, which holds exclusive rights for its distribution worldwide. The vineyard is located in the towns of Gonfaron and Pignans, on the inside edge of the Massif des Maures, and it has been owned by the Brun family since 1900. Soils of the 35-hectare vineyard are made up of clay, limestone, sandy alluvial types of Permian origin. The varietal plantings consist of Grenache, Cinsault, Carignan and Syrah grapes. Its primary growing area is a part of AOP Côtes de Provence, the largest Provençal appellation of wine region.

**2023 Rose | Cotes de Provence | 12 pack | \$144**

# CHATEAU DERESZLA



## TOKAJ

*Château Dereszla was founded in the 15th century. After being nationalized during the communist period, the property was privatized in 1991. The D'Aulan family from France took over the Estate in 2000 with the strong belief that a winery in such a historical region was worth being revived again.*

*Dereszla cultivates about 60 hectares, located in the Tokaji Wine Region in Hungary, which is part of the UNESCO World Cultural Heritage since 2002.*

*The vineyards are on 8 different locations. This diversity creates perfect conditions for blending and producing exceptional sweet dessert wines as well as high quality dry white wines.*



### **EDIT BAI - WINEMAKER**

Born and raised in the region of Tokaji among her family's vines, Edit Bai has always been very close to the terroir. The local soil, rich in minerals, is a metaphor for her deep-rooted origins and innate understanding of the wines she creates. Edit has a degree in Biology and she is an Engineer of Vinification and Oenology at Budapest.

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**2020 Dry Tokaji | 12 pack | \$192**

## CANTINA DI CALDARO

One of the most important high-quality wine producers in Alto Adige, renown for producing classically-styled, yet accessibly-priced wines made from grapes in the vineyards surrounding Lake Caldaro, which is just outside Bolzano. Since 1906, the winery has functioned as a cooperative. The vineyards are almost entirely worked by hand with strict guidelines established by the members and supervised by the cellar master. The wines owe their bright and pure aromas, near-perfect balance on the palate, and fresh acidity to their mountainside origins.

**2022 Pinot Grigio | Alto Adige | 12 pack | \$152**

**2021 Pinot Nero | Alto Adige | 12 pack | \$160**

**2019 Schiava Classico | Alto Adige | 12 pack | \$152**

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Collavini's history started in Rivignano, Friuli in 1896. Eugenio, the founder, supplied wine to the shops and noble families of Udine. The wine estate survived two World Wars under the guidance of Giovanni, Manlio's father. Modern oenology likewise underwent a rapid development and the quality of Collavini wines benefited greatly. It was the visionary, Manlio, who grasped the real significance of the powerful changes. In 1966 he transferred the winery to Corno di Rosazzo. He was among the first to bring Friulian wines to the world's attention, a trailblazer who believed in Pinot Grigio grapes vinified into a white wine. In 1971 he created the Il Grigio sparkling wine based on Pinot Grigio grapes, thus sparking a new trend. Collavini prides itself on its clean, modern style wines while still retaining the traditions and grape varieties native to the area through sustainable viticulture that respects their family's land. Today Collavini remains a family business, with Manlio's sons Giovanni, Luigi and Eugenio, standing at his side.

**NV Il Grigio | Spumante Friulano di Qualita | 6 pack | \$88**

**2023 Pinot Grigio | Collio, Friuli-Venezia Giulia | 12 pack | \$168**

**2023 T Friulano | Collio, Friuli-Venezia Giulia | 12 pack | \$168**

**2022 Refosco Pucino | Friuli-Venezia Giulia | 12 pack | \$168**

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**MARCHESINI FAMILY®**

*wine Together*



Grandfather Nonno Plinio, was the one who started this truly amazing experience. After the war, he saved all he could to buy a tractor so that he could continue his family's 200-year tradition of working on the land of Count Cavazzocca of Lazise. In time, he managed to purchase his first vineyard, the one the family still owns and cultivates the grapes today for the production of Bardolino. Eventually, Marcello Marchesini, the son of Plinio, took over the family business and now Marcello passed the business onto his daughters Erika and Giorgia, who follow in their father's footsteps, respecting his way of thinking by producing excellent quality wines while at the same time giving great importance to producing them sustainably.

