



HORIZON BEVERAGE[®] MASSACHUSETTS



NORTON OFFICE
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Norton, MA 02766
508-587-1110

LUDLOW OFFICE
485 Holyoke Street
Ludlow, MA 01056
508-587-1110

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Welcome to Horizon Beverage!

As one of New England's leading spirits, wine, and beer distributors, Horizon Beverage connects a network of producers, restaurants, and consumers.

Horizon Beverage Company was originally incorporated only 10 days following the repeal of Prohibition under the name Brockton Wholesale Beverage. Now, in our fourth generation of family ownership, we are 100% locally owned and operated and employ over 700 people across our Northeast market.

Family means a great deal to Horizon Beverage, the employees we work side by side with daily, our families at home, as well as our extended family across the communities we serve. Just as we are dedicated to the growth and success of your business, we



Sam Rubenstein, Ben Rubenstein, Doug Epstein, and Mike Epstein



Horizon Beverage warehouse in Norton, MA

are dedicated to serving our local communities through volunteerism, corporate giving, and sustainable business practices. We believe in delivering quick, efficient service to our customers. With a facility measuring more than 800,000 square feet, our local warehouse in Norton stores almost 1,000,000 cases at any given time, and we ship an average of 30,000 cases a night!

We consider ourselves strategic partners who go above and beyond the role of wholesale distributor. Trained in all facets of our business from

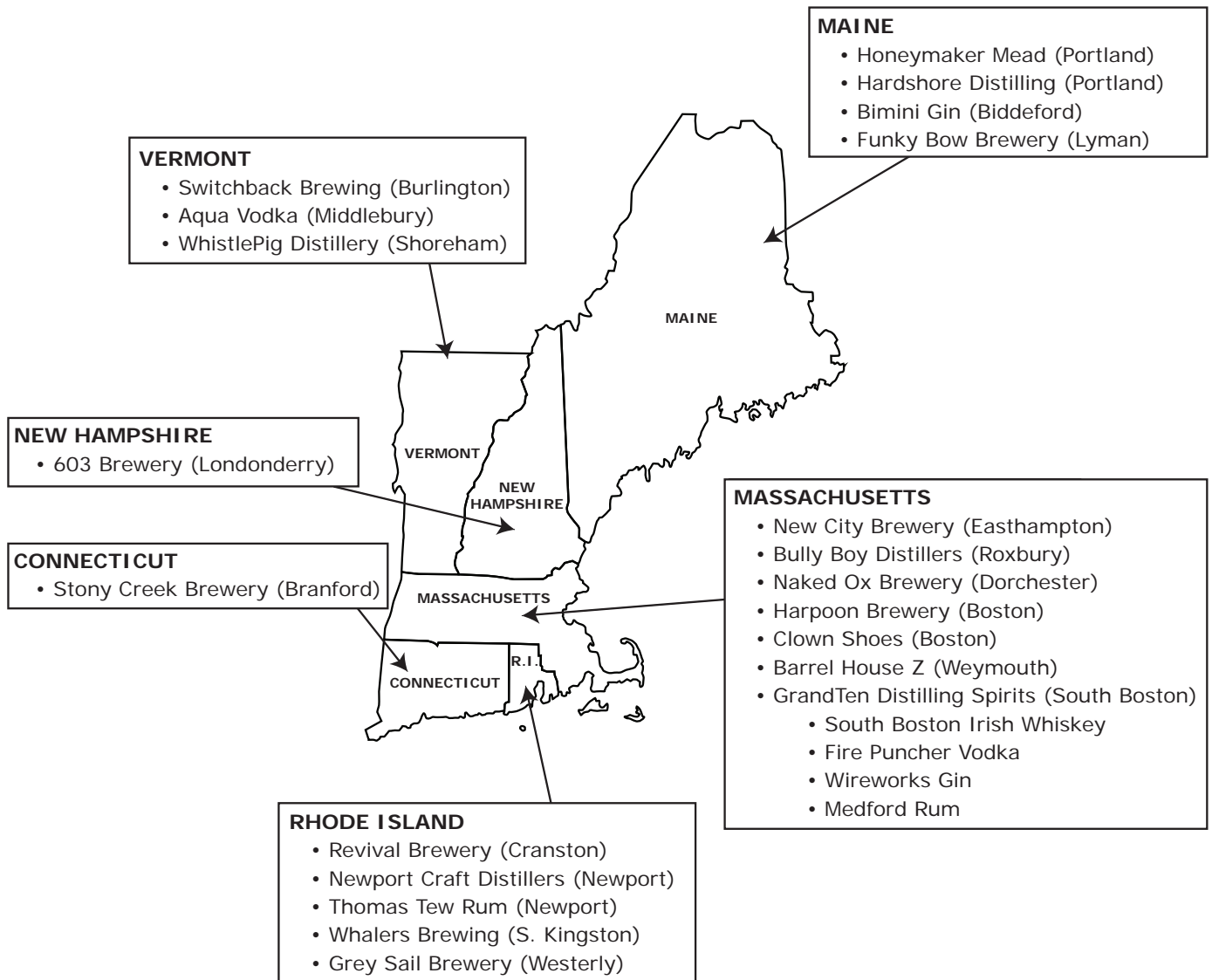
drink menus, staff training, and expert consulting, our salespeople have the knowledge and resources to seamlessly service your account. Horizon Beverage is a team of beverage enthusiasts working towards a united mission with our partners to deliver the perfect drink by providing operational excellence, trusted service, personal connections, and endless industry expertise. We are looking forward to the opportunity to serve you and your new venture!



Brockton Wholesale Beverage Company in 1939

LOCAL PRODUCERS

It is our privilege to represent several local producers. As part of our commitment to our community, we are proud to help local New England businesses thrive.