**2020 Marchesini Bardolino | Veneto | 12 pack | \$144**



*The winery name derives from Adalia Bipunctata, a small ladybug with two black spots on the wings. She is our friend, and she is a formidable hunter of major aphid species. In a corner of the Val di Mezzane, a sunny and well ventilated area, is the small jewel of Valpolicella. 5 hectares that want to become the expression of a different concept of farm: young but authentic, innovative but always in direct contact with nature, in one of the most traditional and austere wine-growing areas on the national scene. Thanks to the experience in the countryside and in the cellar, to a fresh and enthusiastic management, a new and important reality has developed in the world of Italian wine*

**2021 Valpolicella | Veneto | 12 pack | \$200**

**2019 | Valpolicella Ripasso | Veneto | 12 pack | \$240**

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**GRIMALDI**

*For four generations, the Grimaldi family have been tending the best vineyards in the Langhe and Roero, bottling the most prestigious appellations of the area. Today the wine company of Diano D'Alba produces a wide range of wines, a direct expression of the extraordinary variety of grapes and the unique terroir, recognized by UNESCO as a World Heritage site. The history of the Grimaldis goes back to its country roots in the Langhe, in Valle Talloria, at the beginning of the 19th century, when fields of wheat grew between the rows of vines and every farmhouse had, next to the winery, a barn in which were bred the prestigious Fassona Piemontese cattle.*

**2020 Nebbiolo | Piemonte | 6 pack | \$120**

**2019 Barbaresco | Piemonte | 6 pack | \$200**

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# *Podere Gianni Gagliardo*

*Ever since 1847, the Colla family has worked its vineyards in an excellent area, Piedmont's Langhe zone. The vine dresser's work was handed down from generation to generation until it reached Paolo Colla, the fourth generation of the family, who dedicated himself with intense energy to Barolo, "the king of wines". He realized his dream of producing Barolo in the township of La Morra, and dedicated his life to this wine.*

*In 1973 his daughter, Marivanna, married Gianni Gagliardo, a young man from Monticello d'Alba in the Roero zone on the west bank of the Tanaro river. Gianni was a passionate young man with a notable entrepreneurial talent. The love of Gianni Gagliardo for the vineyards and the Barolo is immediate.*

*Between the two men born a deep friendship and a fruitful collaboration which is the basis of the extraordinary success that the wines Gianni Gagliardo collect worldwide.*

*From the second half of the eighties, Gianni Gagliardo took the reins of the winery that bears his name, inheriting the secular tradition of the Colla family. From that moment the evolution is unstoppable. It is in fact Gianni to bring all over the world the precious family labels.*



## **STEFANO GAGLIARDO - WINEMAKER**

Stefano was born in 1974. He grew up at the winery, breathing the pungent flavours of the fermenting grapes since he was a little kid. His passion for wine started very early, and his choice of becoming an oenologist was a natural consequence. In the following years Stefano discovered also a inclination for marketing. The combination of winemaking and marketing puts Stefano in a key role at the winery.

**2021 Fallegro Favorita | 12 pack | \$184**

**2019 Dolcetto d'Alba | 12 pack | \$200**

**2018 Barbera d'Alba | 12 pack | \$160**

**2018 G.G. Barolo | 6 pack | \$280 | 91 WA**

**2020 La Morra Barolo | 6 pack | \$380 | 91 JD; 90 WE**

**2020 Villa M Sweet Red | 12 pack | \$152**



## PALLADINO

SERRALUNGA D'ALBA

*Hailing from Guarene, Piero Palladino spent his youth in Alba, where he studied winemaking at the Istituto Enologico. In 1974, Piero bought the current Azienda Vinicola Palladino and entrusted its management to his cousin Maurilio, his subsequent business partner. Maurilio, together with his wife Domenica, managed the company for years, and today his experience is combined with the enthusiasm of a new generation, Maurilio's and Piero's granddaughters and their families. The Palladino Philosophy: A wine cellar is its territory: a simple philosophy, focused on the link with tradition, on respect for the terroir and the passion with which we try to communicate these values throughout the world.*

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### **WINEMAKER: VERONICA SANTERO**

I spent most of my childhood in the cellar, and I have always had a passion for wine that practically grew with me.

I started working at Palladino in 2003. I spent the first 6 years in the vineyard and in the cellar, it was important to know all the production phases. After that I began to pass half of my working days in the office as I can learn all the bureaucracy that is behind.