BEER, CIDER & HARD SELTZERS

IMPORT

Affligem - Belgium
Amstel - Netherlands
Bohemia - Mexico
Carta Blanca - Mexico
Dos Equis - Mexico
Estrella Galicia - Spain
Ginga Kogen - Japan
Heineken - Netherlands
Heineken Light - Netherlands
Moretti - Italy
Murphy's - Ireland
Red Stripe - Jamaica
Sagres Cerveja - Portugal
Saigon - Vietnam
Tecate - Mexico
Tiger - Singapore



CRAFT

603 Brewery - NH
Anchor Brewing - CA
Barrel House Z - MA
Clown Shoes - MA
Connecticut Valley - CT
Funky Bow - ME
Grey Sail - RI
Harpoon - MA
Heavy Seas - MD
Maine Mead Works - ME
Naked Ox - MA
New City - MA
Revival Brewing - RI
Shmaltz Brewing - NY
Stony Creek - CT
SweetWater - GA
Switchback Brewing - VT
UFO Beer - MA
Whalers Brewing - RI

GLUTEN FREE

Steadfast - NY



CIDER

1911 Established - NY
City Roots - Boston
Strongbow - England

SELTZER

Arctic Summer - Seltzer
Martha's Spiked - Lemonade
NOCA - Spiked Water

NON-ALCOHOLIC

Buckler - Netherlands
Heineken 0.0 - Netherlands

SPARKLING (MALT)

Verdi - Italy



SPIRITS PORTFOLIO AT A GLANCE

This is a small sampling of the brands we represent. For a complete listing please visit www.horizonbeverage.com

VODKA

Aylesbury Duck (L)	McCormick
Broken Shed	Mr. Boston
Bully Boy (L)	Nikolai
Crystal Head	Pinnacle
Deep Eddy	Platinum 7x
Double Cross	Seagram's
Effen Vodka	Skinnygirl
Finlandia	Skyy
Firefly	St. George Spirits
Firepuncher (L)	Stolichnaya
Fleischmann's	Sutton Club
Gilbey's	Svedka
Grey Goose	Taaka
Haku	Tenure
Keel	Ultimat
Martha's Vineyard (L)	Wheatley

GIN

Aviation	Junipero
Bimini	Malfy
Bluecoat Gin	Martin Miller's
Bombay	McCormick Distilling
Brockmans	Nikka
Broker's	No. 3
Bully Boy Distillers (L)	Oxley
Etsu	Rutte (Genever)
Few Spirits	Sipsmith
Fleischmann's	St. George Spirits
Fords	Sutton Club
Gilbey's	Taaka
Gordon's	

RUM

Angostura	McCormick
Appleton Estate	Mr. Boston
Bacardí	Oakheart
Banks	Papa's Pilar
Bully Boy (L)	Pyrat
Bumbu	Rhum Clément
Calypso	Santa Teresa
Castillo	Stolen
Cruzan	Sutton Club
Denizen	Wray & Nephew
English Harbour	Zaya
Havana Club	

TEQUILA

Agave Loco	Herradura
Cabo Wabo	Hornitos
Casa Noble	Mi Campo
Casamigos	Patrón
Cazadores	Pepe Lopez
Chinaco	Sauza
Corralejo	Siete Leguas
Corzo	Suerte
El Jimador	Tanteo
El Tesoro	Torada
Espolón	Tortilla
Ghost	Tres Generaciones

MEZCAL

Alipus	Los Vecinos Del
Amarás	Mezcal Vago
Campo	Nuestra Soledad
Casamigos	Pierde Almas
Delirio de Oaxaca	Verde Momento
El Jolgorio	Xicaru
Los Nahuales	

AMERICAN WHISKEY

Angel's Envy	Kentucky Gentleman
Baker's	Knob Creek
Basil Hayden	Maker's Mark
Blanton's	Old Crow
Booker's	Old Forester
Breckenridge	Old Grand Dad
Buffalo Trace	Old Overholt
Bully Boy Distillers (L)	Old Potrero
Eagle Rare	Pinhook
Early Times	Russell's Reserve
Elmer T. Lee	Sagamore Spirit
Few Spirits	Sazerac
Heaven's Door	Sutton Club
High West Distillery	Templeton
Hirsch Bourbon	WhistlePig Distillery (L)
Hochstadter's	Widow Jane
Jack Daniel's	Wild Turkey
Jim Beam	Woodford Reserve

* (L) = Local

SPIRITS PORTFOLIO AT A GLANCE

This is a small sampling of the brands we represent. For a complete listing please visit www.horizonbeverage.com

IRISH WHISKEY

Connemara	Kilbeggan
Connacht	Slane
Egan's	South Boston Irish (L)
Irish Mist	Teeling

JAPANESE & TAIWANESE WHISKY

Fuyu	Nikka
Hakushu	Toki
Hibiki	Yamazaki
Kavalan (Taiwan)	Yame

CANADIAN, FRENCH, NEW ZEALAND WHISKEY

Brenne (France)	Canadian Mist
Canadian Club	NZ Whiskey Collection

SCOTCH

Aberfeldy	Dewar's
Ardmore	Glen Deveron
Auchentoshan	Glen Garioch
Aultmore	Glen Grant
Ballantine's	Glen Scotia
BenRiach	GlenDronach
Black Velvet	Glenglassaugh
Bowmore	Laphroaig
Bunnahabhain	Loch Lomond
Craigellachie	Royal Brackla

BRANDY

Alambic, Inc.	Hardy Cognac
Allen's	Hine Cognac
Barsol	Jäger
Christian Drouin	Korbel
Courvoisier	Laird's
D'Ussé	Mr. Boston
De Luze Cognac	Pisco Portón
Delamain Cognac	Tenuta San Guido
Germain-Robin	

* (L) = Local

LIQUEURS

Agave Loco	FRUITLAB
Alizé	Giffard
Amarula	Grand Marnier
Aperol	Herbsaint
Averna	Jägermeister
B & B	Kamora
Bärenjäger	Kerrygold
Bénédictine	Leroux
Bigallet	Lucano
Bom Bom	Luxardo
Borghetti	Mandarine Napolan
Braulio	Meletti
Brovo	Midori
Butterfly Absinthe	Mr. Boston
Campari	Peychaud's
Carolans	Rhum Clément
Chambord	Sogno di Sorrento
Crème Yvette	Somrus
Cynar	St. Germain
Dekuyper	Tempus Fugit
Disaronno	Thatcher's
Dr. McGillicuddy's	Tia Maria
Fireball	Tippy Cow
Five Farms	Tuaca
Frangelico	Vespertino
Fratelli Branca	

SPECIALTY

Gokoo Shochu	RumChata
Leblon Cachaca	Ypioca Cachaca

VERMOUTH

1757	Martini & Rossi
Alessio	Noilly Prat
Brovo	Partner
Carpano Antica	Punt e Mes
Cinzano	Tribuno



Whiskey aging at Laphroaig distillery in Port Ellen, Scotland



Your number one source for all things craft, small batch and local in New England!