Once I have learned the necessary to do not trouble, I began traveling throughout the world to promote our wines. I think I have managed over the years to establish a beautiful relationship with all our customers around the world and to make our wines and traditions better understood, I spent most of these years studying the Barolo area and I love spending time explaining our incredible territory in detail.



A substantial change inside the Palladino company happened in 2012. We started building a newer, younger, and more dynamic company, but managed to remain intricately linked to our traditions. We have dedicated most of our efforts to making ourselves know to the international press and We are still working to improve our wines and our image. Ours is a very demanding job that involves many sacrifices, but after 19 years spent in the family business, I am incredibly happy with the remarkable results achieved and proud to be able to work in creating an exceptional product that gives great emotions to those who know seize its greatness.

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**2021 Roero Arneis | 12 pack | \$200**

**2022 Gavi | 12 pack | \$200**

**2020 Barbera d'Alba | 12 pack | \$176**

**2020 Nebbiolo d'Alba | 12 pack | \$240 | 92 WE**

**2019 Barolo d'Serralunga | 12 pack | \$440 | 92 WA; 93 WE; 93 Dec**

**2018 Ornato Barolo | 6 pack | \$320 | 93 WA**

**2019 Parafada Barolo | 6 pack | \$320 | 94 WA; 93 WE; 96 Dec**

**2016 San Bernardo Riserva Barolo | 6 pack | \$480 | 95 WA; 94+ WA; 94 Dec**



Located outside of Rome in the region of Lazio, the property is currently farmed by Gabrielle Gaffino- the third generation to cultivate vines on the land. Federico, Gabrielle’s grandfather, purchased the property following a successful career as a stockbroker. Gabrielle’s father also worked the land and expanded production to Cabernet Sauvignon. After 15 years of pursuing other endeavors, Gabrielle came back to the family estate to take the reigns.

**2019 Buon Bastardo Cabernet Sauvignon | Lazio | 12 pack | \$160.00**

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How many harvests have passed since Vincenzo Spinelli founded his company? Many, almost fifty. But the love for the vines and the land of Abruzzo have never changed. An ancient passion inspired Vincenzo Spinelli a half century ago to take up the challenge: “If we are making good wine for ourselves, why not do it for everyone?” Spinelli is a family company, in the sense that everything that counts comes from the history, deeply rooted in the land of Abruzzo and handed down over generations. The Spinelli family are farmers at heart: everything else changes, grows, evolves over time, but the heart of the family is the same. The flag bearers of this tradition today are Carlo and Adriano Spinelli, the sons of the founder, Vincenzo.

**2022 Pecorino | Abruzzo | 12 pack | \$96.00 | 90 WE**

**2021 Montepulciano d'Abruzzo | Abruzzo | 12 pack | \$96.00**

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Terra d'Aligi is considered the best that the Spinelli family has to offer. Authentic people of Abruzzo: with their feet on the ground and their gaze towards the future. The wines have always reflected the land from where they came. It is a form of respect that also translated into the selection of the names of the wines. “Tatone” is the affectionate term for grandfather, traditionally the most important figure in the Abruzzo family. And “Zite” are the young girls to be married: they chose this name for the Pecorino because this wine was used to celebrate weddings.

**2022 Pecorino | Abruzzo | 12 pack | \$144.00 | 90 WE**

**2019 Montepulciano d'Abruzzo | Abruzzo | 12 pack | \$160.00 | 90 WE**



*Fattoria di Rodano is located in the heart of Chianti Classico in the famed region of Castellina in Chianti. The original farm dates to the Middle Ages and sits on the historic “Via Franchigena” used by pilgrims to travel from northern Europe to Rome. It became a wine-producing property in the sixteenth century. The winery has been in the Pozzesi family for three generations, since 1958. Vittorio Pozzesi, who owned the winery until his passing in 2012, was the President of the Chianti Classico Consortium. His son, Enrico is now the winemaker and managing partner of the winery.*

**2019 Chianti Classico | Toscana | 12 pack | \$180.00 | 91 WE; 91 Vinous**

**2019 Chianti Classico Viacosta | Toscana | 6 pack | \$180.00 | 92 WE; 93 Vinous**

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## FANETTI



*The Sant' Agnese Estate has now been run by three generations of the Fanetti family, beginning with Adamo, followed by Giuseppe, and now Elisabetta, who picked up her father's secrets over the years by accompanying him through the vineyards as a young girl. The first renaissance of the Vino Nobile took place in the 1920s, thanks to Adamo Fanetti. Fanetti was the Vino Nobile, and the two would become synonymous. Adamo was one of the founders and early promoters of the wines of Montepulciano, eventually helping to create the Vino Nobile di Montepulciano DOCG.*