A curated collection of independent craft distillers, brewers and producers. Origin Beverage Company has been bringing a portfolio of hand-crafted spirits from around the world directly to New England since 2011. As a sales overlay to the Horizon Beverage salesforce, Origin aims to introduce the best of these brands to the New England restaurant and retail marketplace, providing a variety that expands beyond our regional borders. Origin Beverage's passionate and educated sales consultants know the features and benefits of all our products and can help add excitement, originality and balance to any beverage program. If you are looking for a small, craft, or independent producer look no further, Origin has it all!

Dedicated to sales, education, and marketing of handcrafted spirits, beers, and specialty mixers as unique as you are!

Cheers to beer and cider

The Origin team provides top-notch training, beer dinner management, and tap-takeover support throughout Massachusetts. Our beer experts offer a unique perspective and continued support for restaurant and retail craft beer programs.

A few of the brands that we are proud to represent

- Bluecoat
- Bully Boy Distillers
- Dingle
- Giffard
- GrandTen Distilling Spirits
- Hine Cognac
- Junipero Gin
- Luxardo
- Nikka
- Pinhook
- Rhum Clément
- Sagamore Spirit
- St. George Spirits
- Tromba Tequila
- WhistlePig Distillery
- Xicaru

BOTTLED COCKTAILS

Looking for faster transactions at the Bar?
Consider Pre-Mixed Cocktails.

WHY USE PREMIXED COCKTAILS?

Consistent drinks
Fast and easy
Less bar training

A WIDE ARRAY OF COCKTAILS AVAILABLE:

Aviation	Moscow Mule
Boulevardier	Mudslide
Cosmopolitan	Negroni
Long Island Iced Tea	Old Fashioned
Mai Tai	Pina Colada
Manhattan	Whiskey and Ginger
Margarita	White Russian
Mint Julep	

SPIRITS

Bully Boy	Jim Beam
Campari	Jack Daniel's
Cruzan	Knob Creek
Effen	Old Forester
Highest	Sauza
Hochstadter	Skinnygirl
Hornitos	

PACKAGES (CANS AND BOTTLES)

100ml
200ml
375ml
750ml
1.75L



ON THE ROCKS®
PREMIUM COCKTAILS



WINE PORTFOLIO AT A GLANCE

This is a small sampling of the brands we represent. For a complete listing please visit www.horizonbeverage.com

ARGENTINA

Achaval Ferrer	Gouguenheim
Alta Vista	Kaiken
BenMarco	Recuerdo
Bodega Norton	Susana Balbo
Crios de Susana Balbo	Trapiche
Diseño	Tupungato

AUSTRALIA

Adelina	Red Knot
Boxhead	Shinas Estate
First Drop	Shingleback
Hope Estate	Teal Lake
Insurrection	Tomich
Jamsheed	Tyrell's
Josef Chromy	

AUSTRIA

Laurenz V.	Skeleton
Machherndl	

CANADA

Inniskillin

CHILE

Alfasi	Frontera
Casillero del Diablo	Marques de Casa
Concha y Toro	Montes
De Martino	Santa Ema
Don Melchor	Terrunyo

FRANCE

AF Gros	Domaine De Paris
Andre Brunel	Domaine des Pasquiers
Cave de Ribeauville	Domaine J.A. Ferret
Caves Vignerons S.	French Blue
Château d'Aqueria	Herzog
Château des Jacques	Jacques Dumont
Château La Nerthe	Jacques Pelves
Château Leoube	Laurent Perrier
Château Mont-Redon	Maison Albert Bichot
Château Reynier	Maison Louis Jadot
Cloud Chaser	Maison Robert Olivier
Coteaux Romanais	Marc & Agnes Lurton
Dom de Roche-Guillon	Metairie
Dom Pierre Amadieu	Michel Redde et Fils
Dom Zind-Humbrecht	Notorious Pink
Domaine de l'Aurière	Philippe de Rothschild

GERMANY

Barth	Weingut Dr. Fischer
Siegrist Estate	Weingut Gutzler
Wasem	Weingut Stefan
Weingut Blee-Ferber	

ITALY

Arnaldo Caprai	Gianni Gagliardo
Barone Ricasoli	Luigi Righetti
Bartenura	Martini & Rossi
Bibi Graetz	Masi
Bolla	Medici Ermete
Bollini	Mezzacorona
Borgo Conventi	Michele Chiaro
Bruno Giacosa	Nardi
Cabreo	Nozzole
Caldera	Pighin
Caposaldo	Ricasoli
Carpano	Rosa Regale
Carpineto	Ruffino
Castello Banfi	Sartori
Castello di Querceto	Sassicaia
Cerulli Spinozzi	Stella Rosa
Cesari	Tenuta San Guido
Coppo	Tenuta Sette Ponti
Danzante	Tenute Silvio Nardi
Donnafugata	Tolloy
Florio	Viberti
Fontana Candida	Villa Sandi
Frescobaldi	

NEW ZEALAND

13 Celsius	Monkey Bay
Craggy Range	Nobilo
Drylands	Spy Valley
Goose Bay	The Infamous Goose
Grey's Peak	Unparalleled
Kim Crawford	

PORTUGAL

Bodegas Justino's	Fonseca Port
Croft Port	Taylor Fladgate
Delaforce	

WINE PORTFOLIO AT A GLANCE

This is a small sampling of the brands we represent. For a complete listing please visit www.horizonbeverage.com

SPAIN

Arínzano	El Sequé
Artadi	Finca la Emperatriz
Beso del Sol	Hola Cava
Bodegas Fillaboa	LaFou
Bodegas Mura	La Sueca
Bodegas Palacio	Marti Serda
Celler Vall Llach	Palacios Remondo
Condado de Haza	Poema
Corona de Aragon	Rebanada
Dehesa la Granja	Tinto Pesquera

CALIFORNIA

"M" by Michael Mondavi	Harlan Estate
1000 Stories	House Wine
Almaden	Huntsman
Anthony's Hill	Imagery
Ava Grace	Isabel Mondavi
B. R. Cohn Winery	JaM Cellars
Baron Herzog	Joseph Phelps
Benziger	Leese-Fitch
Bonterra Vineyards	McManis Family
Bread & Butter	Meiomi
Butter	Middle Sister Wines
Cakebread Cellars	Mount Veeder Winery
Callaway	Oberon
Cartlidge & Browne	One Hope
Cherry Pie	Plungerhead
Chloe Wines	Qupé
Cigar Zin	Revana Family
Clayhouse	Robert Mondavi
Clos Pegase	Schrader Cellars
Cosentino	Sequoia Grove
Cupcake Vineyards	Seven Deadly Zins
Domaine Carneros	Signorello Estate
Dutton-Goldfield	Simi Winery
FARM Napa Valley	Sonoma-Cutrer
Fetzer	St. Francis
Foley	The Prisoner
Franzia	The Seeker
Gehricke	Tribute
Gooseneck	Woodbridge
Hangtime Wines	

OREGON

Battle Creek	Primarius
Firesteed Wines	Rainstorm
King Estate	Resonance

WASHINGTON

4 Cellars	North by Northwest
Browne Family	Pacific Rim
Buried Cane	Pendulum
Canoe Ridge Vineyard	Silver Totem
Charles Smith Wines	Sleight of Hand
Chocolate Shop	Spoken Barrel
House Wine	Tamarack
Luke	Washington Hills
Mullan Road	Waterbrook



Napa Valley Vineyards, California

SIGNATURE WINE SALES TEAM

Our passionate team of sommeliers, wine specialists, and enthusiasts strive to bring the very best wines to you from all corners of the globe. The Signature Brands family of vintners and producers span the world's wine regions, wine varietals and regional styles. For each of the individual personalities and terroirs we represent the focus is all about quality and the dedication to the craft of grape growing and wine producing. Placing a premium on quality and respect for contemporary techniques, this family is one that we are proud to share with our Massachusetts partners.

Leading the market with unmatched beverage program services and sales support, our Signature team champions both our producer and customer partners. Let us share all these amazing wines with your family today.



Vineyards at the house of Taittinger in Champagne, France

TRELLIS FINE WINE SALES TEAM

Trellis Fine Wines represents small, independent wine producers and families throughout the US and Europe. All of our family producers represent a sense of place and a story about the history of the particular region or family we represent.

The Trellis team is comprised of individuals who live and breathe fine wines. They have vast knowledge of wine, but more importantly, they can tell the stories and histories of the families they represent. They work closely with the families to be the best ambassadors for them in Massachusetts.

We created Trellis Fine Wines in June of 2015. We wanted to showcase our small production wineries and families that often get overlooked or lost in a large wholesaler. We put attention back on them within our best On Premise Accounts and Hotels in Massachusetts.

Since its inception, the Trellis division has gathered over 100 independent family owned wineries that cover the globe, including France, England, Spain, Portugal, Italy, South Africa, New Zealand, Australia, Austria, Hungary, Armenia as well as the premier wine regions of the United States. We are proud and honored to represent the integrity of these small, family-owned estates.

Some of the wineries we work with in the U.S.:

- Alexana Family Vineyards
- Boich Family Vineyards
- Bond Estate
- Canard Vineyard
- Cristom Vineyards
- Dana Estate
- Darioush Wines
- Harlan Estate
- Kinsella Estates
- Lange Family Vineyards
- Mauritson Family



Kenefick Ranch in Napa Valley, CA



CANS & KEGS

CANNED WINE

Why Choose Canned Wine?

- NO glassware needed
- Lightweight, portable & packable
- Reduced carbon footprint compared to glass bottle production
- Reduced waste

12oz Can = 2, 6oz Glasses

Canned Wines are great for situations in which you can't have bottles such as:

- Event Venues
- Outdoor Patios
- Pools
- Rooftop Bars



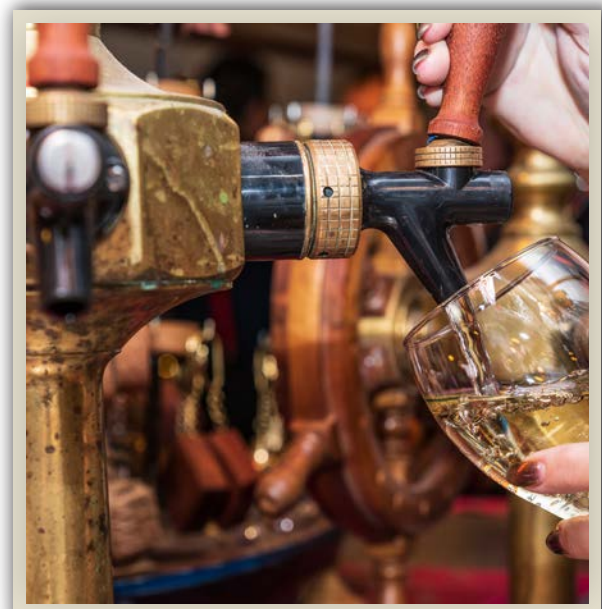
Canned wine is perfect poolside!

DRAFT WINE

Why is Wine on Tap Great?

- Quality - With no oxidation, wine in kegs ensures freshness longer than wine in bottles
- Kegged wine is compact and takes up less space in your storage area
- Kegs are reusable, there is nothing to recycle and less in the landfill
- Kegs have standard lines and fittings and can be added to any existing draft system

**5 Gallon Keg = Approximately 106
6oz Glasses of Wine**



Bartender serving draft wine

LOOKING FOR SPARKLING OPTIONS?

We are excited to offer sparkling wine from growing regions all around the world.

IMPORTED SPARKLING



FRANCE

Armand de Brignac
Belaire
Bouvet
Champagne Palmer
Charles Roux
Heidsieck
Jacques Pelves
Rene Briand
Taittinger
Veuve Amber



ENGLAND

Hush Heath



DOMESTIC SPARKLING

CALIFORNIA

Domaine Carneros
Korbel
Meiomi
Piper Sonoma
Toast



NEW MEXICO

Gruet

ITALY

Bartenura
Caposaldo
LaLuca
Martini & Rossi Asti
Maschio
Rotari
Rosa Regale
Ruffino
Syltbar
Villa Sandi



SPAIN

Bar Cava
Hola Cava
Poema



THINKING ABOUT SANGRIA?

Don't have the time or space to make your own sangria?
We offer a variety of batched sangria options in
multiple formats. Perfect for any application.