**2019 Rosso di Montepulciano | Toscana | 12 pack | \$160.00**

**2017 Vino Nobile di Montepulciano Riserva | Toscana | 12 pack | \$240.00**

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## CASALFARNETO

il gusto del tempo

*Casalfarneto winery is nestled between the hills and medieval villages of the Marche region in central Italy. It was established in 1995 by Danilo Solustri. The name of the estate comes from a particular variety of oak tree which is found in the area and in many cases borders the vineyards. In 2005, a new state of the art winery was built into the hillside next to the Fontevicchia vineyard in conjunction with the Togni family. Passion and respect for the environment remains as their trademark.*

**2021 Verdicchio | Marche | 12 pack | \$144.00**



*Antica Masseria del Sigillo was founded in Guagnano in 1989 with the idea of producing hand crafted wines in an area that had been taken over by large industrial operations. In 2005 Claudio Quarta, a businessman who respected this philosophy, purchased the property with the aim of continuing this approach. Claudio and his daughter, Alessandra and all the staff are involved in the ambitious project of reinterpreting southern Italy's wine-growing excellence, by combining the utmost respect for tradition with progress and total commitment to environmental sustainability.*

**2017 Qu Ale Salento Rosso | Puglia | 12 pack | \$120.00**

**2019 Primitivo | Puglia | 12 pack | \$144.00**

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*The winery was founded in 2000 after nearly 40 years of tending the family vineyards and only keeping a small amount for personal consumption with the rest being sold to local producers. The vineyards are located at the highest part of Titolo at the foot of Mount Vulture (an extinct volcano). With an understanding of how special the vineyard was, Elena took the risk of transitioning from grape grower to vintner. She was determined to highlight the oldest vineyards on Mount Vulture, the majority of which are 55-60 years old, and some were planted over 70 years ago.*

**2021 SCEG Aglianico | Basilicata | 6 pack | \$152.00 | 93 WA**

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## CA' DEL SARTO

*Ca del Sarto wines are all hand-crafted, small-batch wines carefully chosen from some of the best regions in Italy: Abruzzo, Friuli, Toscana, Piemonte, and Sicilia. These wines are a product of a unique collaboration between local rock star vintners and Enotec Imports since 1998.*

*Classic expressions of Italy's top grape varieties from classic regions, produced by that region's expert producers. These wines have higher quality appellations at lower pricing than the competitive set.*

**2022 Pinot Grigio | Friuli | 12 pack | \$120**

**2022 Cabernet Sauvignon | Terre di Chieti | 12 pack | \$120**

**2022 Montepulciano d'Abruzzo | Abruzzo | 12 pack | \$120**



## POGGIO ANIMA

*Poggio Anima is a joint venture between one of Tuscany's rising stars, Riccardo Campinoti of Le Ragnaie in Montalcino and his U.S.A. importer Ronnie Sanders of Vine Street Imports. The idea is straightforward: to source great vineyards from existing relationships and produce a real wine that conveys a place and a grape. These wines are not bulk wines or leftover juice from a winery; instead, they are the result of long-standing relationships with reputable and respected growers throughout Italy.*

*Why the ancient pagan labels?*

*There is an everyday dichotomy between good and bad in the world. Looking for balance in all things (including wine) is a vital quest for many. The Eastern ideology of Yin Yang is the core of this 'balance' in the Poggio Anima concept.*

*Fusing this Eastern belief with Western philosophy is apparent when you look at the contradiction of red and white (wines), good vs evil (demons vs angels) and modern ideas with old world winemaking practices (catchy, fun packaging with classic old world wine).*

*The white wines are named after religious archangels while the reds are named after fallen angels. Each wine was specifically named for the persona of the grape, region or style of the wine. Each wine hails from one variety, a single-vineyard and representing its indigenous place of origin*