BRANDS

Beso Del Sol

Franzia

House

La Sueca

Lolea

Opici

Riunite

Tiki



Featured Above: Beso Del Sol Sangria Dispenser

COOKING WINE & SINGLE SERVE

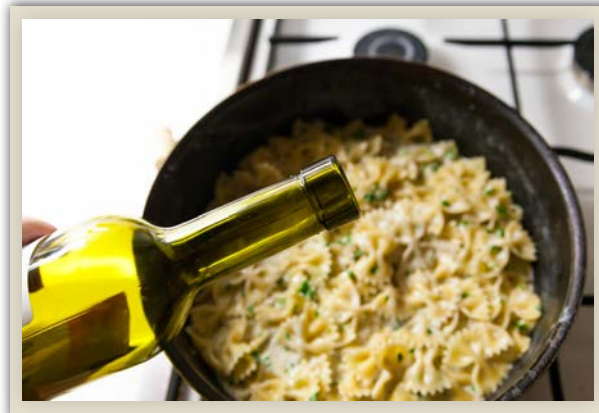
Cooking Wine Options

5 liter bag-in-the-box perfect for back of the house use.

3 liter bottles are perfect for smaller kitchens with more compact, fast lines.

Several Wine Varietals Available

Chablis
Marsala
Madeira
Port
Sherry
Chianti
Sake



Brands We Offer

Franzia
Kedem
Capri
Almaden
Gekkeikan
Taylor

Single Serve Options

Looking for a Single Serving Option for Wine?



CONSIDER 187ML FORMAT

No waste

Each glass is guaranteed fresh
Great addition to cocktails (spritz)
Screwcaps for easy twist off



SOME OF THE PRODUCERS WE HAVE AVAILABLE

Caposaldo
Chateau Napolean
Cooks
Cupcake

Frontera
Martini & Rossi
Ruffino
Woodbridge

VARIETALS AVAILABLE

Brut
Cabernet Sauvignon
Chardonnay
Merlot
Moscato

Pinot Grigio
Prosecco
Red Blend
White Zinfandel



NON-ALCOHOLIC OPTIONS



BITTERS

Angostura
Fee Brothers
The Bitter Truth



MIXERS

Christie's Bloody Mary
Fever-Tree
Mr. & Mrs. T's
Nantucket Bloody Mary
Regatta
Sauza Margarita Mix Source
Stoli Ginger Beer
Zing Zang



GARNISH

Luxardo Cherries
Tillen Farms
Woodford Reserve Bourbon Cherries



SYRUP

Fee Brothers
Giffard
Herradura Agave Nectar
Rose's Grenadine and Lime



MISCELLANEOUS

Kedem Grape Juice
Martinelli's Sparkling Juice

WATER

Poland Spring
Saratoga
Source



COFFEE & TEA

Dammann
Illy Coffee



ITALIAN SPIRITS, WINE & BEER

Don't forget about spirits and beer that are must-haves for any well rounded Italian program!



AMARO

Averna
Braulio
Cynar
Fernet-Branca
Lucano
Zucca



APERITIFS

Aperol
Campari
Meletti

GRAPPA

Candolini
Castello Banfi
Franciacorta
Michele Chiarlo
Tenuta San Guido



BEER

Moretti



LEMONCELLO

Di Amore
Sogno Di Sorrento
Vivere



LIQUEURS

Borghetti Caffè
Disaronno
Frangelico
Italicus
Luxardo Maraschino
Tia Maria
Tuaca



SAMBUCA

Samballa
Zambollo

VERMOUTH

Carpano
Martini & Rossi



MARTINI & ROSSI.

WINES OF ITALY

Wines of Italy at Horizon Beverage

Our Italian wine portfolio at Horizon Beverage is one of the most comprehensive in New England, covering the most historical Italian wine regions, such as: Toscana, Piemonte, Campania, Veneto, and Sicilia. We are proud to represent some of the most prestigious and historically recognized family-owned Italian wineries that have established their names throughout several centuries of winemaking.

Great innovation applied to centuries old traditions or simply bringing back to life ancient wines such as the Falernum of Roman times is what drives the focus of Italian winemaking. Italy is a cradle of native wine grapes, appellations, cultures, family stories, and history that ties it all together, and we are proud to represent such a vast and historical winemaking region.

Our educational services at Horizon Beverage are ongoing and our Italian wine department is proud to offer multiple services to help understand the complex category of wine.

Services provided at Horizon Beverage to support our Italian wine portfolio

- On-site, customized training focusing on specific producers, growing regions, or general wine subjects
- Italian educational series at Horizon Beverage allows for ongoing training
- Monthly educational wine newsletter prepared and mailed out by our Italian wine director
- Italian wine dinners, as well as specialized seminars for accounts
- Trade seminars



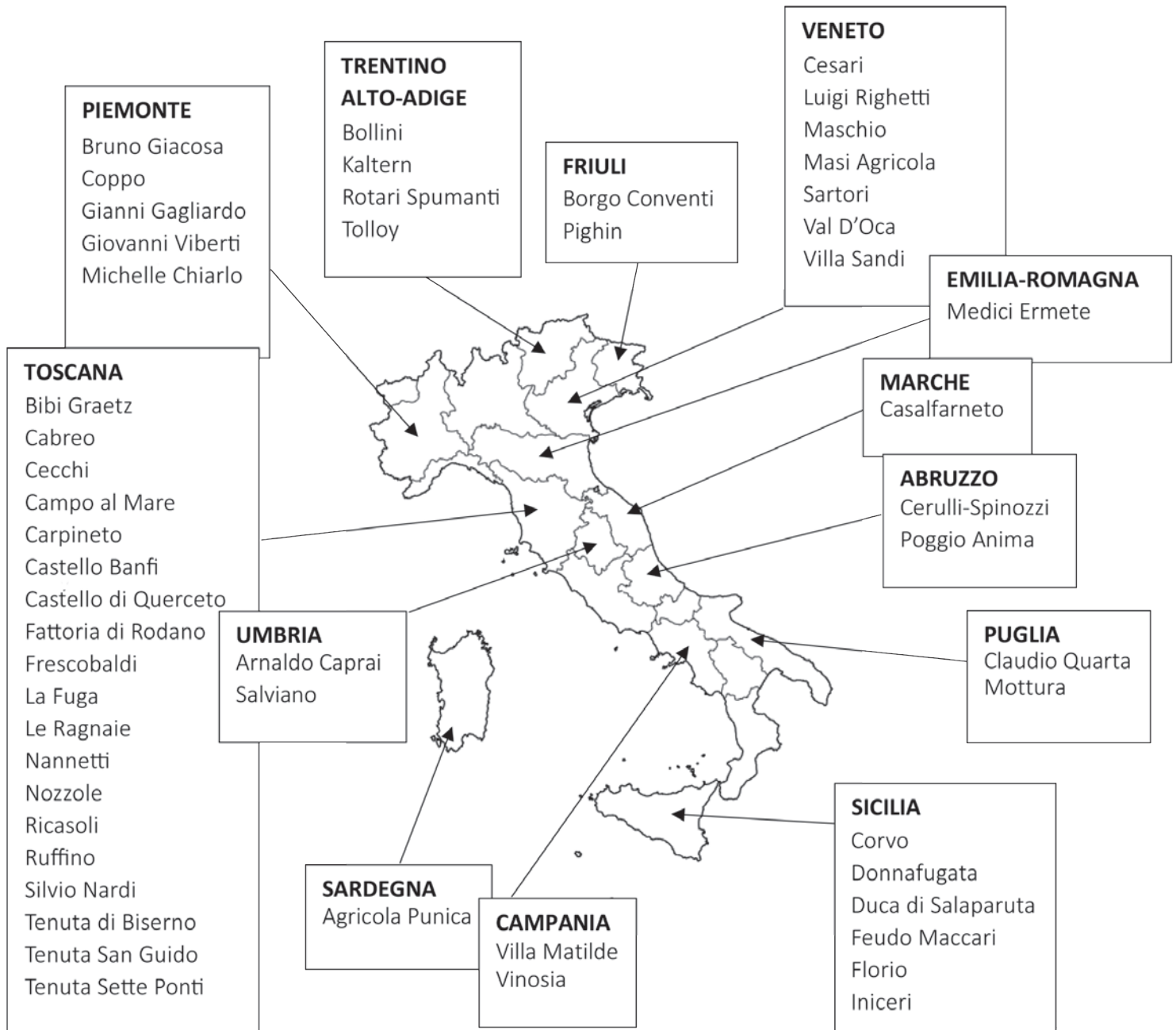
Sangiovese grapes



Town of Barolo, Italy

WINES OF ITALY

At Horizon Beverage we are honored to represent many great winemaking families from many regions of Italy and share their stories and wines with our customers.



OPENING A MEXICAN RESTAURANT?

We have you covered with a broad range of some of the best and most popular drinks from Mexico!



TEQUILA

- Cabo Wabo
- Casa Noble
- Casamigos
- Cazadores
- Chinaco
- El Jimador
- El Tesoro
- Espolón
- Herradura
- Hornitos
- Mi Campo
- Patrón
- Siete Leguas
- Sauza



SPICED TEQUILA

- Agave Loco
- Ghost
- Tanteo

SPIKED SPARKLING TEQUILA

- Sauza Agua Fuerte



MIXERS

- Herradura Agave Nectar
- Santa Prisca Sangrita
- Sauza Margarita



MEZCAL

- Alipus
- Amarás
- Casamigos
- Delirio de Oaxaca
- El Jolgorio
- Los Nahuales
- Nuestra Soledad
- Pierde Almas
- Se Busca
- Xicaru
- Vago



BEER

- Bohemia
- Carta Blanca
- Dos Equis
- Tecate



LIQUEURS

- Kamora
- Kapali
- Patron Citronge
- Picala
- Sabroso
- Tequila Rose



RAICILLA

- Mexicat

SOTOL

- Sotol Por Siempre



Mention this book and receive 2 cases Regatta Ginger Beer no charge with your opening order (\$70 value)

OPENING WITH A CORDIAL LICENSE?

We can help you create a beverage program so comprehensive, your guests may not even realize you do not have a full license. We can help you work within the restrictions of your cordial license to build a strong beverage program.

Example of a Menu with a Cordial License:



OPENING A RESTAURANT WITH ASIAN INSPIRATION?

We have you covered with a selection of Sakes, Japanese Spirits, and Japanese Beer.

SAKE OPTIONS



Joto

Daiginjo "The One with Clocks"
One Cup Honjozo "Graffiti Cup"

Eiko Fuji

Ban Ryu Honjozo "10,000 Ways"

Seikyo

Junmai "Mirror of Truth"

Maboroshi

Junmai Ginjo "Nakao's Secret"

Shichi Hon Yari

Junmai "Seven Spearsman"

Yuki No Bosha

Junmai Ginjo
"Cabin in the Snow"

Yuri Masamune

Honjozo "Beautiful Lily"

Hou Hou Shu

Sparkling Sake "Rose Clouds"

Taiheikai

Junmai Tokubetsu
"Pacific Ocean"

Ten To Chi

Daijinjo - Heaven & Earth

Gekkeikan



GEKKEIKAN SAKE

SPIRIT OPTIONS

China

Cheongsam

Japan

Gin

Etsu

Nikka

Roku

Shochu

Fukuoka Mugi



VODKA

AO Vodka

Fujimi Vodka

Nikka

WHISKY

Fuyu

Nikka

Hakushu

Hibiki

Toki

Yamazaki

Yame



Taiwan

Kavalan Distillery

BEER OPTIONS

Ginga Kogen

Tiger

Saigon



EDUCATIONAL SERVICES



Fully operational bar available at our office in Norton, MA

At Horizon Beverage, we firmly believe that education is ongoing and essential to the success of any bar or restaurant. Our Educational Department offers a variety of different training services and educational opportunities, all intended to help you expand your knowledge of the brands we sell and assist staff in operating a successful beverage program.

A few of the educational services we offer:

- Horizon Beverage Cocktail Lab
 - Our fully-stocked and operational bar at our corporate headquarters in Norton is available to customers opening something new or looking to change or update their cocktail list.
 - A place for customers to test possible new cocktails, have bartenders finish upcoming cocktail lists, and have complete tasting opportunities with everything in the Horizon portfolio.
- On-Site Staff Trainings
 - Horizon Beverage can create educational materials based on spirit categories, cocktail lists, and much more. We can educate your staff on site, working around the customer's schedule.
 - Ongoing monthly trainings that focus on brands or spirits categories to grow sales by expanding your staff's knowledge of what they sell.
- Drink Menu, Beverage Programs, and Pricing
 - Many of our team members come from the restaurant industry and can help you with cocktail development, menu design and overall beverage program layout and profitability. We can help you create the best possible cocktail list!