**2022 Belial Sangiovese | Toscano | 12 pack | \$144**

**2022 Samael Montepulano d'Abruzzo | Abruzzo | 12 pack | \$144**

**2022 Asmodeus Nero d'Avola | Sicilia | 12 pack | \$144**

**2022 Lilith Primitivo | Puglia | 12 pack | \$144**



## FINCA LA EMPERATRIZ

~ Viñedo singular desde 1878 ~  
RIOJA ALTA

*Paris, the 1898 Universal Exposition. A wine made in Baños de Rioja wins an award in the event's wine competition. The producer is someone very special: the Empress of France, Eugénie de Montijo, wife of Napoleón III and creator of the Cru system in Bordeaux. The wine comes from an extraordinary estate which the Empress owns in La Rioja, whose potential quality is already renowned.*

*Almost a century later, in 1996, the Hernáiz family acquires this estate and starts to produce quality wines. The brothers Eduardo and Víctor Hernáiz direct the Project. They keep the old vines that had survived for more than 60 years but also decide to plant new vines, carefully selecting clones and taking into account the peculiarities of each area on the estate. They were sure the estate could offer up a wealth of nuances.*

*12 km from Haro, nestled between the Sierra de Cantabria and Sierra de la Demanda mountain ranges, Finca La Emperatriz is located in the northwestern end of the Rioja Qualified Designation of Origin, at 570 m above sea level in one of the highest plateaus in the Rioja Alta.*

*The soil of Finca La Emperatriz is unique in La Rioja. A poor, extremely hard soil, which provides the wines with a distinctive elegance and minerality and great aging potential.*



### **EDUARDO HERNÁIZ - WINEMAKER**

Eduardo was born in 1977 in La Rioja, native of Cenicero (Rioja Alta). In that village, the Hernáiz family has had vineyards for several generations.

In 1996, Eduardo's father, acquires a historic vineyard in Baños de Rioja, "Finca la Emperatriz". A 101 ha estate with very old vines, located in the coldest area of Rioja. At that point Eduardo becomes determined to revive this very special estate.

In 2000 he finished his studies in Madrid and returned to lead the construction of a winery in the middle of Finca la Emperatriz. In 2004, together with the help of his younger brother, Victor, they began to elaborate "Finca la Emperatriz" wines with the highest quality standards, accentuating their personality and "Grand Cru" characteristics.

Currently, after many years of constant work, wines are sold in more than 30 countries with great recognition.

**2018 El Jardin | Rojo | 12 pack | \$168 | 92 JS; 90+ WA**

**2017 Gran Vino | Blanco | 6 pack | \$240 | 93 WA; 92 JS**

**2017 Gran Vino | Rojo | 6 pack | \$240 | 93 WA; 93 JS**



*Perinet, in the Priorat DOQ and 90 minutes southwest of Barcelona in Catalonia, opened in 2004 to offer authentic, ultra-premium estate wines and unique experiences. Spread over 133 acres, the estate vineyard and state-of-the art winery are surrounded by local varietals Carinyena and Garnatxa along with Cabernet Sauvignon, Syrah and Merlot. Rising to more than 1,500 feet, the vineyards are terraced high into the mountains. Perinet's three vineyards, Mas del Xes, Mas Vell and Pendants, encompass three broad visions of the ancient Priorat and combine to shape a new balance of styles in winemaking. The three vineyard climates each create their own wine style, allowing Perinet to produce wines always linked to the weather and the slate soil, llicorella, of the Priorat. Perinet is the essence of the Priorat.*



#### **WINEMAKER - ANTONI SANCHEZ-ORTIZ**

Winemaker, Antoni Sánchez-Ortiz joined Perinet Winery's team in 2015 to direct the vineyard work and the winemaking process. For twenty years, he has worked full time within the demanding context of producing world-class wines as a winemaker and viticulturist in the renowned appellation of DOQ Priorat, Spain. Antoni studied winemaking at the University of Tarragona (Spain) and the University Victor Segalen in Bordeaux (France). Toni recently completed his thesis in the PhD program, finishing Cum Laude, at the Rovira I Virgili University in Tarragona. Toni possesses extensive technical and laboratory skills, further honed by his Master's degree in Chemistry from the University of Barcelona. He is known for obtaining outstanding fine wines with a unique personality as an expression of local varietals. Antoni's professionalism, language skills and technical expertise make him a valuable part of Perinet winery.

**2018 Merit | Priorat | 12 pack | \$280 | 92 WE; 92 Dec**

**2016 Priorat | 6 pack | \$320 | 94 JD; 93 WS**

**2016 "1194" | Priorat | 3 pack | \$320 | 95 JD; 94 WS; 94 Vinous**