GRAPHIC DESIGN & MENU SERVICES

Horizon Beverage's graphic design department creates high-quality promotional material for any occasion. With efficient, in-house production we turn projects around in just a few days.

Our graphic design department capabilities include:

- Drink menus and lists
- Table tents
- Synthetic menu stock
- One-way view window mesh
- Floor decals
- Supplier-based point-of-sale (POS) materials



NEXT STEPS

Thank you for your interest in working with Horizon Beverage Company!

In order to best serve you, attached is a copy of our Credit Application. Please complete the form and return it to us as quickly as possible so we can begin the setup process of your account. This will allow us to start serving your needs as quickly as possible.

In addition to the Credit Application, we need the following documents to complete the account creation process:

- A copy of the Retail Alcoholic Beverages License Application
- Form W-9
- License Approval Form by ABCC

Once your license is officially issued or transferred, please submit a copy to us immediately so we can complete the account set-up process.

Documentation may be:

- Faxed (508-286-9153)
- E-mailed (rviens@horizonbeverage.com)
- Mailed to Horizon Beverage Company, 45 Commerce Way, Norton, MA 02766
Attn: Credit Department

Please do not hesitate to contact us with any questions at 800-696-2337.
We look forward to working with you!



Horizon Beverage office in Norton, MA



CREDIT APPLICATION

Date _____

Will this account purchase non-alcoholic beverages only?

No Yes

Account Information

Corporate Name _____

DBA Name _____

Street Address _____

City _____ State _____ ZIP _____

Telephone _____ Fax _____

Email _____ Date Incorporated _____

(to send monthly statements)

Partnership LLC If LLC, provide Tax ID# _____

Corporation Proprietorship If sole proprietorship, provide SSN# _____

Owner(s) Name(s) _____

(Please list all owners. Use additional sheet if necessary)

Owner Email _____ Owner Cell _____

Manager Name _____

Manager Email _____ Manager Cell _____

Mailing Address *(if different from business location)* _____

Currently affiliated with and/or holder of a Current Liquor License?

No Yes

If yes, include Business Name on Current License

Has Owner filed bankruptcy in the last seven years?

No Yes If yes, please select Personal Corporate

Include Name of Corporation

Commercial Credit References

(Must be companies this Corporation has done business with **other than** Alcohol Wholesalers.)

Name	Address	Telephone
_____	_____	_____
Name	Address	Telephone
_____	_____	_____
Name	Address	Telephone
_____	_____	_____

Bank Reference

Bank Name	Address	Telephone
_____	_____	_____

Bank Contact Name
(to confirm financing information) _____

TYPE OF ACCOUNT Checking Savings Line of Credit Other _____

Bank Account Number _____

Terms

I certify that all statements made in this Credit Application are true and correct, and made for the express purpose of obtaining credit. I hereby authorize any parties named above to release credit information to Horizon Beverage Company, Inc. for the purpose of conducting a credit check. In consideration of selling to the licensee, licensee agrees to pay promptly within approved payment terms.

- Horizon Beverage standard payment terms are net 45 days unless otherwise stated.
- 1% discount for invoices paid within 10 days, provided no ABCC delinquency exists.
- All invoices outstanding 60 days after delivery are subject to a service charge of 1.5% per month (a true annual interest rate of 18%).
- A \$75 service charge will be applied for each check returned by a bank for insufficient funds.
- In the event that licensee's account is forwarded to our attorney for collection of past due balances, licensee agrees to pay all costs and reasonable attorney's fees.

Terms may change at any time without notice. Licensee agrees to maintain a delivery area free from hazards.

Business Name
on License _____

(Applicable only to accounts that intend to purchase wine, beer, and/or liquor; please print)

Signature _____

Name _____

Title _____

Date _____

Guaranty

As inducement to Horizon Beverage Company, Inc. ("Horizon") to sell merchandise and to extend credit, or to continue to sell merchandise and/or to extend credit, the undersigned, in a personal and not a representative capacity of the above credit applicant, herein personally guarantees the payment of any indebtedness or other financial obligation, incurred at any time and owed to Horizon by the credit applicant, without prior demand or notice. In the event of a default by the credit applicant, the undersigned will, immediately, satisfy the indebtedness, or other financial obligation, to Horizon. Further, the undersigned agrees that, in the event that this Personal Guaranty is forwarded to an attorney for purposes of collection of the indebtedness owed to Horizon by the credit applicant, the undersigned will be responsible to pay Horizon all costs of collection and reasonable attorney's fees. All notice of acceptance or reliance on this Personal Guaranty is waived. This Personal Guaranty is absolute and Horizon shall not be required to pursue any legal or equitable remedy before pursuing its rights, hereunder.

Dated this _____ day of _____, _____.

Social Security # _____ - _____ - _____

Guarantor's Name
(Please print)

Guarantor's Signature

Guarantor's Residential
Address

Optional Co-Guarantor

Dated this _____ day of _____, _____.

Social Security # _____ - _____ - _____

Co-Guarantor's Name
(Please print)

Co-Guarantor's Signature

Co-Guarantor's
Residential Address

Please return completed application/guaranty with attachments to Roni Viens via fax (508-286-9153), email (rviens@horizonbeverage.com) or mail (Horizon Beverage Company, 45 Commerce Way, Norton, MA 02766 Attn: Credit Dept.).

ATTACHMENTS

W-9 Form

Retail Alcohol Beverages License Application

(Applicable only to accounts that intend to purchase wine, beer, and/or liquor)

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return)	
	Business name/disregarded entity name, if different from above	
	Check appropriate box for federal tax classification: <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ <input type="checkbox"/> Other (see instructions) ▶ _____	Exemptions (see instructions): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____
	Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	City, state, and ZIP code	
List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number									

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Employer identification number									

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below), and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. The IRS has created a page on www.irs.gov/w9 for information about Form W-9, at www.irs.gov/w9. Information about any future developments affecting Form W-9 (such as legislation enacted after we release it) will be posted on that page.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, payments made to you in settlement of payment card and third party network transactions, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the

withholding tax on foreign partners' share of effectively connected income, and

4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct.

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States:

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity,
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust, and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS a percentage of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the Part II instructions on page 3 for details),
3. The IRS tells the requester that you furnished an incorrect TIN,
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code* on page 3 and the separate instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships* on page 1.

What is FATCA reporting? The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code* on page 3 and the instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account, for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Name

If you are an individual, you must generally enter the name shown on your income tax return. However, if you have changed your last name, for instance, due to marriage without informing the Social Security Administration of the name change, enter your first name, the last name shown on your social security card, and your new last name.

If the account is in joint names, list first, and then circle, the name of the person or entity whose number you entered in Part I of the form.

Sole proprietor. Enter your individual name as shown on your income tax return on the "Name" line. You may enter your business, trade, or "doing business as (DBA)" name on the "Business name/disregarded entity name" line.

Partnership, C Corporation, or S Corporation. Enter the entity's name on the "Name" line and any business, trade, or "doing business as (DBA) name" on the "Business name/disregarded entity name" line.

Disregarded entity. For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulation section 301.7701-2(c)(2)(iii). Enter the owner's name on the "Name" line. The name of the entity entered on the "Name" line should never be a disregarded entity. The name on the "Name" line must be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on the "Name" line. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on the "Business name/disregarded entity name" line. If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Note. Check the appropriate box for the U.S. federal tax classification of the person whose name is entered on the "Name" line (Individual/sole proprietor, Partnership, C Corporation, S Corporation, Trust/estate).

Limited Liability Company (LLC). If the person identified on the "Name" line is an LLC, check the "Limited liability company" box only and enter the appropriate code for the U.S. federal tax classification in the space provided. If you are an LLC that is treated as a partnership for U.S. federal tax purposes, enter "P" for partnership. If you are an LLC that has filed a Form 8832 or a Form 2553 to be taxed as a corporation, enter "C" for C corporation or "S" for S corporation, as appropriate. If you are an LLC that is disregarded as an entity separate from its owner under Regulation section 301.7701-3 (except for employment and excise tax), do not check the LLC box unless the owner of the LLC (required to be identified on the "Name" line) is another LLC that is not disregarded for U.S. federal tax purposes. If the LLC is disregarded as an entity separate from its owner, enter the appropriate tax classification of the owner identified on the "Name" line.

Other entities. Enter your business name as shown on required U.S. federal tax documents on the "Name" line. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on the "Business name/disregarded entity name" line.

Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the *Exemptions* box, any code(s) that may apply to you. See *Exempt payee code* and *Exemption from FATCA reporting code* on page 3.

Exempt payee code. Generally, individuals (including sole proprietors) are not exempt from backup withholding. Corporations are exempt from backup withholding for certain payments, such as interest and dividends. Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.

Note. If you are exempt from backup withholding, you should still complete this form to avoid possible erroneous backup withholding.

- The following codes identify payees that are exempt from backup withholding:
- 1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)
 - 2—The United States or any of its agencies or instrumentalities
 - 3—A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities
 - 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities
 - 5—A corporation
 - 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a possession of the United States
 - 7—A futures commission merchant registered with the Commodity Futures Trading Commission
 - 8—A real estate investment trust
 - 9—An entity registered at all times during the tax year under the Investment Company Act of 1940
 - 10—A common trust fund operated by a bank under section 584(a)
 - 11—A financial institution
 - 12—A middleman known in the investment community as a nominee or custodian
 - 13—A trust exempt from tax under section 664 or described in section 4947

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 ¹	Generally, exempt payees 1 through 5 ²
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

¹ See Form 1099-MISC, Miscellaneous Income, and its instructions.
² However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney, and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements.

- A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)
- B—The United States or any of its agencies or instrumentalities
- C—A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities
- D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Reg. section 1.1472-1(c)(1)(i)
- E—A corporation that is a member of the same expanded affiliated group as a corporation described in Reg. section 1.1472-1(c)(1)(i)
- F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

- G—A real estate investment trust
- H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940
- I—A common trust fund as defined in section 584(a)
- J—A bank as defined in section 581
- K—A broker
- L—A trust exempt from tax under section 664 or described in section 4947(a)(1)
- M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.
 If you are a single-member LLC that is disregarded as an entity separate from its owner (see *Limited Liability Company (LLC)* on page 2), enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note. See the chart on page 4 for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local Social Security Administration office or get this form online at www.ssa.gov. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/businesses and clicking on Employer Identification Number (EIN) under Starting a Business. You can get Forms W-7 and SS-4 from the IRS by visiting IRS.gov or by calling 1-800-TAX-FORM (1-800-829-3676).

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note. Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

Caution: A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 4, or 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on the "Name" line must sign. Exempt payees, see *Exempt payee code* earlier.

Signature requirements. Complete the certification as indicated in Items 1 through 5 below.

- 1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983.** You must give your correct TIN, but you do not have to sign the certification.
- 2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983.** You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.
- 3. Real estate transactions.** You must sign the certification. You may cross out item 2 of the certification.
- 4. Other payments.** You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).
- 5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions.** You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account ¹
3. Custodian account of a minor (Uniform Gift to Minors Act)	The minor ²
4. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee ¹
b. So-called trust account that is not a legal or valid trust under state law	The actual owner ¹
5. Sole proprietorship or disregarded entity owned by an individual	The owner ³
6. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulation section 1.671-4(b)(2)(i)(A))	The grantor*
For this type of account:	Give name and EIN of:
7. Disregarded entity not owned by an individual	The owner
8. A valid trust, estate, or pension trust	Legal entity ⁴
9. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
10. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
11. Partnership or multi-member LLC	The partnership
12. A broker or registered nominee	The broker or nominee
13. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
14. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulation section 1.671-4(b)(2)(i)(B))	The trust

¹ List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

² Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name and you may also enter your business or "DBA" name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

⁴ List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships* on page 1.

*Note. Grantor also must provide a Form W-9 to trustee of trust.

Note. If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records from Identity Theft

Identity theft occurs when someone uses your personal information such as your name, social security number (SSN), or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN,
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Publication 4535, Identity Theft Prevention and Victim Assistance.

Victims of identity theft who are experiencing economic harm or a system problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

Protect yourself from suspicious emails or phishing schemes. Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to phishing@irs.gov. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at: spam@uce.gov or contact them at www.ftc.gov/idtheft or 1-877-IDTHEFT (1-877-438-4338).

Visit IRS.gov to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.



Headquartered in Norton, MA, our family-owned company has grown to be one of the largest wholesale spirits, wine, and beer distributors in New England.

We proudly distribute beer, wine, and spirits across the Bay State.